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Dallas Business Journal



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Raytheon enters new arena

McKinney unit is key to defense contractor's move into commercial products

BY CANDACE CARLISLE | STAFF WRITER

Defense contractor Raytheon Co. is introducing its first commercial command and control defense center, with key elements of the technology and infrastructure coming from the company's McKinney-based camera and radar design experts.

The commercial venture will likely add 100 high-tech jobs to its 9,900-employee North Texas workforce. Raytheon has more than 4 million square feet of facility space in North Texas and does not expect that to grow in relation to the commercial venture.

Raytheon officials say heightened demand for high-tech, comprehensive security in the private sector, as well as a flat defense market, led the company to spend tens of millions of dollars and three years developing the

commercial system, Clear View.

The defense industry is likely nervous about decreases in government security spending, said John Isaacs, executive director for the Council for a Livable World, a Washington, D.C.-based advocacy group that tracks military defense spending.

The national defense budget ticked up more than 3 percent to \$548.9 billion for the 2011 fiscal year, he said, but those additional dollars were for military operations, not research and development.



ANDY ZOGG: Raytheon vice president says system helps firms make quicker security decisions.

SECURITY, P36



COMMERCIAL COMMAND: Raytheon Co. employees Kevin Dorn, left, and Drew McBryde, center, talk during the recent ASIS International Conference, where Raytheon unveiled its new commercial command and control center.

Doctors improve diabetes testing



Proper testing, treatment can save business millions

BY BILL HETHCOCK | STAFF WRITER

TOOMEY: 'Wouldn't you want more of your employees going to that A-level doctor?'

North Texas doctors improved their care of people with diabetes between 2007 and 2008, and provided better care for the disease than the national mean, according to reports released this week by a local business/health group.

The Dallas-Fort Worth Business

Group on Health mailed reports to 1,250 area family, general and internal doctors and endocrinology specialists assessing their care for adults with Type 1 and Type 2 diabetes in 2008, the latest year with complete data.

North Texas employers closely monitor diabetes care because of the rapidly increasing cost to treat it. More than 500,000 people in the Dallas-Fort Worth area have diabetes, according to the American Diabetes Association. Diabetes-related health care costs \$4.3 billion a year in the Dallas-Fort Worth area, and that's expected to rise to \$7.5

billion by 2025, said David Toomey, regional president of Cigna HealthCare.

More than 23 million Americans have diabetes, costing \$174 billion a year in medical expenses. One recent study showed better management reduced average total health care costs by \$1,079 per patient annually.

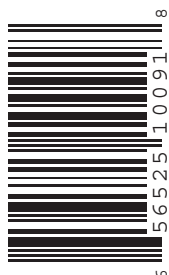
"If you're a CEO, and you've got some physicians who are performing at an 'A' level, wouldn't you want more of your employees going to that A-level doctor?" Toomey asked.

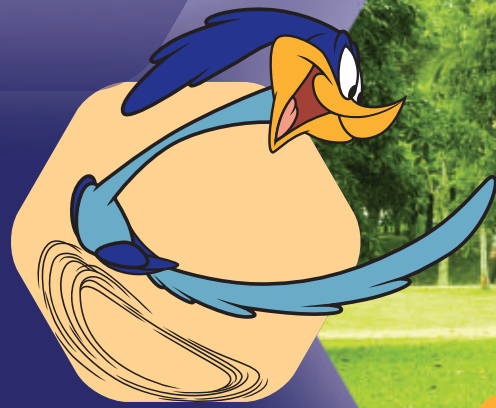
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Law Quarterly

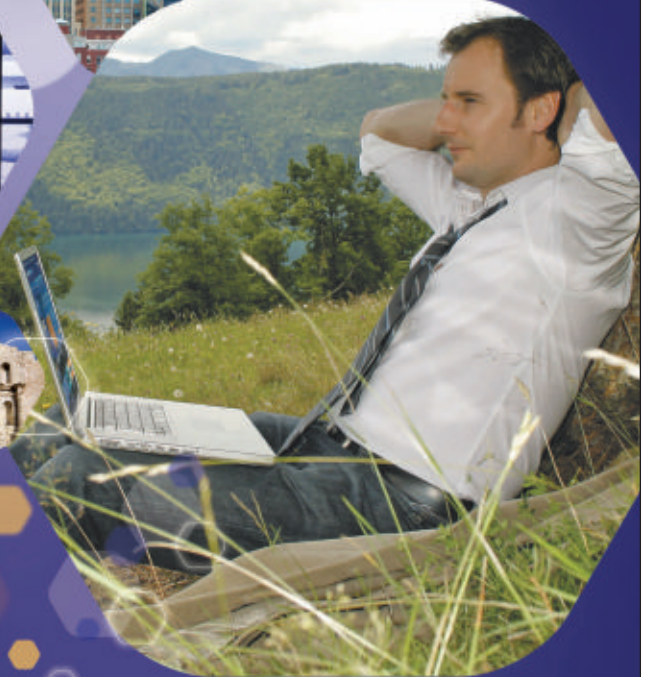
False marking patent cases are up in and around North Texas and successful cases could mean big money.

SPECIAL REPORT, P19





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N. Texas bank deposits slip

Plenty of money still available for 'qualified' lending

BY JEFF BOUNDS | STAFF WRITER

North Texas banks held \$150 billion in deposits at the end of the second quarter, according to market share data and a Houston investment banker who specializes in financial institutions.

A challenge, said Dan Bass, managing director at FBR Capital Markets, is finding qualified borrowers.



BASS

According to market share data from SNL Financial, deposits at the region's 50 largest banks shrank slightly from \$155.4 billion in the second quarter of 2009 to \$150 billion for the second quarter of this year, which ended June 30. The data are on a "pro forma" basis, meaning they have assumptions or hypothetical conditions built into them. The largest banks are determined by their share of North Texas deposits.

Bass said the results of individual banks are more notable, particularly because the 3.4 percent decline is not very large.

"More so than last year, a lot of banks are flush with cash," he said. "The issue is can they find (borrowers) to lend it out (to) ...

CASH IN THE DRAWER

Total deposits dropped slightly among the banks that have the greatest shares of deposits in the region.

Institution (State)	2Q 2010 Deposits (\$000)	2010 Total Market Share (%)	2Q 2009 Deposits (\$000)	% Change 2009-10
Bank of America Corp. (NC) *	48,897,140	32.59	59,994,307	-0.185
JPMorgan Chase & Co. (NY)	29,591,663	19.72	28,755,927	0.029
Wells Fargo & Co. (CA)	12,926,032	8.61	11,943,425	0.082
BBVA Compass ** (AL)	6,721,678	4.48	4,556,131	0.475
Comerica Inc. (TX)	3,460,024	2.31	2,903,218	0.192
Cullen/Frost Bankers Inc. (TX)	3,288,347	2.19	3,066,900	0.072
Texas Capital Bancshares Inc. (TX)	2,959,452	1.97	2,505,384	0.181
BOK Financial Corp. (OK)	2,388,333	1.59	2,358,408	0.013
PlainsCapital Corp. (TX)	2,020,155	1.35	1,493,743	0.352
ViewPoint Financial Group Inc (TX)	1,984,251	1.32	1,722,088	0.152

Source: SNL Financial and FBR Capital

* Bank of America says its consumer and global wealth-management deposits grew by about 2 percent. The 18.5 percent drop that SNL/FBR reported is because of a reclassification of some corporate deposits, BofA says.

** BBVA says that because of an acquisition and other growth, its local deposits actually grew 47.5 percent.

There are no changes to (regulatory) rules. Banks are more stringent now. They don't want" defaults on loans.

David Motley, president of Colonial Savings, a Fort Worth-based thrift, agrees with Bass' assessment: "They have a lot of cash sitting around, but they don't have a lot of qualifying loan demand."

Behind the numbers

The second-quarter data, which is the latest available, shows de-

posits in the Dallas-Fort Worth area were concentrated in the hands of a few institutions, with the top five banks controlling roughly two-thirds of all deposits locally. Bank of America Corp. alone had \$48.9 billion, or nearly a third of local deposits. JPMorgan Chase & Co., the No. 2 area bank as measured by local deposits, had \$29.6 billion, or 19.7 percent of area deposits, according to the SNL Financial/FBR data.

Bass cautioned that a double-

digit percentage change in deposits at a large bank could be the result of funds being transferred out of the North Texas area to another part of that institution. It also could be that a bank gained or lost a team of key lenders, along with the book of business it handled, he said.

Indeed, while North Carolina-based Bank of America posted an 18.5 percent drop in D-FW area

Value grows for location services

Business customers expected to drive market to \$1B

BY JEFF BOUNDS | STAFF WRITER

Location-based services that allow people to use their mobile phones to do everything from keeping track of their kids' whereabouts to finding nearby restaurants are becoming a billion-dollar industry, and business is expected to drive the growth.



LANCASTER

Barbara Lancaster, president of LTC International, a Richardson telecom consultancy, said finding services that consumers will pay for is a challenge. However, Igor Glubochansky, director of industry solutions at AT&T Inc.'s Business Solutions unit, said businesses are showing a willingness to pay for such services.

"We see this as a huge opportunity," Glubochansky said. "Businesses will pay for them."

Business-related location services can involve anything from sending coupons to shoppers when they're near a given store to putting the kibosh on would-be credit-card fraud.

Businesses might also use the services for internal efficiency and cost cutting. Data Magic Computer Services, a Coppell technology services firm, uses an AT&T service to track where employees are during the day, along with having workers clock in and out remotely and even doing digital invoices and billing.

"It's really transformed us," said Shane Kimbrel, vice president at Data Magic. He estimates service technicians are able to do one or two more calls a day than they were before, and the company is sending more precise billing statements much faster.

"I'm doing much more with less," he said.

AT&T officials declined to reveal how much revenue the company generates from offering location-based services. Its services are subscription-based, meaning the user — consumer or business — pays.

San Antonio-based market research firm Frost & Sullivan estimates that in North America last year, wireless carriers generated \$718 million from location-based software applications that were installed on wireless devices like smartphones. That should grow

LOCATION, P31

United 1 growing in move to Carrollton

Contract manufacturer, packaging firm will add jobs and target \$50M annual revenue in new, larger space

BY BILL HETHCOCK | STAFF WRITER

Private-label packaging and filling company United 1 International Laboratories will almost double its size and add employees in a headquarters and facilities move from Farmers Branch to Carrollton.

The contract manufacturer and packager of liquid supplements, tanning products, shampoos and car polishes has signed a 10-year lease for 108,000 square feet at 1541 Champion Drive in the Valwood industrial park in Carrollton. The company plans to move Dec. 1.

The lease rate for the space was not disclosed, but the asking rate was \$3.50 per square foot annually. United 1 also has the first option to buy the building, which is listed for sale for \$5.5 million and owned by Dallas-based Vintage Interests.

United 1 now leases 62,000 square feet at 4641 Nall Road in Farmers Branch, where it employs 77 people, said George Mitchell, president of the 4-year-old company. The company will add about 30 jobs with the move, including compounding



ROOM TO GROW: United 1 International Laboratories President George Mitchell shows off some of the products his company designs and packages. He says the firm will do even more at a new HQ in Carrollton.

technicians, assembly workers, food scientists, clerical and other positions that pay from \$10 to \$40 per hour, said Mitchell, a chemist who

formerly worked in the cosmetics industry.

The company has \$15 million in annual reve-

UNITED, P31

ENTACT projecting 15-20% revenue growth

Grapevine-based environmental services firm gets \$70M in capital; adding employees locally and companywide

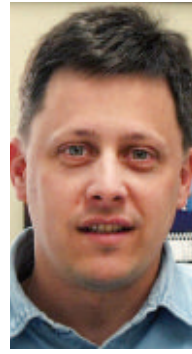
BY CANDACE CARLISLE | STAFF WRITER

Grapevine-based ENTACT Environmental Services Inc. is growing its local and system-wide employee headcount and projecting double-digit revenue increases in each of the next five years.

The 20-year-old environmental remediation company, which has had annual revenue of \$150 million over the past five years, recently received \$70 million from two Texas private equity firms in exchange for 70 percent of the company. About 15 of the original owners plan to share the remaining 30 percent of the firm, and ENTACT's managing team will remain in place.

Investors with TGF Management Corp. and Austin Ventures, both based in Austin, found the company an attractive investment because of its consistent revenue performance and projected growth, said President Greg Tunstall. TGF Management Corp. is a private equity firm that focuses on funding middle market companies in the Southwest. Austin Ventures is a venture capital and growth equity firm that provides startup and growth capital for emerging companies in the technology and service industries.

Officials expect to grow the company nationally and internationally and anticipate a public offering or merger in another 10 years.



Greg Tunstall
President, ENTACT

'As the regulatory environment gets more pressure from industry, there's more dollars and more work to do.'

The growth is expected because of additional regulations and oversight on the horizon for the oil and gas, chemical, mining, and metals, transportation and heavy manufacturing industries, Tunstall said.

"As the regulatory environment gets more pressure from industry, there's more dollars and more work to do," he said.

Regulation for the oil and gas industry has been coming from all angles, from the federal, state and local governments, said John Baen, a professor at the College of Business at the University of North Texas and an expert on the industry.

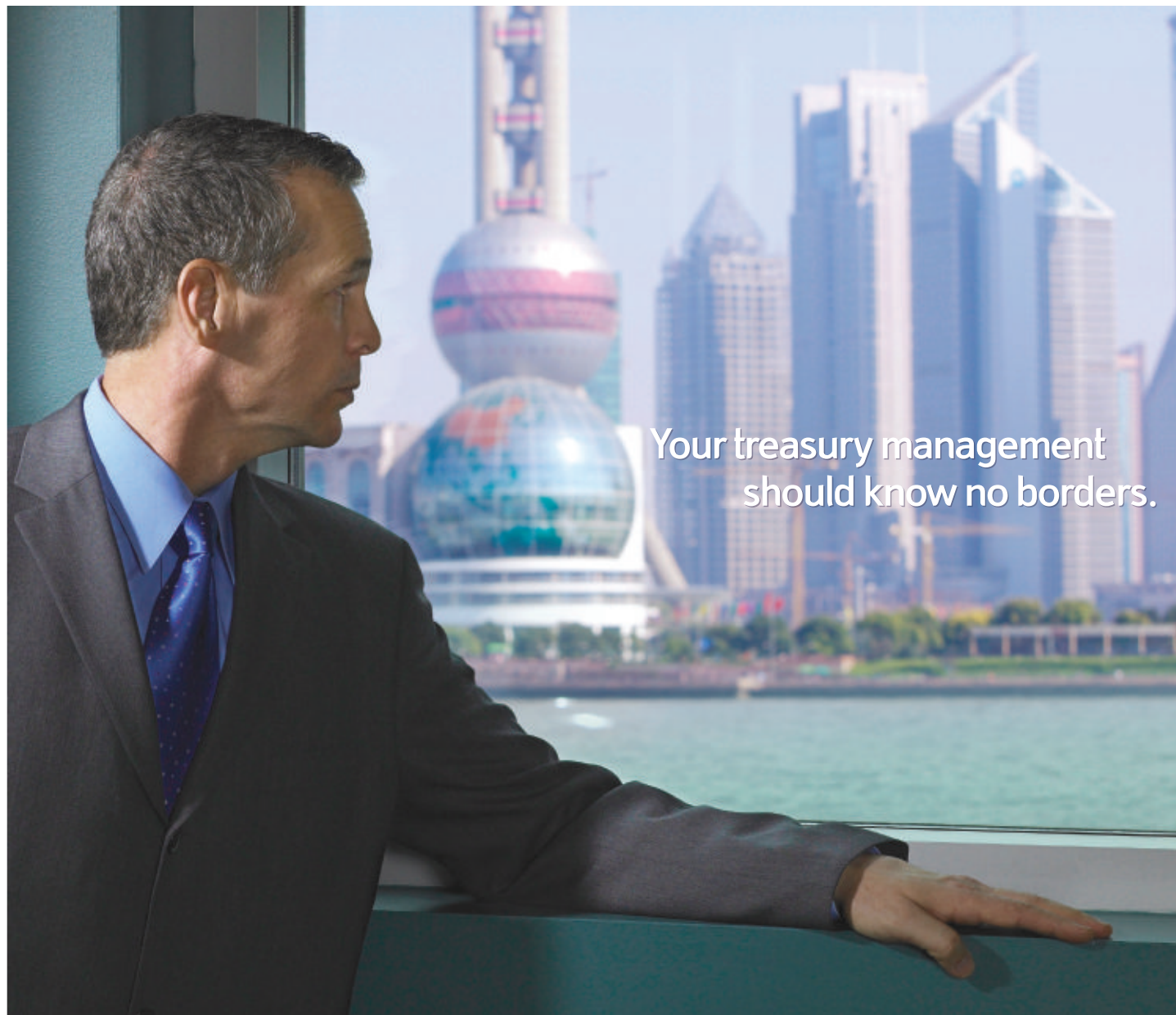
"With more regulation and more inspections, this leads to more environmental service companies having a bigger part of the play," Baen said.

That regulation will likely mean a temporary boon for ENTACT, but the regulatory bubble will probably burst in the next few years as oil and gas companies continue to push back on regulatory laws, he said. ENTACT is planning to hire five to 10 specialized employees in the Dallas and Houston area, with about 120 other employees added throughout the country and internationally, Tunstall said. The company has nine locations throughout the United States and more than 400 employees.

The additional North Texas employees will office out of the 12,000-square-foot Grapevine headquarters, he said. Company officials are projecting 15 percent to 20 percent annual revenue growth over the next five years and plan for the company to expand internationally, he said. After that, the future is hazy, and continued expansion of the organization is dependent largely on industry regulations and politics, Tunstall said. However, the projected surge in commercial development will bring more work to the firm, he said.

"There are a lot of unknowns out there ... but backlog has never been bigger and we have contracted more than we ever had in the past," he said. "I'm optimistic about the future."

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BUSINESS: Environmental remediation
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OWNERSHIP: Private
TOP EXECUTIVE: Dean Pisani, CEO
EMPLOYEES: More than 400
ANNUAL REVENUE: \$150 million
PHONE: 972-580-1323
WEB: www.entact.com

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Pro-business Dems at risk in election

BY KENT HOOVER | WASHINGTON BUREAU CHIEF

Twenty of the 26 House Democrats deemed to be “guardians of small business” by the National Federation of Independent Business are at risk of losing their seats, according to the Cook Political Report.

That would be unfortunate, said Giovanni Coratolo, the vice president for small-business policy at the U.S. Chamber of Commerce. The chamber is running ads on behalf of 10 House Democrats who face strong GOP challenges.



EDWARDS

“The business community hates to lose a pro-business congressman regardless of which side of the aisle they sit on,” Coratolo added.

Brad Close, the NFIB’s top House lobbyist, said the business community needs to reach out to more Democrats.

“It helps to have friends on both sides of the aisle,” Close said, especially during negotiations between the House and Senate on reconciling the differences in each chamber’s bills.

Eye of the beholder

Support for small business is in the eye of the beholder, however. Almost all Republicans, for example, opposed the Small Business Jobs Act, which aims to make it easier for small firms to get credit by expanding Small Business Administration loan programs and creating a \$30 billion fund for community banks to use in making small-business loans. The legislation, which was signed into law Sept. 27, also includes targeted tax breaks for

small businesses.

Jere Glover, a Washington attorney who headed the SBA’s Office of Advocacy during President Bill Clinton’s administration, calls the bill “the biggest single piece of legislation in, let’s say, 25 years” for small businesses.

Republican leaders opposed it because they didn’t want Democrats to win a legislative victory, he said.

John Arensmeyer, who heads Small Business Majority, an advocacy group that supported the Small Business Jobs Act, health care reform and financial regulatory reform said “Democrats in general had small businesses’ interest more at heart in this last Congress than Republicans.”

Democrats as a whole have become more aware of small businesses’ needs, he said. They won’t become less friendly to small businesses if endangered moderates lose their seats, he said.

That’s because Democrats, as well as Republicans, understand that Americans view small businesses more favorably than any other institution, Glover said.

“I suspect that small businesses’ status will go up no matter what happens in the elections,” he said.

Partisan divide could widen

Anytime voters make major changes in the makeup of Congress, “moderates always lose out,” said Molly Brogan, vice president of the National Small Business Association.

That makes compromise on any issue more difficult, she said.

A massive turnover of House seats also will make it more challenging to educate members on small-business issues, Coratolo said.

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ENDANGERED ‘GUARDIANS OF SMALL BUSINESS’

These House Democrats, who received awards from the National Federation of Independent Business, are among those in danger of losing their seats Nov. 2:

Member	District	Opponent	Election outlook
Chet Edwards	Texas-17	Retired CEO Bill Flores	Leans Republican
Glenn Nye	Va.-2	Auto dealer Scott Rigel	Leans Republican
Bobby Bright	Ala.-2	City Councilwoman Martha Roby	Tossup
Jim Marshall	Ga.-8	State Rep. Austin Scott	Tossup
Frank Kratovil	Md.-1	State Sen. Andy Harris	Tossup
Travis Childers	Miss.-1	State Sen. Alan Nunnelee	Tossup
John Adler	N.J.-3	Ex-NFL player Jon Runyan	Tossup
Harry Teague	N.M.-2	Ex-U.S. Rep. Steve Pearce	Tossup
Michael Arcuri	N.Y.-24	Airport owner Richard Hanna	Tossup
Larry Kissell	N.C.-8	Ex-sportscaster Harold Johnson	Tossup
Stephanie Herseth Sandlin	S.D.	State Rep. Kristi Noem	Tossup

Source: Cook Political Report (Oct. 11 ratings)

Small firms get \$2B VC through SBA

BY KENT HOOVER | WASHINGTON BUREAU CHIEF

The Small Business Administration's venture capital program provided more than \$2 billion in financing to 1,331 small businesses in fiscal year 2010.

That's a 10 percent increase for Small Business Investment Companies compared with the previous year. SBICs are privately run VC firms licensed by the SBA. They raise their own money but also leverage SBA-provided financing. They fill gaps in smaller investments, and in industries and geographic areas often neglected by other venture capital firms.

There are more than 300 SBICs, with more than \$16 billion in capital. They've hit some home runs over their 52-year history: Federal Express, Outback Steakhouse and Callaway Golf received SBIC investments in their early years.

SBICs also struck out a lot. Large losses to the federal government from SBIC equity investments led the SBA to begin winding down one SBIC program, participating security investments, in 2004. As a result, these equity investments have been dropping every year. In 2010, for example, participating securities investments totaled only \$336 million, compared with \$1.5 billion in 2006. The end of that program had resulted in a decline in total SBIC financings until 2010.

Now the other part of the SBIC program — debentures, or long-term loans to small businesses — is taking off. This program provided a record \$1.6 billion in financing to small businesses in fiscal 2010. That's up 23 percent from fiscal year 2009.

Startups accounted for 225 businesses of the 1,331 small businesses financed in 2010 by SBICs. The average investment by SBICs grew to \$833,862.

For information, see www.sba.gov.

Ex-Im Bank provides record amount of export financing

The Export-Import Bank of the United States provided nearly \$25 billion in export financing in fiscal year 2010.

This record volume supported 227,000 jobs at 3,300 U.S. companies, according to Washington, D.C.-based Ex-Im Bank, an independent federal agency that provides working capital guarantees and export credit insurance to U.S. companies as well as loan guarantees and direct loans to foreign buyers of U.S. goods and services.

More than 1,000 companies used Ex-Im financing for the first time last year. Small businesses received a record \$5 billion in Ex-Im Bank support.

"There remains enormous untapped potential for more American companies to sell more goods and services to more customers in more countries," said Ex-Im Bank Chairman and President Fred Hochberg.

One way Ex-Im Bank hopes to serve more small businesses is by providing reinsurance to private-sector insurers that provide short-term export credit insurance to U.S. exporters to cover foreign receivables. Altradius Trade Credit Insurance is the first insurer to sign a reinsurance contract with Ex-Im Bank.

The new product is aimed at making it easier for small exporters to get short-term export credit, a market that tightened when the financial crisis hit in late 2008.

For information, see www.exim.gov.

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Social media saves money for Brinker



REACHING IN: Brinker International's Chris Ebbeler, senior manager for workplace community and people branding, says social media-based internal communications have broken down silos.

BY KERRI PANCHUK | STAFF WRITER

Dallas-based Brinker International has turned social media outreach toward its own employees, saving \$300,000 alone in a recent training through reinvented internal communications.

The parent company of Chili's Grill & Bar and Maggiano's Little Italy launched Brinker Nation just more than a year ago. The interactive, three-dimensional employee communications site brings HR functions, training activities and internal corporate communication to a less costly and more engaging platform, company officials say.

"It sounds pretty cutting edge to me," said Linda Jacobson, an internal communications consultant with Fort Worth-based Que PR. She said most of the *Fortune* 500 and midsize companies she advises on internal communications still operate from static, intranet portals.

"(Brinker's site) is pushing that out even more and using technology in a very creative way," she said.

Jennifer Hartley, Brinker's vice president of recruiting and learning, says companies can save hundreds of thousands and even millions of dollars using advanced technologies and social media to engage employees.

The big savings are in printing costs and training, she said.

"Using Brinker Nation for training versus the traditional, virtual classroom for just one national rollout program saved us 46 cents per team member, per minute, totaling more than \$300,000 across our system," she said.

Brinker has 1,550 franchise-operated and company-owned restaurants and 68,800 employees worldwide. It posted annual revenue of \$2.85 billion in the most recent fiscal year.

Hartley credits the design of Brinker Nation for the savings since the site coordinates well with meeting software. That is a big change from a year ago, when Brinker — like many companies — operated internal communications from a static, intranet page.

Hartley anticipates even more savings from the Brinker Nation site.

"One of the companywide initiatives

we are piloting now is proving to be another example of tangible savings in terms of how we communicate and train using the new program. With this one initiative alone, the traditional means of training and communication would have meant hosting classroom training in each city and state and would have cost well in excess of \$3 million to \$4 million. Using our existing learning technology along with virtual classrooms, we're spending less than \$500,000," she said.

What is Brinker Nation?

When Chris Ebbeler, Brinker's senior manager of workplace community and people branding, gives tours of Brinker Nation, his first stop is the home page, which easily could be described as "Chili's meets Gotham City."

The cityscape is interactive and three-dimensional, allowing employees to click on skyscrapers to retrieve streams of information, interactive social media and other employee-related items.

The site, available to all employees, has had the desired impact. One young employee, for example, posted in a message that she signed up for a 401(k) for the first time in her life, mainly because the consolidated site and social media design made it easier to understand.

Those who worked on the site from conceptualization to rollout say Brinker Nation's overall strategy is to encourage all employees to share thoughts and advice through forums and social media.

"There's something powerful that happens when our dishwashers can connect with our CEO. We've become a more streamlined company and have reinforced that everyone's voice matters. Ultimately, we have to find a way to make a big company feel small again, and Brinker Nation allows us to do that," said Hartley.

Ebbeler describes it as "breaking down silos."

The site for the most part is not censored, Ebbeler said, adding that openness is the best policy and the only way to create an online culture of trust and transparency.

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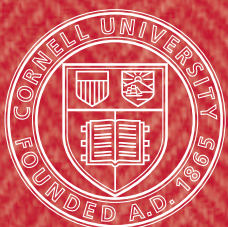


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Local firm sued for \$5M in Stanford-related case

Receiver in Stanford fraud case wants money paid to Addison-based Dillon Gage; NY firm wants gold

BY JEFF BOUNDS | STAFF WRITER

The receiver in the Robert Allen Stanford securities-fraud case is suing a North Texas firm that trades in precious metals, seeking \$5 million the Addison company received shortly before Stanford's alleged \$7 billion Ponzi scheme came to light, court records show.

This is the second time Dillon Gage Inc. has been sued over payments it received from Stanford Coins & Bullion Inc., a unit of Stanford Group Holdings Inc. Stanford Group Holdings was owned by the Houston billionaire, who is awaiting a January 2011 trial on various charges relating to the alleged fraud.

In March 2009, New York-based Gagosian Gallery Inc. sued Dillon Gage and the Stanford receiver, Ralph Janvey, in federal district court in Dallas, claiming it was entitled to 100 gold bars for which it paid Stanford Coins \$3.02 million. After deducting roughly \$26,000 as a commission, Stanford Coins paid Dillon Gage \$3 million for the gold, court records say.

Gagosian wants the gold bars. Janvey says the \$3 million that Stanford Coins wired to Dillon Gage should be used to pay back investors who were defrauded in the Ponzi scheme, court records show.

"It would not be fair or appropriate to talk about the (receiver's lawsuit) filing, and we feel confident that the issue will fairly make its way through the courts," Dillon Gage said in a statement e-mailed to the *Dallas Business Journal*.

The legal tug-of-war over the money and gold bars stems from an exhibit that Gagosian had planned for a gallery it runs in Beverly Hills, Calif.

Two months before the exhibit was to begin, Gagosian paid Stanford Coins & Bullion to buy 101 gold bars. Stanford Coins & Bullion then paid Dillon Gage to provide the gold bars to the art gallery, court records say.

Dillon Gage delivered one bar of gold to the gallery, but before it was scheduled to ship the rest of the bullion, everything changed because of a court-ordered freeze of Stanford's assets.

The judge in the receivership case previously issued an order giving Janvey broad authority to recover money on behalf of — and sometimes from — Stanford's creditors, according to Michael K. Hurst, a partner at Gruber Hurst Johansen & Hail LLP in Dallas who is not affiliated with the cases.

Among other things, the order arguably gives the receiver authority to take back money that the Stanford entities paid out before going into receivership, Hurst said.

In court records, Dillon Gage has maintained that a Stanford Coins executive directed the company to use the \$3 million payment to pay off other outstanding debts that Stanford Coins owed Dillon Gage. In his lawsuit against Dillon Gage, filed in federal district court in Dallas, Janvey maintains that the president of Stanford Coins, Joe Frisard, told Dillon Gage to apply the \$3 million to the gold bar order.

In an e-mail to the *DBJ*, one of Janvey's attorneys, Baker Botts special counsel David Arlington, said that under the law governing "fraudulent transfer," Janvey is



David Arlington
Special counsel,
Baker Botts

'Dillon Gage's knowledge of (Stanford Coins') insolvency precludes Dillon Gage from establishing that it received those funds in good faith.'

entitled to recover the payments that Stanford Coins made to Dillon Gage because Dillon Gage essentially knew or should have known that Stanford Coins was insolvent at the time Dillon Gage received the wire transfers.

"Dillon Gage's knowledge of (Stanford Coins') insolvency precludes Dillon Gage from establishing that it received those funds in good faith," Arlington wrote.

The other \$2 million

In addition to the \$3 million that Stanford Coins paid to Dillon Gage on Feb. 2, 2009, court records claim that it made payments totaling another \$2 million to Dillon Gage between Jan. 23, 2009, and Feb. 16, 2009. Stanford Coins was insolvent at the time of those payments, and Dillon Gage knew that, Janvey claims in his lawsuit.

Court records indicate the additional \$2 million was for other unspecified debts Stanford Coins owed Dillon Gage.

Arlington said Dillon Gage has admitted it is holding about \$1 million of the payments it received as a credit in Stanford Coins' favor, "but has refused to return that money" to the receivership.

There is a lesson to be learned from Dillon Gage's experience, according to Hurst. No matter what line of business a company is in, "you should have knowledge of the financial viability of your clients," he said.

Generally speaking, a company is not legally obligated to monitor a business partner's financial situation, he said. But if a business receives payment from a business partner that files for bankruptcy protection soon after making that payment, the company that received the money could have to turn over the money to the bankruptcy estate.

Therefore, Hurst said, it's a good practice to investigate the financial viability of your clients or business partners.

The receiver's suit was filed Sept. 20. No hearings have been set in the case, as Dillon Gage had not filed an answer as of early Oct. 20.

The Gagosian suit against Dillon Gage is pending. Dillon Gage has denied wrongdoing in court filings. No trial date has been set.

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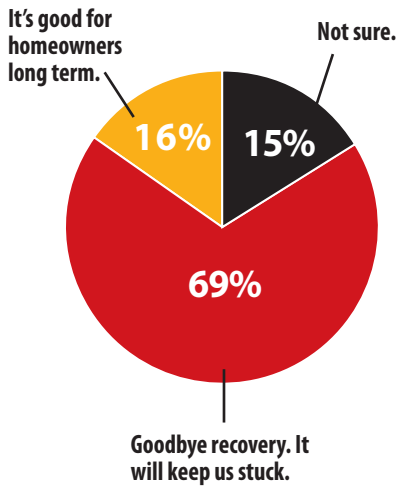


BUSINESS PULSE

At dallasbusinessjournal.com, we asked:

What will a foreclosure moratorium do to the housing market?

Dallas Poll Results: 424 responses



You said:

If the majority of lenders comply with the attorney general's request to halt any more foreclosures and the sale of existing listed properties, then an already-slow market will come to a stop. Or, considering that foreclosures and short sales make up a major percentage of current listings, then it could also have a reverse effect by reducing current inventory of available for-sale homes, which may drive the prices up a bit. It's all a crap shoot.

It will encourage those on the brink to simply stop paying their mortgages. It will further drive the costs down and put more people underwater.

This, and what appears to be a new spate of unchecked rises in oil/gas pricing, will do significant damage to any recovery. Any gains made by the working class will be eroded by these continually increasing costs of living.

I don't think the moratorium will force us to stay stuck without a recovery, but it will postpone the recovery. As long as there are a high number of foreclosures in the pipeline, our housing prices will not rebound and begin to appreciate at the rate they typically do. So the moratorium just delays the inevitable; we have to get these foreclosures into the marketplace and sold so we can return to the days of a balanced market. Too many houses for sale puts downward pressure on prices.

Banks are already being forced into REIT status, where they own large inventories of homes that are leased and managed by management companies. Fed regulators are not going to continue to allow banks to sit on defaulted home loans without acting upon them. And given the more stringent credit criteria — where it should have always been — there are not nearly enough qualified buyers (and won't be so long as unemployment remains above 10 percent).

Visit us at www.dallasbusinessjournal.com to answer our next question:

What D-FW-based CEO would you like to see go undercover in the TV show "Undercover Boss"?

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Flowserve's Russian push

Valve manufacturer Flowserve has expanded its foothold in the Russian oil and gas markets by inking a 10-year deal with the Zvezdochka Ship Repair Center.

Tower 55 project funded

Fort Worth's Tower 55, one of the busiest railroad intersections in the United States, has received \$34 million in federal funding for intersection improvement. The total project cost is \$91.2 million.

D/FW Airport, airlines reach 10-year agreement

Dallas/Fort Worth International Airport reached a 10-year financial agreement with its partner airlines on Oct. 19. The airlines also approved a \$1.74 billion terminal renewal program.

ACS acquires TMS Health

Affiliated Computer Services, a part of Xerox, acquired health care teleservices company TMS Health on Oct. 15. Terms were not disclosed.

Cowboys pack 'em in

Say what you will about the Dallas Cowboys' win record, the team continues to bring the fans out. The new stadium has averaged 84,477 attendance this fall, surpassing seating capacity of 80,000, with standing room as an option.

ETP to build gas pipelines

Energy Transfer Partners plans to build two natural gas pipelines to meet terms of agreements with ship-

pers to move gas out of the Eagle Ford Shale in South Texas.

Health reform challenge cleared for federal trial

A lawsuit challenging health care reform's requirement for individuals to purchase insurance cleared a major hurdle last week when a federal judge ruled the issue should go to trial.

Texas is one of 20 states that filed onto the suit as a plaintiff. The suit alleges the new law infringes on constitutional rights.

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- MEREDITH W. BJORCK - CEC Entertainment, Inc.
- CHARLES W. BOES - Texas Health Resources
- MIKE CARTER - Pier 1 Imports
- PAUL A. CASTANON - Tenet Healthcare Corporation
- LOUIS J. CORNA - Prime Income Asset Management, Inc.
- SUZY FULTON - SoftLayer Technologies, Inc.
- CAREN LOCK HANSON - TIAA-CREF
- TONYA JUANITA HOLT - Sky Chefs, Inc.
- MARK E. HORD - ViewPoint Financial Group, Inc.
- TIM JOHNSON - Archon Group, L.P.
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AS THE NEW COO OF FEDEX OFFICE, **KIM DIXON** ENJOYS VISITING LOCAL CENTERS, AND KEEPS THINGS SIMPLE AS SHE LOOKS FORWARD TO INTERNATIONAL GROWTH

At Dallas-based FedEx Office, combining sales with service is the key to keeping customers happy at 1,900 retail locations worldwide. But for Kim Dixon, executive vice president and chief operating officer, this idea is a bit more complicated. "We're not necessarily a typical retailer, like The Gap, where you're selling jeans and sweaters all day, but where you have an ongoing relationship with the customer and there's a deeper sales and service experience," said Dixon, who coincidentally has a history with The Gap (she tells us more below). Before joining FedEx Office in June, Dixon, 48, worked in the telecommunications retail business for 20 years, most recently for Sprint Nextel.

DESCRIBE YOUR FAMILY. Husband Dave, a son in fourth grade and a daughter in first grade.

WHAT IS YOUR FAVORITE CHILDHOOD MEMORY? We used to go to the Jersey Shore every summer. It was really a family-oriented vacation. So nothing like the Jersey Shore of today.

NO FIST PUMPING? No, there was none of that.

WHAT WAS YOUR FIRST JOB? My first job was at an ice cream store, which I had for about three weeks before a friend of mine recruited me to work at The Gap. So in high school I was The Gap girl. I was working at the local mall at The Gap, having a great time.

WHERE DID YOU GO TO SCHOOL? I went to undergrad at Shippensburg University in Pennsylvania, and I got my MBA from Penn State. My undergrad was in marketing.

DO YOU HAVE ANY EXPERIENCES FROM EARLY ON IN YOUR CAREER THAT HAVE STUCK WITH YOU? One of my early bosses gave me two pieces of advice. One was: Own something and drive results, because results matter. That was a good aha for me early on. The second piece of advice was: If you really want to get into business management or general management, you need to own a P&L and see the business from the shareholders' perspective.

WHAT IS YOUR PROUDEST ACCOMPLISHMENT? The thing I'm most proud of, honestly, is my family, because they've done a great job acclimating, adjusting to the change. Moving a family with two small kids is no easy task, and everyone has transitioned pretty smoothly.

WHAT IS THE BEST PART OF YOUR JOB? The best part is managing the centers. We've got 1,900 locations. We've got probably 17,000 employees in those. It's really fun to go out and see how we're doing in each of our centers every day. I've stumbled upon people in our stores making copies of old family photos, assembling things they found in the basement of their grandfather's house, putting together scrapbooks and memory books. We do a lot of custom, personal things and our team members are highly involved in that. It's fun to watch that happening in our stores.

ARE YOU TRAVELING A LOT? I am. We've got stores domestically. We've also got stores in Canada, China, Japan and Korea.

I've been to Canada and across the U.S., and I'm waiting on my first trip to Asia.

WHAT ARE YOUR GREATEST STRENGTHS? I'm a stickler for the customer experience. I've spent a lot of time putting myself in the footsteps of our customers and the footsteps of our team members. Think about everything from two perspectives: "How does this impact our customers?" and "How does it impact the team member?" You can really drive a lot of simplicity and focus in the organization, and I'm finding that I can do that here.

WHAT'S YOUR BIGGEST UPCOMING CHALLENGE? We're trying to grow our international business. For us, that's a relatively small part of our business. We have about 100 locations internationally. But that's a big growth opportunity. I'll be working closely with our team on figuring out ways that we can grow internationally.

Steven R. Thompson |
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JAKE DEAN

PUBLIC EYE

Send your photos to

dallasnewsroom@bizjournals.com, with "Public Eye" in the subject line. Include names, titles and company names of individuals, along with details about the event.



Gov. Rick Perry, center, celebrated the first Founders Day at the University of North Texas at Dallas with, from left, Texas Sen. Royce West, D-Dallas; local businessman Brint Ryan; John Ellis Price, UNT Dallas president; and Lee Jackson, UNT System chancellor.

A luncheon presented by Fulbright & Jaworski LLP celebrated the 10th anniversary of Heart House Dallas, a nonprofit that offers after-school programs to children of low-income households. Attending were, from left, Stan and Barbara Levenson, recipients of the "Heart of a Champion" award for their support of Heart House; former Dallas Cowboys cornerback and honorary luncheon chairman Everson Walls; Heart House founder Suzanne Kiefer; Bill Lively, keynote speaker and CEO of the North Texas Super Bowl XLV Host Committee; and master of ceremonies Scott Murray.



Briggs Freeman Real Estate hosted an event at The 505, a 56-home ranch club at Cedar Creek Lake. Attending from Briggs Freeman, from left, were President Charles Freeman; associate Betsy Cameron; CEO Robbie Briggs; and associate Janis Carlton Wells.



The Dallas Symphony Orchestra AT&T Gala kicked off the symphony's new season in style. Key organizers who helped execute the evening were, from left: Paul and Melissa Stewart, gala chairman and chairwoman; and AT&T Chairman and CEO Randall Stephenson and his wife, Lenise.

United Way of Metropolitan Dallas kicked off its 2010 fundraising campaign at the Cooper Aerobics Center, unveiling the Healthy Zone School Recognition Program. Attending were, from left: Clint McDonnough, 2010 UWMD campaign chairman; Cooper Institute founder Dr. Kenneth Cooper; and UWMD CEO Gary Godsey.



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Send your personnel announcements to peopleonthemove@bizjournals.com. We publish new hires, promotions, select awards and corporate and philanthropic board announcements involving North Texas personnel. Allow at least two weeks for publication.

Accounting & Tax



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AVSHALUMOV

■ Lane Spears joined Ryan as a director and Pete McLaughlin joined as principal in the firm's Dallas office. Also in the Dallas office, Courtney Davis, Craig Tyler, Hannah Applewhite, Jeanna Smith and Asif Avshalumov were hired as consultants.

■ McGladrey promoted Jay Geppert to senior associate and Joe Toeniskoetter to manager, both in the Dallas office's consulting practice.

Advertising & Marketing



KLEIN

■ Bright & Co. Marketing promoted Lauren Klein to vice president of marketing.

Banking & Finance



RHODUS

■ Neuberger Berman Group LLC appointed Keith A. Rhodus as a wealth adviser and vice president in the firm's Dallas office.



CURTIS



KITCHENS



LEZNICKI



HEFNER

■ F&M Bank hired Ed Curtis as executive vice president and chief lending officer for Texas, Christina Kitchens as senior vice president and manager of Texas energy lending, Patrick Leznicki as a second vice president of Texas energy lending, and Lynne Hefner as vice president of treasury services for Texas.

Construction

■ Mycon General Contractors hired Erin Wiltz as business development associate.

Education



STEPHENS



HUTYRA

■ Hill School named Herbert Stephens athletics director and Laura Hutyra director of public relations and marketing.



JONES



QUIÑONES

■ Paulette Jones has been named the first director of policy for the University of North Texas at Dallas. Trish Quiñones joined the staff as career development coordinator.

Health care

■ Stephan Moore joined Methodist Health System as vice president of transplant services.

■ Fran Laukaitis joined Methodist Charlton Medical Center as vice president of nursing.

Hospitality & Tourism



MARTIN

■ Dragonfly at Hotel ZaZa Dallas

selected Chas Martin as the new maitre d' hotel to oversee all daily restaurant operations.

Law

■ Bell Nunnally & Martin LLP added Eddy W. Moore as a partner in its transactional practice group.



GILLIS

■ Munsch Hardt Kopf & Harr PC added Charles F. Gillis as executive director.

■ Michelle Verdiguél Alonzo joined Badmus Law Firm PC as an associate attorney.



HEAD

■ The Dallas office of Phillips & Reiter PLLC-The Outsourced General Counsel named Dale A. Head as its new managing partner and added attorney Michael Cortez.

■ John Funk joined SNR Denton's strategic outsourcing and technology practice in Dallas.



TENDOLKAR

■ Wick Phillips Gould & Martin LLP hired Seema Tendolkar as an associate in the firm's litigation group.

■ The Law Offices of Frank L. Branson hired trial attorney John Burkhead.

■ Dykema hired Mark K. Sales as a member in its Dallas office in the litigation department.

Nonprofits



COVEY

■ Diane Covey was named executive director of Bea's Kids.

EXECUTIVE RÉSUMÉ

Guy Constant

Brinker International recently promoted Guy Constant to executive vice president and CFO.

Responsibilities

Constant oversees planning and analysis, mergers and acquisitions, investor relations, treasury, domestic franchise business development, tax, accounting, as well as corporate, Chili's Grill & Bar and international finance affairs.

Experience

Constant previously served at Brinker as senior vice president of finance and as CFO for the Chili's restaurant brand. He joined Brinker in 2004 as senior director of compensation and was promoted the following year to vice president of strategic planning and analysis. In 2006, responsibility for investor relations was added to his job. Before joining Brinker, Constant worked at American Airlines for 10 years in financial planning, analysis and compensation.



PROFESSIONAL RECOGNITION



SPRUILL

■ William C. "Bill" Spruill, president and CEO of the Richardson Economic Development Partnership, received the 2010 Fellow

Member Award from the International Economic Development Council.



YOUNGMAN

■ Stephen Youngman, a partner

with Weil, Gotshal & Manges LLP, received the Turnaround Management Association's 2010 "Mega" Turnaround of the Year honor for his work on behalf of Pilgrim's Pride Corp.

■ Carl York, corporate payroll manager at Dallas-based La Quinta Inns & Suites, was named 2010 Texas Payroll Professional of the Year by the Texas Payroll Conference.

Retail



SPRUIELL

■ Carol Raines Spruiell joined online office supply retailer Dolphin Blue Inc. as marketing manager.



DAVIES

■ Kevin Davies joined the Moore Life Organic Plant Health Care sales team as a certified arborist.



HUGHES

■ Synaptik Inc. promoted Jordy Raymond to vice president of operations and Arthur Hughes to vice president of services.

Staffing

■ GradStaff Inc. hired Patrick Rodriguez as an account specialist in its Dallas office.

Technology

■ Scott McKinnon joined Go Vision LP as vice president and partner.



BALBOA

■ Rex Balboa joined Traveling Coaches as a user experience consultant.

■ James Kallman joined Oasis Outsourcing as a professional employer consultant.



RAYMOND



SAMMET

■ Fred Sammet joined Speed FC as the company's vice president and chief information officer.

■ Wendy Gibson joined Telligent as chief marketing officer, in charge of global strategy and strategic marketing.



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DAVID PELLERIN

DUE DILIGENCE: Chuck Gabriel, president of Plano-based EMA Softech, has focused the business on analytics for investment advisers rather than the individual investor. The important piece, he said, is emphasis on quality information, details and depth.

IDEAS IN ACTION

Avoiding the risk

AFTER BEING ABANDONED BY ITS ONLY MAJOR CLIENT, CHUCK GABRIEL STEERED **EMA SOFTECH** TO A NEW REVENUE STREAM

Chuck Gabriel works to limit the risk in risky business.

With years of experience as a former adjunct professor of investment at the University of Texas at Dallas, Gabriel likes to calculate and scrutinize the possible investment fund risks for financial advisers. After all, Gabriel's company, Plano-based EMA Softech, was created to help others do that due diligence, he said.

The company's roots in the academics of statistical and investment analysis gave EMA Softech its start in 1987, when the late James MacBeth, a former business professor, founded the company, then known as Empirical Modeling & Analytics Inc.

Since that modest beginning, the company has grown from a one-man investment analysis shop to a boutique investment research firm with 10 employees and revenue reaching \$3 million.

Gabriel, 53, inherited the company from his former boss MacBeth after the founder

died in the late 1990s.

With one major client, JPMorgan Chase & Co., EMA Softech has worked in relative obscurity for 23 years. But the ever-changing financial market spurred the company to seek expansion opportunities.

Following the 2007 economic downturn, JPMorgan Chase took more of its fund analysis in-house, stranding EMA Softech and forcing the company to find another way to make money.

Gabriel crunched the numbers and, with other employees of the company, helped develop a new way to deliver the product to a wider range of consumers.

The company recently debuted a suite of Web-based software called AlphaFunds for small and midsize financial advisers.

The program calculates general market, size and value risks of a particular fund and provides that information to advisers. The company also creates a benchmark index for funds, measuring how close the stock is to

BIGGEST CHALLENGE

In 2007, the sinking economy caused EMA Softech's biggest client to scale back outsourced fund analysis work, causing the research company to reconfigure the way it did business. The business could either contract or grow. So owner Chuck Gabriel decided to expand EMA Softech, previously known as Empirical Modeling & Analytics Inc., and offer online software investment analysis programs to small to midsize investment managers. Gabriel said he hopes the larger consumer base will help him grow the company's profits.

reaching its full valuation.

The software is more rigorous than mainstream programs, such as Morningstar's star system, Gabriel said. He said Morningstar's information is diluted for the average

To sell well, ask yourself right questions first

The French philosopher Voltaire once said, "Judge a man by his questions, not by his answers. Even though he wasn't a salesman, Voltaire knew a lot about sales. As I look back on the sales calls that go well and those that don't, I've found some important questions to ask yourself.



CUSTOMER CONNECTIONS

Maura Schreier-Fleming

Who am I talking to? Would you sell differently to a risk-averse prospect than you would to a prospect who was an assertive, forceful type? The quiet, thoughtful types of prospects buy differently than

the fast-paced, decisive types. People who are risk-averse typically take longer to sell to unless you address their perception of risk. More assertive people make decisions quicker and are more comfortable with risk. Ask yourself early in the sales call, "Who am I talking to?" Then develop your sales strategy accordingly.

Push for quicker decisions when you're selling to assertive people. Ask them what they think during the sales call. You'll get an honest answer with assertive people. When you hear a concern, you have the opportunity to clarify it and do something about it before you develop a proposal. So address it.

With less assertive people, slow it down and confirm that you are addressing all the concerns that risk-averse prospects have. Unless you address their concerns early, there will be no sale later on.

How can I be more persuasive? This is another question you need to answer. Your persuasion strategies should include using persuasive words such as "because" when you make a recommendation. "You should use this because it will increase productivity" is more persuasive than simply "You should use this."

Without credibility, it's almost impossible to be persuasive. What enhances credibility? A simple strategy is to put your customers' interests ahead of your own. Instead of pushing your products, find out your customers' concerns first and show how you can solve those concerns with your products.

You'll be asking many questions to sell successfully. You'll be ready when your customers judge you by your questions. Just ask Voltaire.

SCHREIER-FLEMING is a sales strategist and founder of Dallas-based Best@Selling, a sales training and consulting company. Contact her at maura@bestatselling.com.

GIVE, BUT ALSO SCRUTINIZE

Are we really feeding the poor, or a charitable organization's pocketbook?

Increasing financial concerns make responsible charitable giving mandatory. Nonprofit fiefdoms whose paramount focus is to retain and maintain power at the cost of services provided should make us mad.

The Dallas area is an amazingly generous place to live. We give per annum more than most cities twice our size. We are a testament to the power of people getting behind a need in our community and responding en masse. We have met the increasing need stimulated by the continued stress of the economy that has drained charity coffers. Are people capable of absorbing this escalating demand?

Dallas philanthropy as a whole has become an impressive engine of power. Just consider the culmination of the AT&T Performing Arts Center, combining the support of a major employer, millions of dollars of public and private funds and construction of an impressive building. The Bridge is another great model that houses, feeds and offers other services to the homeless. And East Dallas Community School for 35 years has successfully educated both inner-city parents to their responsibilities and their children, enabling these youth to later triumph in public high school.

These organizations are among the *Fortune* 100 of Dallas charitable causes. On the other hand, there are hundreds of nonprofits existing locally that shouldn't. At best, they have not rallied the needed resources to effectively penetrate their intended community. What they spend vs. what they can deliver does not warrant the use of precious private funds. For many, the focus of the organization has shifted away from the intended service to one of self-preservation. The important point is no longer

PEOPLE
FIRST

Ashley Forbes Kellogg

feeding the poor. United Way of Metropolitan Dallas has addressed

this concern and should be used as an example of a nonprofit organization changing in order to achieve long-term community impact. The organization expects measured results in key impact areas from agencies it supports.

"We feel our focus must be long-term in its scope. As a collaborator and a convener, we are encouraging organizations with similar goals to join in mission, increasing depth of service and creating real change," says Jennifer Sampson, the organization's chief operating officer.

Another agency that does heavy lifting is the Community Council of Greater Dallas. Since 1940, the Community Council has addressed major issues facing the Dallas area. These include juvenile delinquency, youth programs, seniors' needs, public health and day care. The organization identified when additional services were needed, assessed the best service delivery, mobilized resources and implemented plans.

CCGD meets the current challenges through research, expanding governmental and agency programs when appropriate, convening collaborative efforts of interested parties and delivering select direct services.

"We are proud to work with CCGD's 125 member agencies, all with proven

track records for their ability to serve community needs well while maintaining high business standards. The Community Council works so Dallas' resources are used wisely and that all citizens have access," says Martha Blaine, executive director of the organization.

The Community Council's 2-1-1 call center specialists use cutting-edge technology to connect people to the help they need: food resources, housing, medical care, jobs, child care and utility assistance, 24/7, in any language. In 2009, more than 400,000 people called. With the recession, there is a 30 percent increase in the number of people calling to find food. Many callers are folks who have never sought aid before. The Community Council is a huge example of an organization that has met needs over time and adjusts as needs change and grow.

We live in a city where a great many people give their lives over to good causes. That fact is truly awe-inspiring. Another fact: People identify closely with the work they do — it's often hard to separate ourselves from our work — and when the work is about helping, doing good, the boundaries of what is the greater good can take on a whole new personal struggle.

The holidays are approaching, and with them come the dire-strait stories of organizations that can't keep their lights on. These stories pull at your heart strings. And that's a good thing — we need to care and be involved. But we also need to recognize that some efforts are too weak to be sustainable.

KELLOGG is president of ForbesRobinson, www.forbesrobinson.com, a business development consulting firm specializing in event-driven marketing. She can be reached at aforbes@forbesrobinson.com.

TWO MINUTES WITH **Hank Mulvihill**, Mulvihill Asset Management

Hank Mulvihill loves asset management, and he's been doing it since 1987, when he started with Merrill Lynch & Co. Inc. In 1995, after a transition to Alex. Brown & Sons Inc., Mulvihill struck out on his own and started Richardson-based Mulvihill Asset Management. The firm offers fee-based advisers focused on personal service and attention to portfolios and multigenerational estate and asset allocation planning. The firm is small, with just two licensed advisers and two other full-time staff members, but gets work done by outsourcing to Charles Schwab. Mulvihill sees a tremendous growth opportunity in today's economy and expects to expand the company over the next five years to 25 advisers with offices in major Texas cities, Colorado and Southern California. In addition to offering traditional advising to individuals and municipal governments, Mulvihill's group started a mutual fund and conducts a training series called Fed Friday, which has featured speakers like Texas Comptroller Susan Combs, U.S. Congressman Pete Sessions, R-Texas, and John Thompson, an economist with the Federal Reserve Bank of Dallas. Mulvihill wants investors to "remember the joy of stocks."

Q. Are investors becoming more comfortable investing again or are they still holding on to their money?

A. In the month of September, for the first time in 19 consecutive months, we had more flow into stock funds than into bond funds. That was a welcome change. Buying bonds and mutual funds when rates are this low is a difficult bit, but flow has increased in the last 45 days or so.

Q. What should investors consider for long-term investments?

A. High-quality, high-paying dividend stocks. You have a rare opportunity to buy them. Purchase them, let them reinvest themselves, and let the compounding work in your favor.

Q. How can investors rebuild retirement funds?

A. Same as the previous answer, but be mindful of not buying and holding — or "stay and pray," as I say. Pay attention. Markets do go in cycles, and you don't want to be on the down-40 percent cycles.

Q. What else do you want readers to know about Mulvihill Asset Management?

A. We love what we do. When people get tired of doing it as a hobby, we'll do it for them. We shoot straight and have long-term relationships. I always like to tell people to remember the joy of stocks. They will cause you to have joy again, and I really believe that.

Shashana Pearson Hormillosa | shormillosa@bizjournals.com | 214-706-7156

FINANCIAL AID

NAME: EMA Softech

BUSINESS: Investment software and consulting firm to small and midsize advisers

HEADQUARTERS: 1800 Preston Park Blvd., Ste. 260, Plano 75093

OWNERSHIP: Private

TOP EXECUTIVE: Chuck Gabriel, president

EMPLOYEES: 10

ANNUAL REVENUE: \$3 million

PHONE: 469-429-1290

WEB: www.emasoftech.com

EMA SOFTECH:

FROM PAGE 17

consumer, losing the details needed by the adviser.

"For some people this (rigorous investment analysis) is not as important," Gabriel said. "While the EMA client base will be wider, the quality will still be there."

Chicago-based Morningstar Inc., an investment research company with more than 25 years of experience in the industry, is often the target of competitors such as EMA Softech, said Alexa Auerbach, a spokeswoman for Morningstar. Morningstar's products are as competitive as others on the market, she said, adding that there are several levels of services and products for different types of consumers, including investment managers.

"This company is trying to compete with us ... because we're well-known in the industry," Auerbach said. "Our focus is helping advisers and independent consumers make better investing decisions." Regardless of the competition, Gabriel said he tries to bring MacBeth's original pragmatism to his analysis to help investment managers scrutinize funds.

Andy Lawson, EMA Softech's director of research, said not all fund managers are concentrating on the analysis portion of their jobs anymore. They are simply trying to build and keep a client base, which can be difficult in a volatile financial market.

Lawson, a former financial adviser, said he's aware of the challenges advisers face. EMA's software programs can keep them from getting bogged down in the minute details, while still getting accurate information.

"The due diligence must be carried out, which we do," Lawson said. "If it doesn't rise to the level we think it should, we won't do it."

The company's alpha analysis is an important component to help analyze funds, said Richard Perryman, a trust consultant with GB Financial, a division of Mount Pleasant-based Guaranty Bond Bank and a client of EMA Softech. There's a market in North Texas for the product, he said.

"There's brain matter there (at EMA) that's unbelievable," Perryman said. "I'm not a mathematician, but I like having someone like Chuck and EMA behind me ... with the market more volatile ... I've found that to be invaluable."

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Do you know an up-and-coming entrepreneurial business based in North Texas that generates at least \$1 million and employs 10 or more? If so, let us know — the company may qualify for an Enterprise Zone feature in the *DBJ*. To submit information for consideration, or to request story qualifications, send an e-mail to dallasnewsroom@bizjournals.com with "Enterprise Zone" in the subject line.



JAKE DEAN

PATENT POLICE: Gregory Carr of Carr LLP in Dallas says the rise in false marking patent cases will ebb as companies more closely monitor their patents.

Mind your patents

FALSE MARKING PATENT CASES BOOM IN TEXAS FEDERAL COURTS, THANKS TO NEW PER-ITEM FEES

BY JEFF BOUNDS | STAFF WRITER

The Dallas-Fort Worth area and nearby cities in East Texas are at the epicenter of a nationwide flurry of lawsuits alleging that items ranging from speed skates to automatic pistols are falsely marked as being patented — even though it's unclear how successful those suits ultimately will be.

The upsurge in litigation stems from a late 2009 decision by the Court of Appeals for the Federal Circuit holding that fines can reach up to \$500 per item that is marked with a nonexistent or expired patent, according to Justin E. Gray, an attorney in the San Diego office of Foley & Lardner LLP. Before the case, called *Forest Group vs. Bon Tool*, courts interpreted the nearly 100-year-old federal statute that bans false marking as leveling penalties of \$500 for each broad incident of

false marking, no matter how many individual widgets were incorrectly labeled as being patented.

"It could add up to large dollars very quickly," said Bob Arnett, a partner and member of the executive committee at the Dallas law firm Munck Carter.

Under the law, the parties bringing the litigation don't have to suffer any injuries or damages from false marking, attorneys say. That's because the law considers the U.S. government to be dam-

aged by false marking, which supposedly puts a damper on competition and provides an unfair advantage in marketing a product.

All of which means that false marking suits are essentially filed on behalf of the federal government, with the feds collecting half of any damages that the suit might recover, the private-sector plaintiff the other half.

"It allows private parties to enforce a statute effectively on behalf of the

FALSE MARKINGS, P20

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FALSE MARKINGS: Increased penalties could be gold mine

FROM P20

United States,” Arnett said.

In false marking, the questions are relatively simple: Was the item marked as patented? Was the product actually protected by a patent?

The net result is that false marking suits have become a “cottage industry,” according to Michael Smith, a partner at Siebman, Burg, Phillips & Smith LLP in Marshall.

In many cases, Arnett said, plaintiff’s attorneys send investigators to stores, where they compile lists of articles that have been marked as patented. After that, it’s a matter of checking with the U.S. Patent and Trademark Office’s website to see if the patents are still good, he said. Should they find a product marked with an expired patent, “they have somebody buy a couple of them, and then that person becomes the plaintiff,” he said.

Daunting damages — or are they?

At first blush, false marking suits may seem like a gold mine. But several intellectual property attorneys say that existing case law may make it difficult to recover big damages in court from these suits.



ARNETT

A key issue: To recover damages, the plaintiff must prove that the defendant intended to deceive the public by falsely marking an item as patented.

A case in point: A June decision by the Federal Circuit in a case involving Illinois-based Solo Cup Co., a maker of disposable items like coffee cups and lids with about 1.8 million square feet of manufacturing and distribution space in Dallas and Grand Prairie. The company faced a false marking suit after selling roughly 21 billion products marked with one or more expired patents over a 20-year period — leaving Solo Cup exposed to a potential fine of nearly \$10.5 trillion. But the Federal Circuit ruled that while Solo Cup knew the items were falsely marked — owing to the expense of replacing molds for making the products — the company hadn’t intended to deceive the public.

While plaintiffs face a high hurdle in proving intent to deceive, there are problems for defendants as well in false marking cases.

For instance, the Federal Circuit has ruled that if the maker of a widget knew that item was incorrectly marked as being patented, the court will have to presume that the product’s maker intended to deceive the public, according to Greg Carr, managing partner at Carr LLP, a Dallas boutique law firm that specializes in intellectual property.

The product’s maker “can come back with evidence that they didn’t intend to deceive the public,” Carr said. “But they need more than a mere statement. A mere statement that they didn’t (intend to deceive) isn’t sufficient.”

For now, there are few court decisions governing the kinds of evidence that plaintiffs must show in order to win their cases.

Small recoveries thus far

To date, there have been only a handful of false marking cases in which plaintiffs have recovered anything. “There haven’t been stunning amounts yet,” with the most being a fine of approximately \$220,000, Carr said.

In a couple of cases, the court awarded the profit that the defendant netted on the product. In other instances, it was the full price at which the item was sold, according to Carr.

As case law builds up on false marking over the next couple of years, Smith expects the number of false marking suits to eventually dwindle.

Carr said the false-marking tide will ebb and recede as well ... primarily because businesses will get better at monitoring the patent markings on their products.

“Patent owners need to police their use of these patent markings carefully,” he said.

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POPULARITY CONTEST

Here is a partial list of court districts in which a total of 471 false marking cases have been filed this year. Data is current through Oct. 6.

VENUE	NUMBER OF SUITS
Eastern District of Texas	176
Northern District of Illinois	68
Northern District of Ohio	42
Northern District of Texas	22
Southern District of Illinois	17
Northern District of California	13
Eastern District of Pennsylvania	12

Source: Justin E. Gray, Foley & Lardner LLP; Docket Navigator



FREQUENT FILERS

Here is a list of organizations that have filed the most false marking cases in Texas this year. Data is through Oct. 6.

PLAINTIFF NAME	CITY WHERE INCORPORATED	NUMBER OF SUITS
Patent Group LLC	Tyler	75
Promote Innovation LLC	Houston	43
Tex Pat LLC	Houston	15
Patect LLC	Houston	10
North Texas Patent Group Inc.	Dallas	9

Source: Justin E. Gray, Foley & Lardner LLP; Docket Navigator



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Cashing in on patent penalties

Texas' Northern and Eastern federal court districts see surge in patent cases, with 398 filed so far this year

BY PETE LITTERSKI | CORRESPONDENT

If the pace set through the first nine months of 2010 holds, the number of patent case filings in the Northern and Eastern districts of Texas could double from 2009.

The Eastern District of Texas Court saw the number of patent cases filed there sag from 369 in 2007 to 249 in 2009. But the trend turned around this year, with 398 cases filed through just the first three quarters of the year.

Less dramatic numbers in the Northern District are also impressive — 56 cases filed so far this year after remain-

ing static at around 42 cases per year from 2007 to 2009.

Doug Cawley, principal in the Dallas office of McKool Smith, says a number of false marking cases — one reason for the increase — are being filed under *qui tam* whistle-blower provisions that allow private parties to file a lawsuit on behalf of the federal government.

“Over the past 18 months or so there has been a huge increase in the number of these cases,” he says.

Phillip Philbin, a litigator in the Dallas office of Haynes and Boone LLP, says there will likely continue to be a great deal of activity, but says not all of the is-



*‘I think you will see more **circuit courts** better defining the law. You will get more **guidance** on it.’*

Phillip Philbin

litigator in the Dallas office of Haynes and Boone LLP

sues in the false marking cases have been ironed out.

“I think you will see more circuit courts better defining the law,” Philbin says. “You will get more guidance on it.”

The Haynes and Boone litigator also pointed to another trend that is boosting patent filings in federal courts.

“I think you’ll see an increase to the extent that venture capitalists are investing more in patent portfolios ... with an eye toward possible infringement suits,” Philbin says. “Those types of investors are more active now than they were a year ago.”

Bart Showalter, Dallas-based chairman of the intellectual property department at Baker Botts LLP, says a new determination by international clients to defend their technology is also worth noting.

“I think we’re seeing a trend where Asian companies that for years and years used to view it as a disgrace to be in court are feeling more comfortable” with filing suit to defend their patents.

Lasting effects

Showalter says he believes the willingness of Asian companies to pursue patent infringement cases will be more lasting than the *qui tam* cases that have played a key role in bolstering the filings of patent cases in Texas.

Michael Smith, a partner in the Marshall office of Siebman, Burg, Phillips & Smith LLP, says the sharp decline in the number of cases filed in the Eastern District before this year can be linked to two factors, including the court’s own reputation.

The Eastern District first rose to prominence as a venue of choice for patent cases more than a decade ago when Judge T. John Ward of the Marshall division established rules, expediting such cases to trial. The problem, Smith says, is that so many cases were getting filed in the district that the process bogged down.

“You’re victims of your own success,” he said.

The second factor contributing to the decreased caseload, he said, was a series of decisions in the Federal Circuit Court of Appeals that made it harder for plaintiffs to establish venue in the Marshall courthouse.

Other than the surge in false marking cases, Showalter says, the patent law field has been relatively stable in recent years. While the number of cases filed in Texas’ Eastern District dropped for several years, Showalter has not noticed much change from a national perspective.

“I think we’ve been just as busy, if not busier than last year,” says Showalter. “We’re seeing a number of cases being filed outside of the normal hotspots.”



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LITTERSKI is an East Texas-based freelance writer.

Stop, think before you

Proposed changes to current copyright law may leave

If you don't think copyright law affects you, you're wrong. Each individual and business likely owns hundreds, if not millions, of them. Ubiquitous and inexpensive computers; the digitization of media, which has made it easy to create and copy; computer networks that make sharing copies inexpensive; and our ever-increasing appetite for entertainment, particularly user-created content, has brought us all into direct contact with copyright law.

A copyright is a legal right to stop others from copying certain types of creative works, distributing those copies to the public and modifying those works. It includes the right to perform and display works to the public. It never protects ideas or anything utilitarian; rather, it protects only the ways in which ideas are expressed, allowing for the dissemination of ideas so that others may benefit.

Current copyright law, written mostly in the mid-70s before the advent of personal computing and pervasive computer networks, considerably expanded the existing copyright protection. The law made nearly everything written, filmed, photographed or otherwise created in a tangible medium automatically subject to copyright. Every e-mail or blog entry you write, every photograph you take is immediately protected — copyright notices



VIEWPOINT

Marc Hubbard

and registration not required.

The Copyright Act is very complicated. Few people understand

it, and it fails — sometimes miserably — to provide meaningful guidance on the contours and limits of copyrights. Courts have struggled to apply it to new media and technology and have issued conflicting, uninformed and poorly reasoned opinions over the past 30 years.

Within just the past three years, the Copyright Principles Project, or the CPP, which comprises a group of professors and attorneys, has begun a formalized discussion about changing the current law. Pamela Samuelson, distinguished professor of law at UC Berkeley School of Law and the convener of the project, recently published an article in the *Berkeley Technology Law Journal* setting out 25 recommendations for changing the copyright system.

The recommendations include practical details like encouraging registration and protecting the rights

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of authors to be identified through expansion of the right of attribution, both of which are relatively uncontroversial. However, some may argue that the recommendations go too far, not far enough or do not even touch upon issues that make the system unwieldy and, to many, nonsensical.

Many professors involved in the project are pushing for greater freedom of personal use of copyrighted materials. Many industries that depend on copyright protection will, perhaps justly, have issues with this. Industries like film, television, music and publishing have traditionally priced their goods on a per-copy basis. Any change in the law that allows more copying, even for personal use, deprives them of the control of and the opportunity to ask for additional compensation for such copies.

Nevertheless, it appears that both sides believe that copyright law can and should be updated.

This concerted effort of the CPP toward updating the copyright laws may be a harbinger of an important movement. Whether you favor stronger or weaker copyright laws, the debate over how it should change is something in which we should all be involved.

HUBBARD is a partner in the Dallas office of Gardere Wynne Sewell LLP. He can be reached at mhubbard@gardere.com.

With offices in Dallas and Houston, the firm has some of the finest trial and appellate attorneys in Texas. Through the years, Godwin Ronquillo attorneys have been selected by their peers as: Top 100 Trial Lawyers in Texas, Texas Super Lawyers, Top 10 Trial Lawyers in Dallas, Best Lawyers in Dallas, and The Defenders, to name a few.



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Q&A: Protecting your intellectual property

William A. Munck of Munck Carter LLP, enlightens us on the ins and outs of intellectual property law — how it's changing and how you can be prepared. As a self-proclaimed techie, Munck offers insight to those interested in protecting their own intellectual property.

How have intellectual property laws changed in the past 5 years?

Munck: More than ever, businesses understand that their ideas — their intellectual property — have value that must be protected. At the same time, intellectual property law as a whole is constantly evolving. Among the various IP areas, the patent system has experienced the most significant changes over the past decade.

The most significant area of

change in the future may very well be in business models for buying, selling and licensing (colloquially known as monetizing) patents. This marketplace evolved since the dot-com bubble burst, leaving large blocks of patents and pending patent applications available for low costs at the same time that profitability of patent enforcement was peaking. Proposed changes in the law, together with evolving business models for defensively aggregating intellectual prop-

erty, will very likely affect the economic value of a patent and the operation of its marketplace.

How does technology affect intellectual property law?

Munck: Because digital technology and digital media have grown so dramatically, we're seeing a constant push and pull within copyright law and a corresponding balancing act between creators' rights on the one hand and user's rights on the other hand.

One court of appeals actually remarked that the introduction of digital technology was disruptive to copyright owners whose works had traditionally been sold through long-established means, and it has been suggested that a federal court bias favoring owner's rights may have well impeded the development of the digital culture.

Despite such early struggles, legislative changes, market forces and a deference developed by the courts have led to a balancing of these interests.

What issue is most commonly prosecuted — trademark, copyright or patent — and why?

Munck: Numerically, it is likely that more patent applications are filed than trademark or copyright registration applications. In part, because trademark and copyright rights may be acquired through mere use of the trademark or creation of the copyrighted work and are not entirely dependent upon a government grant, as in the case of patents.

Another factor is the different protections afforded: trademarks protect consumer recognition and goodwill associated with a mark or trade dress and copyrights protect only against literal copying, while patents protect duplication of the inventive concept independent of copying or intent.

Is exploitation of these laws increasingly common or less so?

Munck: This is difficult to judge because filings are often influenced by the overall economy. The trend continues to remain upward over the past three decades, and as economic conditions return to normal, an increase in filings can also be expected.

Why do you think there's been such a dramatic increase in patent litigation over the past year?

Munck: Some pundits argue the increase in the number of patent suits is a result of our innovation economy — that the spur of innovation in the late 20th century simply created more patented inventions and thus more patent litigation (statistics released from the U.S. Patent and Trade Office seem to mirror this sentiment; the number of patent filings and patent suits roughly correlate with each other). Others argue that it could merely be a reflection of growth in the patent portfolio size of many large firms — companies have and will continue to use patents as a competitive advantage (in 2009, the top 10 patent-holding firms accounted for nearly 8 percent of all patents granted in the U.S. since 1977).

Personally, I believe there is a little truth in both camps, coupled with concerns that there are coming changes in the patent laws and nonpracticing entities, or patent trolls, are hoping to cash out sooner, rather than later.

Are false markings always a case of willful violation? If not, how can companies be sure their patent markings are valid?

Munck: Because the potential penalty was previously thought to be only \$500 or less, most companies



Rare Honor.
Well Done.

Haynes and Boone, LLP is proud to recognize partner **George W. Bramblett, Jr.** and the other recipients of the **2010 Southern Methodist University Distinguished Alumni Award**, the most prestigious honor the university bestows on alumni.

Mr. Bramblett is being recognized for his reputation, his **success as a lawyer** and his ongoing commitment to his community and alma mater.

We congratulate George on this prestigious and well-deserved honor.

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Q&A, P38

Largest North Texas

GAS PRODUCTION COMPANIES

Ranked by monthly gas production in Texas in 2009

Rank 2010/2009	Name Address	Telephone Fax	Approximate monthly production gas 2009 (thousand cubic feet)	Approximate monthly production gas 2008 (thousand cubic feet)	% Increase or decrease	Approximate monthly oil production 2009 (oil barrels)	Approximate monthly oil production 2008 (oil barrels)	% Increase or decrease	Website
1 1	XTO Energy Inc. 810 Houston St. Fort Worth 76102	817-870-2800	59,999,772	50,221,578	19.47	896,035	944,400	-5.12	www.xtoenergy.com
2 2	Encana Oil & Gas (USA) Inc. 14001 N. Dallas Pkwy., Ste. 1000 Dallas 75240	214-987-7100	19,791,313	18,046,423	9.67	21,944	25,742	-14.75	www.encana.com
3 3	Exxon Mobil Corp. 5959 Las Colinas Blvd. Irving 75039	972-444-1000 972-444-1415	10,094,214	10,178,713	-0.83	630,736	682,913	-7.60	www.exxonmobil.com
4 4	Pioneer Natural Resources 5205 N. O'Connor Blvd., Ste. 200 Irving 75039	972-969-3957	8,708,082	8,449,565	3.06	946,938	973,756	-2.75	www.pxd.com
5 NR	Quicksilver 777 W. Rosedale St. Fort Worth 76104	817-665-5000	8,515,267	5,527,246	54.09	27,483	29,747	-7.61	www.qrinc.com
6 5	Range Production Co. 100 Throckmorton St., Ste. 1200 Fort Worth 76102	817-870-2601	6,339,747	5,104,354	24.20	118,077	158,685	-25.59	www.rangeresources.com
7 6	Comstock Oil & Gas LP 5300 Town & Country Blvd., Ste. 500 Frisco 75034	972-668-8800 972-668-8812	3,724,689	4,242,642	-12.21	33,277	40,380	-17.59	www.comstockresources.com
8 7	Hunt Oil Co. 1900 N. Akard St. Dallas 75201	214-978-8000	2,916,796	3,155,631	-7.57	140,644	147,800	-4.84	www.huntoil.com
9 9	J-W Operating Co. P.O. Box 226406 Dallas 75222	972-233-8191 972-991-0704	2,100,773	2,121,407	-0.98	3,350	3,797	-11.77	www.jwoperating.com
10 NR	Denbury Onshore LLC 5100 Tennyson Pkwy., Ste. 3000 Plano 75024	972-673-2000	1,977,299	2,544,803	-72.30	85,760	13,259	546.81	www.denbury.com
11 10	Encore Operating LP 777 Main St., Ste. 1400 Fort Worth 76102	817-877-9955 817-877-1655	1,493,211	1,077,289	38.61	95,298	102,829	-7.32	www.encoreacq.com
12 11	Approach Operating LLC 6300 Ridglea Place, Ste. 1107 Fort Worth 76116	817-989-9000	1,058,823	969,031	9.27	27901	24231	13.15	www.approachresources.com
13 12	Merit Energy Co. 13727 Noel Road, Ste. 500 Dallas 75240	972-701-8377 972-701-8378	919,815	894,369	2.85	200,106	196,003	2.09	www.meritenergy.com
14 13	Verado Energy Inc. 8150 N. Central Expwy., Ste. 850 Dallas 75206	214-368-5322	784,361	879,158	-10.78	2,117	2,666	20.59	www.veradoenergy.com
15 15	Burnett Oil Co. Inc. 801 Cherry St., Ste. 1500 Fort Worth 76102	817-332-5108	698,935	757,610	-7.74	12,377	12,540	-1.30	www.burnettoil.com
16 16	Sulphur River Exploration 5949 Sherry Lane, Ste. 755 Dallas 75225	214-373-1091	604,283	690,569	-12.49	19,930	17,082	16.67	None
17 14	EXCO Resources Inc. 12377 Merit Drive, Ste. 1700 Dallas 75251	214-368-2084	585,096	790,473	-25.99	68,294	91,748	-25.57	www.excoresources.com
18 17	Thompson Petroleum 325 N. St. Paul, Ste. 4300 Dallas 75201	214-953-1177	537,832	607,492	-11.47	89,797	83,671	31.49	None
19 18	Finley Resources Inc. 1308 Lake St., Ste. 200 Fort Worth 76102	817-336-1924 817-336-1938	535,765	587,862	-8.86	41,236	46,048	-10.45	www.finleyresources.com
20 19	BASA Resources Inc. 14875 Landmark Blvd., Ste. 400 Dallas 75254	214-559-4200 214-528-1988	373,952	431,505	-13.34	284,489	293,660	-3.12	www.basaresources.com
21 20	Sundown Energy 13455 Noel Road, Ste. 2000 Dallas 75240	214-368-6100 214-368-5415	364,952	388,811	-6.14	73,725	75,725	-2.65	None
22 22	Dallas Production Inc. 4600 Greenville Ave., Ste. 300 Dallas 75206	214-369-9266	302,381	317,049	-4.63	5,015	5,064	0.97	None
23 23	Jetta Operating Co. Inc. 777 Taylor St., Ste. P Fort Worth 76102	817-335-1179 817-335-1180	253,847	279,967	-9.33	128,154	129,175	0.79	www.jettaoperating.com
24 NR	Eagle Oil & Gas Co. 9500 Berkshire Lane Dallas 75225	214-369-1545 214-369-2217	182,984	346,710	-47.22	8,164	7,357	10.97	None
25 21	Cholla Petroleum Inc. 5949 Sherry Lane, Ste. 850 Dallas 75225	214-692-7052	178,116	353,934	-49.68	35,111	35,010	0.29	www.chollapetro.com

NR: Not ranked.

Source: Oil & Gas Directory of Texas and Production Survey 2010 and 2009, the companies

Research: Jerry Gunter

Largest North Texas

OIL PRODUCTION COMPANIES

Ranked by monthly oil production in Texas in 2009

Rank 2010/2009	Name Address	Telephone Fax	Approximate monthly oil production 2009 (oil barrels)	Approximate monthly oil production 2008 (oil barrels)	% Increase or decrease	Approximate monthly production gas 2009 (thousand cubic feet)	Approximate monthly production gas 2008 (thousand cubic feet)	% Increase or decrease	Website
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4 4	BASA Resources Inc. 14875 Landmark Blvd., Ste. 400 Dallas 75254	214-559-4200 214-528-1988	284,489	293,660	-3.12%	373,952	431,505	-13.34	www.basaresources.com
5 5	Texland Petroleum LP 777 Main St., Ste. 3200 Fort Worth 76102	817-336-2751	200,766	204,394	-1.78	94,329	120,775	3.10	None
6 6	Merit Energy Co. 13727 Noel Road, Ste. 500 Dallas 75240	972-701-8377 972-701-8378	200,106	196,003	2.09	919,815	894,369	2.85	www.meritenergy.com
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10 10	Encore Operating LP 777 Main St., Ste. 1400 Fort Worth 76102	817-877-9955 817-877-1655	95,298	102,829	-7.32	1,493,211	1,077,289	38.61	www.encoreacq.com
11 14	Thompson Petroleum 325 N. St. Paul, Ste. 4300 Dallas 75201	214-953-1177	89,797	83,671	31.49	537,832	607,492	-11.47	None
12 NR	Denbury Onshore LLC 5100 Temnyson Pkwy., Ste. 3000 Plano 75024	972-673-2000	85,760	13,259	546.81	1,977,299	2,544,803	-72.30	www.denbury.com
13 12	Sundown Energy 13455 Noel Road, Ste. 2000 Dallas 75240	214-368-6100 214-368-5415	73,725	75,725	-2.64%	364,952	388,811	-6.14	None
14 13	Walsh & Watts Inc. 500 W. Seventh St., Unit No. 27 Fort Worth 76201	817-335-5417 817-338-4844	71,182	75,328	-5.50	78,029	77,950	-7.28	None
15 11	EXCO Resources Inc. 12377 Merit Drive, Ste. 1700 Dallas 75251	214-368-2084	68,284	91,748	-25.57	585,096	790,473	-25.99	www.excoresources.com
16 15	Energy Production Corp. 12221 Merit Drive, Ste. 1200 Dallas 75251	214-692-8581 214-363-5313	42,462	46,376	-8.44	61,566	65,040	-5.34	www.epcousa.com
17 16	Finley Resources Inc. 1308 Lake St., Ste. 200 Fort Worth 76102	817-336-1924 817-336-1938	41,236	46,048	-10.45	535,765	587,862	-8.86	www.finleyresources.com
18 18	Cholla Petroleum Inc. 5949 Sherry Lane, Ste. 850 Dallas 75225	214-692-7052	35,111	35,010	0.29	178,116	353,934	-49.68	www.chollapetro.com
19 NR	Comstock Oil & Gas LP 5300 Town & Country Blvd., Ste. 500 Frisco 75034	972-668-8800 972-668-8812	33,277	40,380	-17.59	3,724,689	4,242,642	-12.21	www.comstockresources.com
20 24	Approach Operating LLC 6300 Ridglea Place, Ste 1107 Fort Worth 76116	817-989-9000	27,901	24,231	15.15	1,058,823	969,031	28.82	www.approachresources.com
21 NR	Quicksilver 777 W. Rosedale St. Fort Worth 76104	817-665-5000	27,483	29,747	-7.61	8,515,267	5,527,246	54.09	www.qrinc.com
22 23	Star Production P.O. Box 600577 Dallas 75360	214-739-4747	25,015	25,401	-1.52	4,350	4,499	-3.31	None
23 22	Primexx Operating Corp. 4849 Greenville Ave., Ste. 1600 Dallas 75206	214-369-5909	24,644	25,532	-3.48	150,716	109,058	38.20	www.primexx.com
24 20	Aspen Operating Co. LLC 801 Cherry St., Ste. 810 Fort Worth 76102	817-882-9063 817-882-9071	22,611	26,819	-15.69	22,611	48,896	-53.76	www.aspen-oil.com
25 21	Encana Oil & Gas (USA) Inc. 14001 N. Dallas Pkwy., Ste. 1000 Dallas 75240	214-987-7100	21,944	25,742	-14.75	19,791,313	18,046,423	9.67	www.encana.com

NR: Not ranked.

Source: Oil & Gas Directory of Texas and Production Survey 2010 and 2009, the companies

Research: Jerry Gunter

Friday, Oct. 22

Access to Capital Workshop, Capital One Bank, learn how to secure financing from alternative sources and understand SBA's financing options, 8:30 to 10:30 a.m., Bill J. Priest Center, 1402 Corinth St., Dallas, 214-773-4663.

Monday, Oct. 25

Monthly Meeting, Texas Business Women of Dallas Metro North, Kay Smith of Energy Dressing will talk about "The Top Three Reasons Why Women in Business Lose Credibility and Make Less Money," 6 p.m. networking, 6:30 p.m. dinner, 7 p.m. program, 214-924-5706.

Tuesday, Oct. 26

"Learn to Network Like the Pros" High Tea, co-sponsored by Women in Insurance Financial Services, corporate etiquette and international protocol expert Cheryl Walker Robinson speaks about business strategy, 2 to 4 p.m., Omni Mandalay Hotel, 221 E. Las Colinas Blvd., 972-910-0440, ext. 7271.

Purchasing Co-operative Training Seminar, Dallas Independent School District, Gary Kerbow, Dallas Independent School District purchasing director, discusses business growth opportunity in education and how the Educational Purchasing Cooperative of North Texas can help, Dallas ISD Administration Building Auditorium, 3700 Ross Ave., Dallas, www.oakcliffchamber.org.

Expanding Worlds Luncheon, LaunchAbility, fundraiser for LaunchAbility features a panel discussion with T. Boone Pickens, Emmitt Smith and Roger Staubach, 11 a.m. to 1:15 p.m., Fairmont Dallas, International Ballroom, 1717 N. Akard St., Dallas, 972-991-6777, ext. 7121.

Writing the Case Statement Clinic, Center for Nonprofit Management, learn how to prepare and use a case statement in fundraising and nonprofit management, 9 a.m. to 4:30 p.m., Center for Nonprofit Management, 2902 Floyd St., Dallas, www.cnmDallas.org.

Working for Clean Air Awards-Western Sub Region, North Texas Clean Air Coalition, awards recognizing businesses in North Texas for clean-air efforts, 11:30 a.m. to 1:30 p.m., Colonial Country Club, 3735 Country Club Circle, Fort Worth, www.

workingforcleanair.org.

Wednesday, Oct. 27

Legislative Affairs 2011, Oak Cliff Chamber of Commerce, presentation highlights upcoming Texas legislative issues, led by state Rep. Rafael Anchia, D-Dallas, 7:30 a.m., Oak Room at Oak Cliff Tower, 400 S. Zang Blvd., Dallas, www.oakcliffchamber.org.

Marketing Jam, DFW American Marketing Association, learn marketing best practices through a series of roundtable discussions, keynote speaker is John Sabel, senior vice president of marketing at Walt Disney Pictures, live music by Bona Fide Blues Band, 3 to 9 p.m., House of Blues, 2200 N. Lamar St., Dallas, www.dfwama.com.

Monthly Luncheon, Women in Insurance and Financial Services DFW, Tom Currey of the National Association of Insurance and Financial Advisors will speak on legislative issues, 11:15 a.m. to 1 p.m., Capriccio's, 5301 Alpha Road, Dallas, 817-370-8942.

Thursday, Oct. 28

Nothing But Net 2.0, Success North Dallas and Magnus Media Group, seminars, group discussions and keynote talks led by local marketing, sales and networking experts, Old Red Museum, 100 S. Houston St., Dallas, www.magnusmediausa.com.

"The State of Oak Cliff," Dallas City Council members and guests will discuss upcoming projects planned for Oak Cliff, Orion Ballroom, 400 S. Zang Blvd., Dallas, 214-943-4567.

Annual Luncheon, Dallas Real Estate Ministry, speaker is U.S. Rep. Sam Johnson, R-Texas, Frontiers of Flight Museum, 6911 Lemmon Ave., Dallas, 11:30 a.m., 214-557-8700.

Friday, Oct. 29

Women in Commerce Conference, Denton Chamber of Commerce, Sally Beauty Supply and Texas Woman's University School of Management, networking luncheon includes keynote speeches by Tuesday Morning CEO Kathleen Mason and eWomen Network CEO Sandra Yancey, 10 a.m. to 3 p.m., Hubbard Hall at Texas Woman's University, Denton, <http://denton-chamber.org>.

EDITOR'S PICK

Gov. Perry speaks on economic impact of Super Bowl XLV at Cowboys Stadium



PERRY

To commemorate the last 100 days until North Texas hosts Super Bowl XLV, Gov. Rick Perry will speak about the economic impact of the upcoming game at a luncheon sponsored by the North Texas Commission and the Super Bowl XLV Host Committee. Guests include the family of Lamar Hunt, who founded the Houston Texans and Kansas City Chiefs, as well as NFL legends Roger Staubach, Daryl Johnston and Troy Aikman. NFL-commissioned pop artist Charles Fazzino will unveil this year's 3-D Super Bowl XLV piece, which will incorporate North Texas themes.

The luncheon takes place at noon on Thursday, Oct. 28 at Cowboys Stadium in Arlington. Tickets cost \$75 for NTC members or Super Bowl XLV Committee affiliates. For more information, contact Marcellette Sherman at 972-621-0400 or visit www.ntc-dfw.org.

Lunch Meeting, Institute of Management Accountants, speakers Ronald P. Fory, president of The Fory Group; Michael Lockard, vice president of financial services at Wal-Mart; and Steve Player, managing director of The Player Group; workshop includes lunch, 10 a.m. to 3 p.m., Sheraton Grand Hotel DFW Airport, 4440 W. John Carpenter Fwy., Irving, www.dallasima.com.

SBA Annual Awards Luncheon, North Texas Association of Government Guaranteed Lenders, awards presented to top SBA lenders in the Dallas-Fort Worth District, 11 a.m. to 1:30 p.m., Holiday Inn Select, 2645 LBJ Fwy., Dallas, e-mail ntaggl.org.

Working for Clean Air Awards-Eastern Sub Region, North Texas Clean Air Coalition, awards recognizing businesses in North Texas for clean-air efforts, 11:30 a.m. to 1:30 p.m., Sheraton Dallas Hotel, 400 N. Olive St., Dallas, www.workingforcleanair.org.

Wednesday, Nov. 3

Perryman Economic Outlook, Dallas Regional Chamber, economic expert Ray Perryman of The Perryman Group will give a five-year economic forecast for state and national economies, 8 to 9:30 a.m., The Fairmont Dallas, 1717 N. Akard St., Dallas, 214-712-1936

Thursday, Nov. 4

More Guns, Less Crime: Understanding Crime and Gun Control Laws, National Center for Policy Analysis, keynote speaker is John R. Lott Jr., author of "More Guns, Less Crime," Pavilion East, Belo Mansion, 2101 Ross Ave., Dallas, 12:00 p.m., 972-308-6479.

"Very Important Presentation" Seminar, sponsored by Peck Training, one or two-day program focused on the creation, planning and delivery of a business presentation, NYLO Hotel, 8201 Preston Road, Plano, www.pecktraining.com.

Shift Happens! How Business Owners Can Protect Their Assets in Texas, National Association of Women Business Owners Dallas-Fort Worth, attorney Bill Dismuke of Dismuke, Waters & Sweet will speak on what types of business assets are protected in Texas, 11:30 a.m. to 1 p.m., Cooper Guest Lodge, 12230 Preston Road, Dallas, www.nawbotx.org.

Friday, Nov. 5

Quality & Excellence Entrepreneur Awards, The Greater Dallas Hispanic Chamber of Commerce, silent auction benefiting "Stars on the Rise" to follow formal reception and awards ceremony, 6:30 p.m., Fairmont Hotel Regency Ballroom, 1717 N. Akard St., Dallas, www.gdhcc.com.

CONVENTIONS

National Association for Multicultural Education — Annual Conference, Oct. 19-24 at the Westin Park Central in Dallas, attendance 600.

Apparel & Accessories Market, Oct. 21-24 at the Dallas Market Center, attendance 20,000.

Texas Physical Therapy Association — Annual Convention, Oct. 21-25 at the Arlington Convention Center in Arlington, attendance 650.

Environmental Mutagen Society — Annual Meeting, Oct. 24-27 at the Omni Hotel in Fort Worth, attendance 500.

National Association for Campus Activities — South Central Regional Conference, Oct. 26-Nov. 1 at the Arlington Convention Center in Arlington, attendance 900.

International Coach Federation — Annual Conference, Oct. 27-31 at the Fort Worth Convention Center in Fort Worth, attendance 1,800.

South Central Modern Language Association — Annual Convention, Oct. 27-31 at the Sheraton Fort Worth in Fort Worth, attendance 250.

Palm Beach Show Group — Dallas International Art, Antique & Jewelry Show, Nov. 4-8 at the Dallas Convention Center in Dallas, attendance 5000.

ANNUAL MEETINGS

Friday, Oct. 22

CornerWorld Corp., 10 a.m., 12404 Park Central, Ste. 400, Dallas

Monday, Oct. 25

TeleTouch Communications, 1 p.m., 610 Main St., Fort Worth

Tuesday, Oct. 26

Tandy Brands Accessories, Inc., 10 a.m., 3631 W. Davis St., Ste. A, Dallas

Thursday, Oct. 28

New Concept Energy, 10 a.m., 1800 Valley View Lane, Ste. 300, Dallas

Friday, Oct. 29

GreenHunter Energy Inc., 10:30 a.m., 1048 Texan Trail, Grapevine

Your Commercial Insurance Professionals



Brad Ambrose

bambrose@farmersagent.com
1820 Preston Park Blvd., Plano, Texas
972-473-8600



Jeff Bethurem

jbethurem@farmersagent.com
5068 W Plano Parkway, Plano, Texas
469-286-8502

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Six hours of Best Practices & Biggest Hits! Choose from roundtable discussions facilitated by experts covering: Digital Marketing; Mobile Marketing; PR in 2010; Social Media Best Practices; Digital ROI; Event Marketing; and Social Media Legal Issues.

Following the roundtables get set for an exciting presentation from keynote speaker John Sabel, EVP, Motion Picture Creative Print Marketing, Walt Disney Studios. Then comes time for networking along with House of Blues food & drinks, plus live music from the Bona Fide Blues band to round out this fun and enlightening event!

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Premium content Premium print content is now separated and clearly labeled to make it easier to find on the home page. If you have a print subscription make sure you use the personal user bar at the bottom of the window to link your print and online accounts so you can access this content.

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Once you log in to your free online account you can comment on stories, configure news alerts, manage e-mail subscriptions and link your Facebook, Twitter or LinkedIn accounts. Print subscribers can also renew their subscriptions, get Friday morning access to the latest print issue and find recent digital editions of the paper and the Book of Lists.

To link a subscription, first create an online user account. Then, click on "My Account" at the top of the site (when logged-in). Select "Print Subscriptions" and enter some basic information from the mailing label on your paper.





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A late-afternoon summary of the day's top stories written by Dallas Business Journal staff.

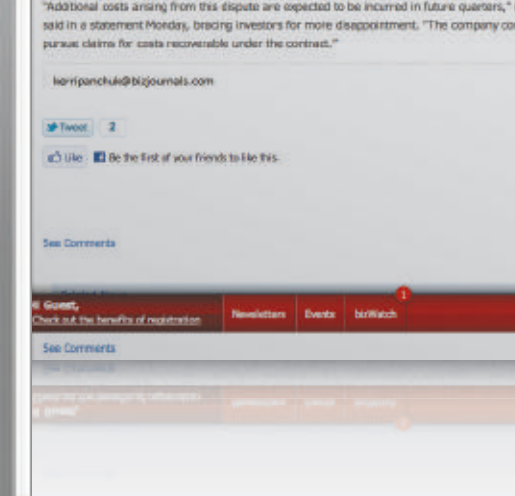
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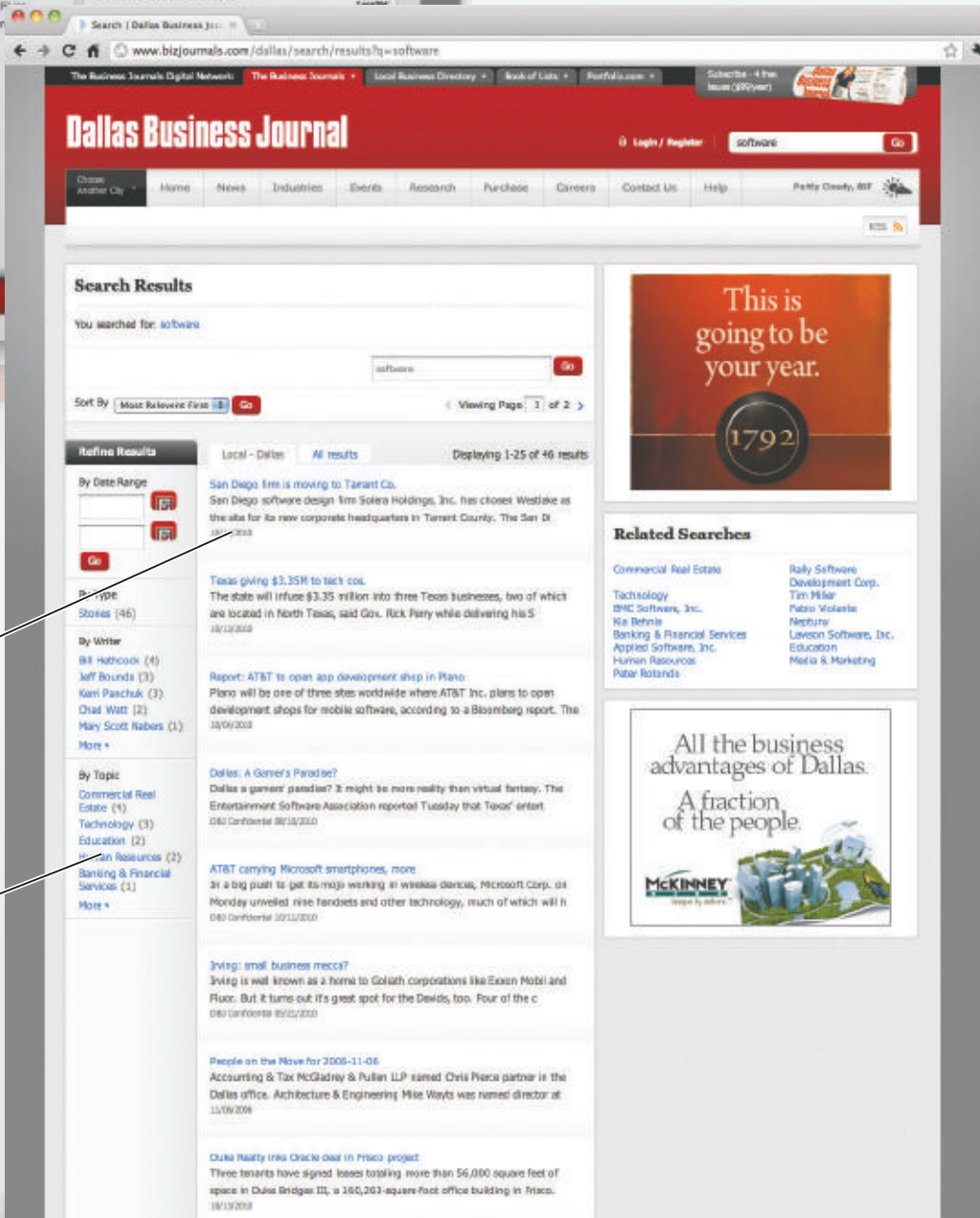
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Dallas Business Journal

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ABOUT DBJLEADS

DBJLeads cover Collin, Dallas, Denton and Tarrant counties. It is designed to help you grow your business and keep you informed about the D-FW business world. You will find new and expanding businesses and new customers, discover the area's commercial and residential hot spots and learn about the financial condition of your vendors, customers and competitors.

- **THE LEGAL LISTINGS** include liens filed by federal, state and county governments; judgments; and new lawsuits. These are especially useful for the likes of credit managers, loan officers, contractors, collection agencies and professionals.
- **THE PROSPECTING LISTINGS** include new businesses, tax and building permits, certificates of occupancy, real estate transactions and SBA loans, all of which can lead to potential new customers for you. These listings are useful for financial planners, contractors, real estate agents and salespeople.

BANKRUPTCIES DEFINED

CHAPTER 7 involves an appointed trustee selling all assets by auction or other means to pay creditors and trustee fees.

CHAPTER 11 allows a business to gain temporary relief from paying debts to attempt a reorganization. The business continues operations with the debtor in control.

CHAPTER 13 is available to individuals whose income is sufficiently stable and regular to make payments under a plan to a trustee who disburses the funds to creditors.

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AWARDS

Public Relations

Ketchum has been named 2010 Firm of the Year (Large) by *PR News*. The agency also was named one of the 17 top agencies and corporations on the *PR News* "Top Places to Work in PR" list.

Relocation Services

Dallas-based corporate relation firm **Place2Place** won second place among 23 nominations in the Destination Service Provider of the Year category at the Expatriate Management and Mobility Awards.

Switchplace, a Dallas-based temporary housing company, has been recognized as a runner-up for Corporate Housing Provider of the Year at the Expatriate Management and Mobility Awards.

BANKRUPTCIES

The following bankruptcies were recently filed in the Northern District of Texas - Dallas Division, Fort Worth Division and Eastern District of Texas - Plano Division.

NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

CHAPTER 7

R-n-R Ready Mix LLC, P.O. Box 307, Scurry 75158; Assets, \$283,225; Debts, \$2,621,111; Major Creditor, Pappy's Trucks Ltd., \$1,667,855; Attorney, Daniel C. Durand III; case #10-37115, 10/05/10.

Fort Worth Offices of Robert S. Lenz PC, 6060 N. Central Expressway No. 560, Dallas 75206; Assets, \$150; Debts, \$409,596; Major Creditor, Office of Chief Counsel, \$291,425; Attorney, Amy W. Skinner; case #10-37145, 10/06/10.

Crum Enterprises Inc., 2414 Arbuckle Court, Dallas 75229; Assets, \$5,057; Debts, \$301,392; Major Creditor, Franchise Services Inc., \$60,000; Attorney, Larry K. Hercules; case #10-37144, 10/06/10.

American Spill Control Inc., 2601 Highway 175, Seagoville 75159; Assets, \$0 to \$50,000; Debts, \$100,001 to \$500,000; Attorney, Christian S. Nielsen; case #10-37140, 10/06/10.

PLR Inc., 11430 County Road 4017, Kemp 75143; Assets, \$3,657; Debts, \$80,570; Major Creditor, Wells Fargo, \$29,883; Attorney, Daniel C. Durand III; case #10-37126, 10/05/10.

CHAPTER 11

Cabinet Door Company of Texas Inc., 1514 Bruce Way, Seagoville 75159; Assets, \$100,001 to \$500,000; Debts, \$1,000,001 to \$10,000,000; Major Creditor, Donnie McCalla/Sam McCalla/Virginia McCalla, \$447,720 (each); Attorney, Eric A. Liepins; case #10-37222, 10/12/10.

FORT WORTH DIVISION

CHAPTER 7

Will Achieve Management Co. LLC, 700 N. Tarrant Parkway, Keller 76248; Assets, \$0; Debts, \$825,399; Major Creditor, Huntington Learning Centers, \$375,000; Attorney, Marguerite Kirk; case #10-46637, 10/07/10.

Will Achieve Ltd., 700 N. Tarrant Parkway, Keller 76248; Assets, \$637; Debts, \$823,799; Major Creditor, Huntington Learning Centers, \$375,000; Attorney, Marguerite Kirk; case #10-46636, 10/07/10.

Vatta Restaurant Group LLC, c/o Sunu Samuel 913 Crestview Drive, Coppell 75019; Assets, \$15,000; Debts, \$5,333; Major Creditor, Cirro Energy, \$5,333; Attorney, Craig D. Davis; case #10-46671, 10/11/10.

EASTERN DISTRICT OF TEXAS PLANO DIVISION

CHAPTER 11

American Accessories Holdings LP, 2605 N. Highway 91, Denison 75020; Assets, \$450,000; Debts, \$1,804,003; Major Creditor, American Mutual Bank, \$1,673,884; Attorney, Mark A. Weisbart; case #10-43534, 10/12/10.

ABSTRACTS OF JUDGMENT

Judgments filed in the county clerk's office. Civil judgments filed against businesses for \$20,000 or more include the following information: plaintiff name, defendant name, amount of judgment, prevailing party, case number and recording date. This information and additional judgments below \$20,000 are available on disk or via e-mail. For cost and more information, call 877-593-4157.

COLLIN

Plainscapital Bank vs. Affordable Construction Co., 8201 Roughrider Drive Suite 201, San Antonio 78239, \$273,980, plaintiff, case #219 05024 2009, 09/20/10.

JP Morgan Chase Bank NA vs. HCW Construction Services LP/Clay White/Ellen J. White et al., 9309 Lenox Drive, McKinney 75071, \$69,439, plaintiff, case #429 03103 2010, 09/21/10.

JP Morgan Chase Bank NA vs. Atmos Five LLC, (address not shown), \$49,451, plaintiff, case #296 02258 2010, 09/21/10.

American Express vs. Wally S. Lam individually and dba Beijing Chinese Restaurant, 1713 Savage Drive, Plano 75023, \$30,333, plaintiff, case #296 04855 2009, 09/21/10.

DALLAS

Wells Fargo Bank NA vs. Planetary Holdings Partnership/Brian Sauer/Planetary Subsurface Utilities Inc. et al., 8415 Angus Drive, Justin 76247, \$540,708, plaintiff, case #DC 09 14896 B, 09/16/10.

Republic National Industries of Texas LP/Crown Cabinets vs. Brasha Builders Inc., 17774 Preston Road, Dallas 75252, \$129,236, plaintiff, case #DC 10 09012, 09/16/10.

FH Partners LLC vs. Skylark Springs LLC/Thomas W. Wallace (foreign-Harris County), 15119 Jones Road, Houston 77070, \$100,823, plaintiff, case #200927952, 09/20/10.

Elim Staffing Inc. vs. Rockwall Rehab GP LLC/Rockwall Rehab Hospitals Ltd. individually and dba Integra Hospital Plano, 350 N. Saint Paul St., Dallas 75201, \$69,767, plaintiff, case #CC 10 03153 A, 09/20/10.

Huntsman International LLC dba Huntsman Polyurethanes vs. SecurHoldings Inc., 1705 John Connally Drive, Carrollton 75006, \$40,280, plaintiff, case #DC 10 01448 H, 09/20/10.

CCI-B DCC LP vs. Everest Theaters Inc., 1004 Ridge Hollow Trail, Irving 75063, \$31,817, plaintiff, case #DC 10 07328 D, 09/20/10.

De La Garza Fence Co. Inc. vs. DFW Construction & Management Ltd. dba DFW Construction (foreign-Bexar County), 2402 Gravel Drive, Fort Worth 76118, \$23,141, plaintiff, case #2010 CI 06130, 09/16/10.

DENTON

TF Parker Square LLC vs. Cole McDowell/JSR 1200 LLC, 1200 Lakeside Parkway Suite 350, Flower Mound 75021, \$2,288,604, plaintiff, case #DC 10 05643 F, 09/21/10.

TARRANT

Reyes Holdings LLC/Martin Brower Co. LLC/C.J. Transportation LLC et al. vs. Metroplex Driver Staffing Inc., (address not shown), \$214,763, plaintiff, case #236 238777 09, 09/28/10.

C.S.A. Materials Inc. vs. Robinson Landscape & Construction LLC (foreign-Scurry County), 221 Bedford Road, Bedford 76022, \$112,227, plaintiff, case #23409, 09/29/10.

Carlos D. Kenner vs. Witter Manufacturing Co./Iona Stanley/Charles Lee Stanley, 2650 Cobb Park Drive, Fort Worth 76015, \$40,000, plaintiff, case #2009 075997 9, 09/28/10.

A's Investments Inc. dba Golden Express Truck Stop vs. Terry Redman Trucking LLC/Terry Redman, 412 Private Road 2693, Alvord 76225, \$21,473, plaintiff, case #2010 083285 1, 09/29/10.

LAWSUITS FILED

New litigation filed against businesses in the district clerk's office. **Nature:** plaintiff name, defendant name, type of action (if available), case number and date filed.

COLLIN

Compass Bank vs. ETrans Express Inc./E Transsource.com Inc./C&A Leasing LLC et al., consumer/commercial/debt, case #380 03925 2010, 09/22/10.

PSBP Monroe LLC vs. Natural Synthesis Inc., contract, case #296 03917 2010, 09/21/10.

Plano Independent School District/ Collin County CCD/Collin County et al. vs. Naylor Commercial Interiors Inc./Eoff-Savannah Square LLC/ Fidelity Bank, tax, case #296 03942 2010, 09/23/10.

Patricia Glasgow/Michael Glasgow vs. Quality Inn/Mocassin Manufacturing and Import Co. dba Holiday Inn of Duncan et al., injury or damage, case #380 03979 2010, 09/24/10.

First United Bank & Trust Co. vs. Rodney J. Vilhauer/Texas Terra LP/Rodman LLC et al., consumer/commercial/debt, case #296 03965 2010, 09/24/10.

Branch Banking and Trust Co. vs. Sign & Awning Services Inc./Piper Weatherford Co./Maxxum Heating and Cooling Inc. et al., case #296 03935 2010, 09/22/10.

OTR vs. Staggering Grape LP dba D'Vine Wines/Marcus Schmitz et al., consumer/commercial/debt, case #429 03954 2010, 09/23/10.

Plano Independent School District/ Collin County CCD/Collin County vs. Stillwater National Bank & Trust Co./ Crossttimbers Mapleshade Partners LP, tax, case #380 03941 2010, 09/23/10.

Regina Clifton vs. YMCA of Metropolitan Dallas Ltd. dba Adventure Camp YMCA, injury or damage, case #296 03933 2010, 09/22/10.

DALLAS

Texas Sports Builders Inc. vs. 3I Construction LLC, debt, case #DC 10 12744 G, 09/23/10.

Whiteman-Walker Construction Inc. vs. 601 South Central Expressway Ltd., debt contract, case #DC 10 12644 G, 09/21/10.

Richardson Independent School District vs. 7109 Spring Valley Road LLC, tax personal property, case #TX 10 40639 C, 09/16/10.

Dallas County vs. ABC Waste & Recycling Inc. fka ABC Waste Inc., tax, case #TX 10 40603 A, 09/24/10.

Natasha Braun vs. Amanda Ward/ United Dominion Realty, personal injury, case #DC 10 12627 G, 09/22/10.

Paul Rizzo/Rainbow Ponds Inc./Dancor Transit Inc. et al. vs. American Benefit Strategies LLC/Milliman Inc./Arkansas Insurance Agency Inc. et al., fraud misrepresentation, case #DC 10 12642 B, 09/22/10.

Felder Gran-Pacific Ventures vs. American Driver Services Inc., debt contract, case #DC 10 12752 F, 09/24/10.

Rockwall Capital LLC vs. Andrew Kim/ Beijing Wok Inn Inc. dba Beijing Work Chinese, debt contract, case #DC 10 12742 D, 09/23/10.

Dallas County vs. Artron ECS Inc., tax, case #TX 10 40601 L, 09/24/10.

Richardson Independent School District vs. Axis Digital Inc., tax personal property, case #TX 10 40640 A, 09/16/10.

Congress Sand & Gravel LLC vs. Big D Concrete Co., debt contract, case #DC 10 12604 I, 09/20/10.

Cobalt Industrial REIT II vs. C2C Office Furniture Inc., debt contract, case #DC 10 12630 I, 09/21/10.

Graham Mortgage Corp. vs. Chik Wong/ United Venture Partners LLC/Biyu Liao et al., debt, case #DC 10 12753 H, 09/24/10.

Irving Independent School District vs. Chism & Crouch Funeral Homes Inc. dba Chapel of Roses Funeral Home, tax, case #TX 10 40605 D, 09/24/10.

Precision Engineering Group LLC vs. Creation Architecture PLLC dba Creation Architecture, debt contract, case #DC 10 12646 L, 09/20/10.

Driver Pipeline Co. Inc. vs. DFW Midstream Services LLC, debt, case #DC 10 12734 A, 09/23/10.

M&G Autoparties SA de CV vs. Ennis Products Inc., debt contract, case #DC 10 12750 D, 09/24/10.

The Around the Clock Freightliner Group LLC vs. Facility Sales and Services Inc./Ashland Oil Inc., debt contract, case #DC 10 12641 H, 09/22/10.

Darla Roberson vs. Garland Assisted Living Ltd./Garland Assisted Living GP Inc., professional liability, case #DC 10 12761 F, 09/21/10.

Ahmed Hosney vs. Gramercy Insurance Co., insurance, case #DC 10 12699 C, 09/23/10.

Dallas County vs. Haveli Restaurants Inc. aka Haveli, tax, case #TX 10 40600 E, 09/24/10.

Zoll Medical Corp. vs. Heartshock LLC, debt contract, case #DC 10 12748 B, 09/24/10.

Rotary Wire Line Service Inc. vs. Heritage Standard Corp., debt contract, case #DC 10 12737 L, 09/22/10.

Carrollton Farmers Branch Independent School District vs. Intermerc Corp., tax, case #TX 10 40609 J, 09/24/10.

Richardson Independent School District vs. International Silicon Solutions Inc., tax personal property, case #TX 10 40633 C, 09/16/10.

Thurman Transportation Inc. vs. J.D. Langhery/Crosshair Construction LLC et al., debt contract, case #DC 10 12684 J, 09/23/10.

Colortyme Inc. vs. James Waldorf/ Harold Tencer/PTKW LLC et al., debt contract, case #DC 10 12682 H, 09/23/10.

Hilti Inc. vs. Jerrell Neely/Neely Plumbing Inc., debt contract, case #DC 10 12741 G, 09/24/10.

A.H. Belo Corp. vs. Kiwi Services Inc., debt contract, case #DC 10 12738 I, 09/24/10.

Quest Diagnostics Clinical Laboratories Inc. vs. Labservices Inc., debt, case #DC 10 12704 C, 09/23/10.

Carol Smith vs. Lenren Inc. dba Bent Tree Spas/Sean Kiefel et al., debt contract, case #DC 10 12732 J, 09/24/10.

Brant Burkhardt vs. Lippert Components Manufacturing Inc./Gulf Stream Coach Inc., debt contract, case #DC 10 12609 D, 09/20/10.

Gerald J. Dargis vs. Loya & Associates PC/Raul H. Loya/Loya Law, debt contract, case #DC 10 12610 L, 09/20/10.

Valassis Direct Mail Inc. vs. Malarkey's Tavern LLC, debt contract, case #DC 10 12745 F, 09/24/10.

PSBP Monroe LLC vs. Meals on the Move of Texas Inc./Gordon S. McMurrain, debt, case #DC 10 12632 B, 09/21/10.

Cobalt Industrial REIT II vs. Michael Yuen/Kinroad LP/Ryan Boozer et al., debt contract, case #DC 10 12631 A, 09/21/10.

Carrollton-Farmers Branch Independent School District vs. MK Brokers Inc., tax personal property, case #TX 10 40650 A, 09/20/10.

17000 BK LLC vs. Net Success Inc./Lori Barber, lease, case #DC 10 12710 A, 09/22/10.

Maria S. Montealvo vs. Northwest Overlake LLC/Richard Dominguez dba Crystal Ballroom et al., personal injury premises, case #DC 10 12747 L, 09/24/10.

Nautilus Insurance Co. vs. Outback Welding Inc., debt contract, case #DC 10 12743 G, 09/24/10.

Mitchell Evans vs. Parkland Health and Hospital System/Cardon Healthcare Network Inc., declaratory judgment, case #DC 10 12774 F, 09/23/10.

Western Rim Property Services Inc. vs. Prairie Estates Ltd./KRR Construction Inc./Joseph Kemp, debt contract, case #DC 10 12726 B, 09/24/10.

Freeman Decorating Co. vs. Principal Financial Group Inc., debt contract, case #DC 10 12628 M, 09/22/10.

Sherwin-Williams Co. vs. Pro-Trak Trailers Inc., debt contract, case #DC 10 12723 K, 09/24/10.

Dallas County vs. PTBW LLC aka Bunkusol Phetsawas Tou dba Thai Chili/JP Morgan (JPMC), tax, case #TX 10 40604 K, 09/24/10.

AT&T Advertising LP vs. R-Tomas Enterprises LLC dba Air Dynamix, debt contract, case #DC 10 12717 A, 09/22/10.

Triga Trailers Inc. vs. Raymond N. Rico/Vanessa Longoria/American Expressway Inc., debt contract, case #DC 10 12712 H, 09/21/10.

PPG Architectural Finishes Inc. vs. Russell Arthur Co. LP, debt contract, case #DC 10 12746 M, 09/24/10.

Chris Maillet vs. Russell Vela/Valspar Corp., personal injury, case #DC 10 12713 L, 09/24/10.

Al Gurley vs. Sally Shea/Remms Inc., personal injury, case #DC 10 12672 A, 09/21/10.

BDC-REO Inc. vs. SGJG Properties LLC/ NT Home Solutions Inc., property, case #DC 10 12756 C, 09/24/10.

Richardson Independent School District vs. Skillman Investment Group LLC, tax personal property, case #TX 10 40632 J, 09/16/10.

Dallas County vs. Southwest Rain-Maker Inc. dba Southwest Development, tax, case #TX 10 40602 B, 09/24/10.

Highland Park Independent School District vs. Steve Shafer individually dba Albri Realty Co., tax personal property, case #TX 10 40641 E, 09/16/10.

Triton Commercial Properties Ltd. vs. Studio Bella II LLC, debt, case #DC 10 12728 K, 09/23/10.

RB Converting Inc. vs. Tri-County Blueprint & Supply Co. Inc., debt contract, case #DC 10 12772 A, 09/22/10.

Ace American Insurance Co. vs. Waukesha-Pearce Industries Inc./ Dresser Inc., personal injury, case #DC 10 12689 I, 09/21/10.

Richardson Independent School District vs. Windtree Homeowners Association Inc., tax personal property, case #TX 10 40634 H, 09/16/10.

Inwood National Bank vs. Zachary Custom Builders Inc./Steven McCraw/ Cypress Z&S Partners Ltd. et al., debt contract, case #DC 10 12671 A, 09/21/10.

DENTON

County of Denton vs. 440 Fence Co. Inc. et al., tax suit, case #2010 1013 211, 10/05/10.

County of Denton vs. Anderson Perfect Vision Optical Inc., tax suit, case #2010 1016 393, 10/05/10.

County of Denton vs. Ann K. Stroope dba Alliance Fiberglass Pools aka Ann Stroope, tax suit, case #2010 1012 158, 10/05/10.

Arthur Joseph Gionet/Claire Estelle Gionet vs. Applebee's International Inc./Applebee's of Denton Inc./ Applebee's of Texas Inc. et al., injury/damages, case #2010 60322 393, 10/01/10.

Thomas Baxter vs. Chrysler Group LLC/ Progressive County Mutual Insurance Co., contract-other, case #2010 50330 367, 10/06/10.

County of Denton vs. Dickey's Barbecue Restaurants Inc. dba Dickey's Barbecue Pit, tax suit, case #2010 1015 367, 10/05/10.

Jackie Cross vs. Dollar Tree Stores Inc., injury/damages, case #2010 60321 393, 10/01/10.

County of Denton vs. Erosion & Retaining Wall Structures Inc., tax suit, case #2010 1018 158, 10/05/10.

SCJB Lemay Drive LLC dba SCJB Investments LLC vs. Infinity Electrical Resources Inc./Forrest Scott Shaw, other contract, case #CV 2010 03030, 10/06/10.

County of Denton vs. Ink Stop Inc., tax suit, case #2010 1017 16, 10/05/10.

County of Denton vs. Master Grill of Churrascaria Inc. dba Master Grill of Churrascaria, tax suit, case #2010 1020 362, 10/05/10.

Rebecca Boatman vs. Metropolitan Property and Casualty Insurance Co. dba MetLife, injury/damages-motor vehicle, case #2010 10324 16, 10/04/10.

Fan Distributing LLC vs. Molavi Inc./Eskandar Molavi, consumer/commercial/debt, case #CV 2010 02986, 10/01/10.

County of Denton vs. Nick Neyrey dba The Gumbo House, tax suit, case #2010 1011 16, 10/05/10.

County of Denton vs. Ponderosa Pools & Landscaping Inc., tax suit, case #2010 1022 393, 10/05/10.

County of Denton vs. Rozi Inc. dba 1st Choice Food Market, tax suit, case #2010 1014 362, 10/05/10.

Inland American Josey Oaks LP vs. Sumirah Golden Inc. aka Sumaira Golden Inc. dba T-Mobile/Sumirah Akhter, other contract, case #CV 2010 02969, 10/01/10.

County of Denton vs. Velocity Express Inc. dba Velocity Express, tax suit, case #2010 1019 211, 10/05/10.

TARRANT

Jim D. Crow vs. Advance Petroleum Distributing Co. Inc. et al., injury or damage-involving motor vehicle, case #352 248609 10, 10/05/10.

Audrey King et al. vs. Crystal Art Gallery, injury or damage-other product liability, case #153 248553 10, 10/01/10.

Cecilia Ramos individually and as next friend of Cruz Ramos a minor vs. Dillard Texas LLC, injury or damage-premises, case #342 248550 10, 10/01/10.

Reeder Distributors Inc. vs. Evans Environmental Contracting LLC et al., contract-debt/contract, case #096 248544 10, 10/01/10.

Judith A. Mello vs. Farmer's Market Fort Worth Inc., injury or damage-premises, case #017 248597 10, 10/05/10.

Melissa Zmerlikar and Keith Zmerlikar vs. FMG Construction Inc. and Bill McGuire individually, contract-debt/contract, case #348 248549 10, 10/01/10.

Bransco Inc. vs. Forcem Services LLC, contract-debt/contract, case #352 248624 10, 10/06/10.

Southwest Metal Treating Corp. vs. Fuselier & Associates Inc./Fuselier & Associates LP, contract-debt/contract, case #048 248646 10, 10/06/10.

York International Corp. vs. J.M.C. Mechanical Inc., contract-debt/contract, case #141 248546 10, 10/01/10.

Crawford Electrical Supply Co. Inc. vs. JMR Electrical Services I Inc./Mark Prewitt, contract-debt/contract, case #096 248626 10, 10/06/10.

Texas/Southwest Floors Inc. vs. Lake Worth Villas Associates LLC/Bruce M. Myers, contract-debt/contract, case #048 248622 10, 10/06/10.

Equity Trust Co. Custodian FBO Clint Hinman IRA vs. Metro Buys Homes LLC and David C. Boles/Irene M. Sacco, contract-debt/contract, case #096 248593 10, 10/05/10.

Civil Scientific & Technology Inc. vs. Mineral Brokers of Texas Inc., declaratory judgment, case #236 248520 10, 10/01/10.

Christopher Fontana individually and as next friend of Noel Fontana and Evette Fontana vs. Oakley Sales Corp. dba Oakley Vault and Jordan Bodily, injury or damage-defamation, case #048 248574 10, 10/04/10.

Reeder Distributors Inc. vs. Orr Contractors & Trucking LLC/Sandra Orr, contract-debt/contract, case #048 248529 10, 10/01/10.

Automotive Finance Corp. et al. vs. Pashia Enterprises Inc. et al., contract-debt/contract, case #048 248545 10, 10/01/10.

Shelter Distribution Inc. vs. Providential Land Development LP, contract-other foreclosure, case #141 248625 10, 10/06/10.

Johnny Harrison vs. Quicksilver Resources Inc., injury or damage-premises, case #342 248585 10, 10/04/10.

Donald J. Tallman vs. Quicksilver Resources Inc., real property-other property, case #342 248585 10, 10/04/10.

Mark Robinson et al. vs. Rutherford & Robinson/James Rutherford/JRP Inc., contract-fraud/misrepresentation, case #096 248611 10, 10/05/10.

Tuscan Downs Inc. et al. vs. The Culinary School of Fort Worth LLC, contract-fraud/misrepresentation, case #017 248640 10, 10/06/10.

Wells Fargo Bank NA et al. vs. The Eastwood Ranch LLP/IS TIC Investments LLC/MS TIC Investments LLC et al., contract-debt/contract, case #153 248568 10, 10/04/10.

GTE Northwest Inc. vs. The Morrison Group Inc./Conatser Construction Inc./ Texas Environmental Management, injury or damage-construction, case #141 248541 10, 10/01/10.

Reeder Distributors Inc. vs. Wilson Contracting/Jade Wilson, contract-debt/contract, case #342 248536 10, 10/01/10.

Jefferson Bank vs. Workman Adventures Inc./Jerrit T. Workman/Hanachi Ventures LP et al., contract-debt/contract, case #141 248605 10, 10/05/10.

Fed Ex National LTL vs. Worth Equipment Parts and Service Co. Inc., contract-other contract, case #348 248598 10, 10/05/10.

FEDERAL TAX LIENS

These are recently filed by the Internal Revenue Service against assets of a business for unpaid income or payroll taxes. They are recorded with the county clerk of each county. Published are liens against businesses for \$20,000 or more. The data includes: taxpayer's name, address, amount of lien, type of lien (if available), book/page number, recording date. This information and additional liens are available on disk or via e-mail. For cost and more information, call 877-593-4157.

DALLAS

Absolute Personnel Solutions Inc., 311 E. Main St., Grand Prairie 75050, \$175,719, (940/941/1120/CLVP), Book/Page 2010/0242465, 09/21/10.

C&W Marketing LLC Partnership, 10701 N. Stemmons Freeway, Dallas 75220, \$25,609, (941), Book/Page 2010/0242441, 09/21/10.

D-FW Sonic Management Inc., 1425 W. Pioneer Drive Suite 142, Irving 75061, \$170,047, (941), Book/Page 2010/0242472, 09/21/10.

E-World Inc., 400 Creekside Court, Irving 75063, \$80,109, (940/941), Book/Page 2010/0242470, 09/21/10.

Hausners Inc., 909 Gross Road Suite 480, Mesquite 75149, \$22,776, (1120), Book/Page 2010/0242485, 09/21/10.

Off the Air Inc./Nick's Grille & Bar, P.O. Box 540938, Dallas 75354, \$48,621, (6721), Book/Page 2010/0242432, 09/21/10.

Ramon Franco, 5954 Royal Lane, Dallas 75230, \$27,601, (940/941), Book/Page 2010/0242442, 09/21/10.

USA Pallet & Logistics Inc., 2829 Sea Harbor Road, Dallas 75212, \$128,985, (941), Book/Page 2010/0242503, 09/21/10.

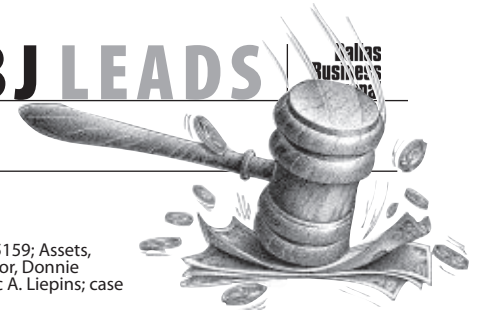
WHE Homes LLC Partnership, 2828 Routh St. Suite 500, Dallas 75201, \$38,789, (941), Book/Page 2010/0242443, 09/21/10.

DENTON

Altland and Harris Financial Corp., P.O. Box 399, Pilot Point 76258, \$28,083, (941), Book/Page 2010/96294, 09/28/10.

Jeffrey C. Fox, 1681 Oak Ridge Drive, Denton 76210, \$167,273, (6672), Book/Page 2010/96295, 09/28/10.

SPT Enterprises Inc., 1400 Mocc



TARRANT

Pharmaceutical C-Trials Inc., 1550 Norwood Drive Suite 100, Hurst 76054, \$102,196, (1120), Book/Page D210236893, 09/27/10.

RELEASES OF FEDERAL TAX LIENS

The following businesses and individuals have been released from tax liens against them totaling more than \$20,000. The liens are public documents filed by federal revenue officials in the offices of county recorders. This information and additional liens are available on disk or via e-mail. For cost and more information, call 877-593-4157.

DALLAS
Gary A. Kimmel, 9959 Royal Lane No. 17, Dallas 75231, \$25,161, (941), Book/Page 2010/0242510, 09/21/10.

DENTON
Texas Bluebonnet Holdings Inc., 2701 W. Oak St. Suite 102, Denton 76201, \$141,996, (941), Book/Page 2010/093752, 09/21/10.
Universal Package Benefits Inc., 207 W. Hickory St. Suite 103, Denton 76201, \$32,149, (1120), Book/Page 2010/093754, 09/21/10.

STATE TAX LIENS

New liens filed by the state for unpaid sales and use, payroll or county taxes. These are recorded with the county clerk. Published are liens against businesses for \$20,000 or more. The data appears in the following order: taxpayer's name, address, amount of lien, type of lien (if available), book/page number, recording date. This information and additional liens are available on disk or via e-mail. For cost and more information, call 877-593-4157.

COLLIN
Allied Lube Texas LP, 959 S. Coast Drive Suite 450, Costa Mesa, Calif. 92626, \$174,706, (Sales Excise & Use), Book/Page 2010/01014730, 09/22/10.
Good Mexican Corp., 1431 E. Southlake Blvd. Suite 551, Southlake 76092, \$25,956, (Sales Excise & Use), Book/Page 2010/01014720, 09/22/10.
Sandra Fulce/Richard Gomez individually and Partners, 506 Tealwood Drive, Murphy 75094, \$25,623, (Sales Excise & Use), Book/Page 2010/01002480, 09/20/10.
Triad Telephone Inc., 2511 Custer Parkway, Richardson 75080, \$21,690, (Sales Excise & Use), Book/Page 2010/01002450, 09/20/10.

DALLAS
A to Z Gowani Inc., 1804 McMillan Ave., Dallas 75206, \$52,128, (Sales Excise & Use), Book/Page 2010/0241669, 09/20/10.
Executive Objectives LLC/Just Technical Associates, 600 N. Pearl St. Suite 1920, Dallas 75201, \$20,622, (Unemployment), Book/Page 2010/0241862, 09/21/10.
Marc F. Serrao, 3521 Oak Lawn Ave. Suite 307, Dallas 75219, \$69,030, (Sales Excise & Use), Book/Page 2010/0242399, 09/21/10.
Pesca West Village LLC, 4502 Abbott Ave. Apt. 208, Dallas 75205, \$20,000, (Mixed Beverage Gross Receipts), Book/Page 2010/0242400, 09/21/10.

DENTON
Aquarium Maintenance Co., 1612 Meadowview Drive, Corinth 76210, \$57,101, (Sales Excise & Use), Book/Page 2010/093434, 09/20/10.
World Communication Co. LLC, 7525 Main St. Suite 150, The Colony 75056, \$26,050, (Unpaid Wages), Book/Page 2010/095643, 09/27/10.

TARRANT
Cynthia Dawn Keck/Kevin Leon Keck, 8609 Indian Knoll Trail, Keller 76248, \$353,306, (Limited Sales Excise and Use Tax), Book/Page D210239615, 09/29/10.
Gina Jampour, 408 Northshore Court, Keller 76248, \$250,725, (Limited Sales Excise and Use Tax), Book/Page D210239616, 09/29/10.
Tommy's Group Inc., P.O. Box 2429, Granbury 76048, \$352,526, (Limited Sales Excise and Use Tax), Book/Page D210239614, 09/29/10.

RELEASES OF STATE TAX LIENS

The following businesses and individuals have been released from state tax liens against them. The following relate to released liens of \$20,000 or more. This information and additional liens are available on disk or via e-mail. For cost and more information, call 877-593-4157.

COLLIN
Metro Masonry Construction Inc., 3900 Split Trail Road, Plano 75074, \$33,420, (filed in error), Book/Page 2010/01002850, 09/21/10.

DENTON

Flexaviation LLC, 11350 Cleveland Gibbs Road Suite 200, Roanoke 76262, \$25,616, (filed in error), Book/Page 2010/095861, 09/27/10.

AFFIDAVITS OF MECHANICS' LIENS

Mechanic's liens are filed with the county clerk. Published are liens against businesses for \$20,000 or more. The data appears in the following order: subcontractor, contractor, amount of lien, owner of property, book/page number, recording date. This information and additional liens are available on disk or via e-mail. For cost and more information, call 877-593-4157.

DALLAS
Brownstone Urban Builders LLC, Contractor: 3200 Ross Avenue LP, \$75,006, Owner: 3200 Ross Avenue LP, on property at 3200 Ross Ave., Dallas 75204-5546, Book/Page 2010/0243027, 09/21/10.

DENTON

Holbrook Co. Inc., Contractor: Nu-Build & Associates, \$51,557, Owner: Sunstone Investments Inc., on property at Mayhill Plaza 2929 S. Mayhill Road, Denton 76208, Book/Page 2010/095699, 09/27/10.

SALES TAX PERMITS

These are businesses that have applied with the state of Texas for a sales tax permit. They include the following information: business name, address, ZIP code and type of business. This information also is available on disk or via e-mail and includes phone numbers. The e-mail version arrives one week earlier than the published version. For cost and more information, call 877-593-4157.

COLLIN
Canyon Creek Tree Farm, George Moslener, 11066 State Highway 205, Lavon 75166, agricultural services.
T-Mobile, 3131 Custer Road, Plano 75075, communications.

Integrated Voice and Data Solutions, Robert Lewis, 2401 Buttercup Drive, Richardson 75082, communications.
Steve Petersen, Steven Petersen, 3100 Thyme Court, Plano 75075, contractors-electrical.
Jason M. Fowler, 4700 Evanshire Way, McKinney 75070, contractors-special trade.

Anatex Tile, Zekeriya Gurleyen, 705 Bray Central Drive Apt. 9308, Allen 75013, general contractors.
Abam, 2100 Hedgcoxe Road Suite 100, Plano 75025, health services.
La Quinta Inn & Suites-McKinney, 6501 Henneman Way, McKinney 75070, hotels and lodging.

Frisco's Finest Lawns & More, Jessica Espinoza, 11001 Promise Land Drive, Frisco 75035, landscape and tree maintenance.
RHL Landscape Services, Robert Lewis, 2401 Buttercup Drive, Richardson 75082, landscape and tree maintenance.

A+ Signs Inc., 700 W. Spring Creek Parkway Suite 212, Plano 75023, manufacturing-apparel.
Treasured Canvas, Thanh Gorrebeck, 11251 Snyder Drive, Frisco 75035, manufacturing-apparel.

Honey Bee Embroidery, Diane Morgan, 3413 Virginia Drive, Plano 75093, manufacturing-apparel.
Stacey's Stchin' and Stuff, 1013 Ashdon Lane, Murphy 75094, manufacturing-apparel.

Professional Home Cinema LLC, 4430 Santa Fe Lane, McKinney 75070, manufacturing-electrical equipment.
Margaret Delisle, 984 Hurricane Creek Circle, Anna 75409, manufacturing-metal products.

The 4CSONS Group LLC, 7585 Ravenhill Drive, Frisco 75035, professional-consultants/public relations/management.
The Comb Group Inc., 2713 Creek Crossing Drive, McKinney 75070, professional-consultants/public relations/management.

Converg Tech LLC, 5120 Sunningdale Court, Plano 75093, professional-consultants/public relations/management.
Spago Restaurant Bar, 1201 W. McDermott Drive Suite 100, Allen 75013, restaurants.

Subway No. 50794, 730 W. Exchange Parkway, Allen 75013, restaurants.
Suparna, 2920 Ramblewood Way, Plano 75023, restaurants.

Lola's Gourmet Kitchen, Iris Soto, 3400 Parkwood Blvd., Frisco 75034, restaurants.
J. Park Enterprise Inc., 5999 Custer Road Suite 115, Frisco 75035, restaurants.

The Beach, 6145 Alma Road, McKinney 75070, restaurants.
Taco Bell No. 023487, 320 N. Custer Road, McKinney 75071, restaurants.

Cedars Woodfire Grill, 6509 W. Park Blvd. Suite 440, Plano 75093, restaurants.
TLH Catering, Terrance Hardison, 604 John Close, Murphy 75094, restaurants.

Cristi N' Ali Cuisine, Alina Trandafir, 4200 Horizon North Parkway Apt. 733, Dallas 75287, restaurants.
Pink Ice Creations, Rayshana Adams, 1201 Wingate Way, Allen 75002, retail-apparel and accessories.

Hope Brand, 709 Beaumont Drive, Allen 75013, retail-apparel and accessories.
AGBG Enterprises LLC, 7151 Preston Road Suite 301, Frisco 75034, retail-apparel and accessories.

Enchanted Jewels, Barbara Bentle, 6004 Blue Spruce Lane, McKinney 75070, retail-apparel and accessories.
Simply Stylin', Suezanne Ariola, 1302 Parker Road, Saint Paul 75098, retail-apparel and accessories.

Bkaye Designs, Brittaney Moore-Bautista, 7700 Ronnie Drive Suite 105, Dallas 75252, retail-apparel and accessories.
Hope and Toni's Bridal, 109 Driftwood Circle, Princeton 75407, retail-apparel and accessories.

Jai Ho Motors, Maliakkal Justine, 8880 Gary Burns Drive, Frisco 75034, retail-auto/gasoline stations.
Baba G Auto Sales, Masoud Houshidari, 1308 K Ave., Plano 75074, retail-auto/gasoline stations.

Caribbean Pottery LLC, 1408 Summit Ave. Suite 8, Plano 75074, retail-construction materials/lawn and garden supplies.
Quality Licensing Corp. No. 2918, 730 W. Exchange Parkway, Allen 75013, retail-food.

Fuzi Fine Wine, 4757 W. Park Blvd. Suite 106, Plano 75093, retail-food.
McMolo Furniture, 8112 Boulder River Trail, McKinney 75070, retail-home furnishings/computer/stereos/video equipment.

Lawson International Co., Efe Lewani, 17817 Coit Road Apt. 4203, Dallas 75252, retail-home furnishings/computer/stereos/video equipment.
Armstrong Electronics, Larry Askew, 300 W. Princeton Drive Suite 11, Princeton 75407, retail-home furnishings/computer/stereos/video equipment.

Joyce's Closet No. 1, 1475 E. Lucas Road, Lucas 75002, retail-miscellaneous.
A Month to Remember, Linda Flowers, 1612 Nestledown Drive, Allen 75002, retail-miscellaneous.

Herbal Health Institute, 404 Bastrop Drive, Allen 75013, retail-miscellaneous.

Leeann's Jewelry & Artistry Creations, Frank Lugo, 3624 Campstone Drive, Plano 75023, retail-miscellaneous.
Divinely Designed Creations, Cindy Pass, 5761 Robbie Road Apt. 3321, Plano 75024, retail-miscellaneous.

Crystal Creations, Ramona Campfield, 7220 Hillview Drive, Plano 75025, retail-miscellaneous.
Fashion Ice LLC, 6041 Star Trail Drive, Frisco 75034, retail-miscellaneous.

Let It B Designs LLC, 6446 Bluffview Drive, Frisco 75034, retail-miscellaneous.
Kickincans, Judith Yarbrough, 9530 Park Garden Drive, Frisco 75035, retail-miscellaneous.

Maus Middle School Band Booster Club, 12175 Coit Road, Frisco 75035, retail-miscellaneous.
D's Sweets, Edith Bernal, 9399 Wade Blvd. Apt. 12102, Frisco 75035, retail-miscellaneous.

Holy Scrapoly, Dawn Murphy, 5608 Vista Park Lane, Sachse 75048, retail-miscellaneous.
A Real Bookstore Fairview LP, 113 Prairie Road, Fairview 75069, retail-miscellaneous.

Vintage Vogue Home Accents, Jessica Laurence, 2005 Cotton Mill Drive, McKinney 75070, retail-miscellaneous.
The Advent Development Group Inc., 2107 W. Eldorado Parkway Suite 106, McKinney 75070, retail-miscellaneous.

Gates Bay LLC, 2580 Collin McKinney Parkway Apt. 2524, McKinney 75070, retail-miscellaneous.
CPM Medical, 3004 Nottingham Drive, McKinney 75070, retail-miscellaneous.

Harry Hedrick & Co., 3400 Jackson Drive, McKinney 75070, retail-miscellaneous.
Chip Solutions, Mary Vorgert, 6104 Belle Court, McKinney 75070, retail-miscellaneous.

Sunshine & Baubles, Denise Avery, 8805 Durst Haven Lane, McKinney 75071, retail-miscellaneous.
Earth Journey Designs, Kimberly King, 2520 K Ave. No. 700704, Plano 75074, retail-miscellaneous.

Dawson Enterprises, Albert Dawson, 2617 Peppertree Place, Plano 75074, retail-miscellaneous.
Lions Cub Trading, Munawar Soomro, 3817 Camino Drive, Plano 75074, retail-miscellaneous.

WIMS/Walk in My Shoes, Tamara Scott, 5800 Jupiter Road Apt. 426-A, Plano 75074, retail-miscellaneous.
Diamonds and Fine Jewelry Inc., 2701 W. 15th St. Suite C, Plano 75075, retail-miscellaneous.

Bottom Bakery, Sarah Farrell, 3816 Matterhorn Drive, Plano 75075, retail-miscellaneous.
Katherine Gaye Belew, 3212 Tam O' Shanter Lane, Richardson 75080, retail-miscellaneous.

Renegade Cigars, 3613 Shire Blvd. Suite 150, Richardson 75082, retail-miscellaneous.
Perfumeria Lizzi's, Leyla Oseguera, 1500 Preston Road Apt. 401, Plano 75093, retail-miscellaneous.

Bloom With Coupons, Sheila Bloom, 4216 Deerbush Drive, Plano 75093, retail-miscellaneous.
Bloom With Savings, Sheila Bloom, 4216 Deerbush Drive, Plano 75093, retail-miscellaneous.

Emily's, 680 Austin Lane, Lavon 75166, retail-miscellaneous.
D&B E-Commerce LLC, 5489 County Road 593, Nevada 75173, retail-miscellaneous.

Still Drippin' Entertainment, Randy Cisneros, 18484 Preston Road, Dallas 75252, retail-miscellaneous.
Ruby's Lil' Creations, 121 N. Fourth St. Apt. 201, Princeton 75407, retail-miscellaneous.

Empirethrift, Trisbon Brisbon, 2214 County Road 463, Princeton 75407, retail-miscellaneous.
The Tradin' Post, Danna Hill, 835 W. Princeton Drive, Princeton 75407, retail-miscellaneous.

Kelly Ward Custom Saddles, 15362 FM 2756, Farmersville 75442, retail-miscellaneous.
AAA Texas LLC, 190 E. Stacy Road Suite 212, Allen 75002, service.

Universal Fitness, Cal Shepherd, 13451 Deercreek Trail, Frisco 75035, service.
Screen Printing Graphics & Awards, Glenda Dixon, 3001 Cedar Trail, Celina 75078, service.

Nortex Hose & Cylinders, Joann Gonzales, 345 Industrial Blvd. Suite A, McKinney 75069, service-auto repairs/parking.
Mathis Racing, Carver Mathis, 1200 Quail Meadow Drive, Wylie 75098, service-auto repairs/parking.

Sesyan Auto Salvage, Abbas Sisan, 979 W. FM 6, Nevada 75173, service-auto repairs/parking.
AK Interior Design Associates LLC, 1218 Brenham Court, Allen 75013, service-business.

Poetpainter, 4636 Ringgold Lane, Plano 75093, service-business.
PC Owner Solutions, Jose Irizarry, 1717 Mammoth Drive, Allen 75002, service-computer programming/data processing.

Quadra Systems, Rami Arab, 1409 Shetland Drive, Allen 75013, service-computer programming/data processing.
A.C. Dean Consulting LLC, 301 Napa Drive, Allen 75013, service-computer programming/data processing.

Computer Network Services-Allen LLC, 312 Central Expressway S., Allen 75013, service-computer programming/data processing.
Newton Inc., 610 Elm St. Suite 910, McKinney 75069, service-computer programming/data processing.

Collin County Computers & Recycling Center, Shawn Crowley, 1135 E. Plano Parkway Suite 6, Plano 75074, service-computer programming/data processing.
IT Techs of Texas LLC, 120 E. FM 544 Suite 72, Murphy 75094, service-computer programming/data processing.

Dougherty Photography, Franziska Dougherty, 8113 Salado Springs Drive, Plano 75025, service-entertainment.
Roland Stone, 1904 Lanshire Drive, McKinney 75070, service-entertainment.

Endurance Design, Susan Bibb, 442 Stanley Falls Drive, Anna 75409, service-entertainment.

TOP BANKRUPTCIES

Debts, \$1,000,001 to \$10,000,000

Cabinet Door Company of Texas Inc., 1514 Bruce Way, Seagoville 75159; Assets, \$100,001 to \$500,000; Debts, \$1,000,001 to \$10,000,000; Major Creditor, Donnie McCalla/Sam McCalla/Virginia McCalla, \$447,720 (each); Attorney, Eric A. Liepins; case #10-37222, 10/12/10.

Chapter 11

Debts, \$2,621,111

R-n-R Ready Mix LLC, P.O. Box 307, Scurry 75158; Assets, \$283,225; Debts, \$2,621,111; Major Creditor, Pappy's Trucks Ltd., \$1,667,855; Attorney, Daniel C. Durand III; case #10-37115, 10/05/10.

Chapter 7

Debts, \$1,804,003

American Accessories Holdings LP, 2605 N. Highway 91, Denison 75020; Assets, \$450,000; Debts, \$1,804,003; Major Creditor, American Mutual Bank, \$1,673,884; Attorney, Mark A. Weisbart; case #10-43534, 10/12/10.

Chapter 11

For complete listings see page 30.

Garry's Window Cleaning, 3700 Legacy Drive Apt. 16103, Frisco 75034, service-janitorial/pest control.
Murillo's Cleaning Services, Michael Murillo, 457 Gladewood Place, Plano 75075, service-janitorial/pest control.

Paulino's UTC Services & Cleaners, Francisco Paulino, 2703 Lakefield Drive, Wylie 75098, service-janitorial/pest control.
Sparkling Water Pool Service, Terrill Overstreet, 17794 Sonesh, Nevada 75173, service-janitorial/pest control.

Discount Carpet Cleaning, Jahangir Nikpour, 2728 Stonepointe, McKinney 75070, service-laundry/dry cleaning/alterations.
Imaj Design Group LLC, 2033 W. McDermott Drive Suite 320-111, Allen 75013, service-mailing/reproduction/secretarial.

Trademark Design LLC, Omar Renteria, 800 Fulgham Road Suite 5, Plano 75093, service-mailing/reproduction/secretarial.
Weathersby Guild-Dallas, 6717 Darton Drive, Plano 75023, service-miscellaneous repairs.

Making Music 1st, 6807 W. Main St., Frisco 75034, service-miscellaneous repairs.
Lance Friedemann, 728 Bamboo Drive, Anna 75409, service-miscellaneous repairs.

The Colorbowl LLC, 190 E. Stacy Road Suite 105, Allen 75002, service-personal.
The Boardroom Salon for Men-Plano, 4001 Preston Road Suite 506, Plano 75093, service-personal.

Digital Image Photography by Sabino Rubio, 3033 Tahoe Place, Plano 75023, service-photography.
Adrienne O'Connor Photography, 9425 Rolater Road Apt. 1021, Frisco 75035, service-photography.

Shayna Duvarney Photography, 9713 Old Field Drive, McKinney 75070, service-photography.
Lauren Ammerman Photography, 887 Bowie Drive, Lavon 75166, service-photography.

House of Bouse, Jana Bouse, 304 Keith Drive, Allen 75002, service-salon.
Cool Cuts 4 Kids No. 66076, 4944 Preston Road Suite 116, Frisco 75034, service-salon.

Automated Training, 1505 Bankston Drive, Wylie 75098, service-video production and rentals/theaters.
Divine Spine Wellness Clinic, 2530 W. Eldorado Parkway Suite 120, McKinney 75070, social services-day cares/family counselors.

The UPS Store No. 6058, 11625 Custer Road Suite 110, Frisco 75035, transportation services-packing/vehicle inspection.
Rucker Hopkins LLC, 13355 Four Willows Drive, Frisco 75035, transportation-taxi/ambulance/buses/limos.

Di Divine Designs, Stephanie Terrells, 1106 Oak Hollow Lane, Anna 75409, wholesale-apparel.
Blue Expressions, Jorge Carrillo, 937 Grand Teton Drive, Plano 75023, wholesale-durable goods.

LW Designworks, Mary Smith, 625 Cross Fence Drive, Lowry Crossing 75069, wholesale-durable goods.
The End Zone Haircuts LLC, 2024 W. 15th St. Suite D, Plano 75075, wholesale-durable goods.

Christmas Milk, 6136 Frisco Square Blvd. Suite 400, Frisco 75034, wholesale-groceries.
JRMEL LLC, 6503 Camille Ave., Dallas 75252, wholesale-lumber/construction materials.

ECMT International LLC, 5607 Stone Cliff Court, Dallas 75287, wholesale-lumber/construction materials.
Geloma, Jiahuei Liao, 10111 Stencil Lane, Frisco 75035, wholesale-pharmaceutical/sundries.

DALLAS
Joy Communications, 1240 W. Belt Line Road Suite C, Desoto 75115, communications.

T-Mobile, 331 S. Cedar Ridge Drive, Duncanville 75116, communications.
T-Mobile, 3807 Grand Ave. Space TB1-S, Dallas 75210, communications.

T-Mobile, 3311 W. Illinois Ave. Suite 500, Dallas 75211, communications.
Susquehanna Radio Corp., 3500 Maple Ave. Suite 1600, Dallas 75219, communications.

Metro PCS No. 6010, 8400 Douglas Ave., Dallas 75225, communications.
Sara Telecom LLC, 8500 N. Stemmons Freeway No. 5034, Dallas 75247, communications.

Rodriguez Tile Co., Arthur Rodriguez, 1930 McMillan Ave., Dallas 75206, contractors-drywall/masonry.
Vigil Electrical Solutions LLC, 711 Woodhaven Blvd. Suite D, Duncanville 75116, contractors-electrical.

Neathery Electric Inc., 6611 Snider Plaza, Dallas 75205, contractors-electrical.
Evsolar Energy, 7229 La Manga Drive, Dallas 75248, contractors-electrical.

Office Furniture Improvement, Edgard Diaz, 3032 McCarthy St., Irving 75062, contractors-excavation/swimming pools/signs & drapery install.

J&G Contractors and Facility Services, Gayla Morgan, 901 Kory Drive, Mesquite 75149, contractors-excavation/swimming pools/signs & drapery install.

Malt Homes Inc., 3512 Haynie Ave., University Park 75205, contractors-excavation/swimming pools/signs & drapery install.
Environmental Strike Force LLC, 13535 Floyd Circle, Dallas 75243, contractors-excavation/swimming pools/signs & drapery install.

Double R Plumbing Inc., 1025 W. Grubb Drive, Mesquite 75149, contractors-special trade.
Morales A/C Service, Ismael Morales, 719 Ella Ave., Dallas 75217, contractors-special trade.

Texsun Environmental Solutions, Sergio Gaytan, 3450 Saint Cloud Circle, Dallas 75229, contractors-special trade.
Metroplex Enterprises Inc., 1601 W. Jefferson St., Grand Prairie 75051, finance-banks/credit unions/check cashing.

Primalend Capital Group Inc., 10300 N. Central Expressway Suite 410, Dallas 75231, finance-mortgage and loan companies.
CPO Construction, Octavio Castro, 637 Stroud Lane, Garland 750

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CONTINUED FROM PREVIOUS PAGE

Paisano's Taqueria, Jesus Rodriguez, 4428 Bessie Drive, Dallas 75211, restaurants.

Michelle's Homestyle Cooking, 2223 Singleton Blvd. Suite 222, Dallas 75212, restaurants.

Neveria & Taqueria El Borrego, Maria Perez, 4525 Maple Ave., Dallas 75219, restaurants.

Papa Joe's Backyard BBQ, 1233 Newport Ave., Dallas 75224, restaurants.

2 Cousins, Michael Jennings, 4864 S. Buckner Blvd. Suite 400, Dallas 75227, restaurants.

Baliadas Restaurant, Norma Montes, 2802 Royal Lane Suite 102, Dallas 75229, restaurants.

Short Stop Food to Go II, 6025 Royal Lane Suite 101, Dallas 75230, restaurants.

Viva Garcia Taco House, 13435 Bee St., Farmers Branch 75234, restaurants.

Jimmy Johns Gourmet Sandwiches, 1810 W. Mockingbird Lane, Dallas 75235, restaurants.

Pizza Inn, Mosab Daqa, 9341 Lyndon B. Johnson Freeway, Dallas 75243, restaurants.

Texas Wok & Roll, 4388 Spring Valley Road, Farmers Branch 75244, restaurants.

Golden Delights LLC, 4029 Crutcher St., Dallas 75246, restaurants.

Leonardo's Tex-Mex & American Food, 13838 C.F. Hawm Freeway, Dallas 75253, restaurants.

UT Southwestern, 5323 Harry Hines Blvd., Dallas 75390, restaurants.

Gulshan's Boutique, 1009 Alyssa Lane, Carrollton 75006, retail-apparel and accessories.

K&N Store, Phu Nguyen, 2834 Grasmere St., Garland 75040, retail-apparel and accessories.

AFV's Closet, Natalie Waits, 1819 Kirkwood Drive, Garland 75041, retail-apparel and accessories.

T Fashion, Raymond Ma, 3302 W. Walnut St. No. C, Garland 75042, retail-apparel and accessories.

Seventeez, Carol Thomas, 6904 Bradford Estates Drive, Sachse 75048, retail-apparel and accessories.

Todo Con Descuento, Maria Brito, 2716 18th St. W., Irving 75060, retail-apparel and accessories.

Valenca's Fashion Boutique, Monica Cuenca, 2800 W. Irving Blvd., Irving 75061, retail-apparel and accessories.

Serenity Consultant, James Craver, 605 Tiffany Trail, Richardson 75081, retail-apparel and accessories.

Cover All Athletics, Anton Lucas, 301 N. Joe Wilson Road Apt. 621, Cedar Hill 75104, retail-apparel and accessories.

H. Rush LLC, 3935 Buena Vista St. Unit E, Dallas 75204, retail-apparel and accessories.

Fashion Hues Inc., 2618 N. Henderson Ave., Dallas 75206, retail-apparel and accessories.

Yatushki Knits, Stephanie Rider, 6930 Wildgrove Ave., Dallas 75214, retail-apparel and accessories.

Jeni Fashion Inc., 10788 Harry Hines Blvd. Suite B24-A, Dallas 75220, retail-apparel and accessories.

Ameen, Yamen Ayed, 4515 Village Fair Drive, Dallas 75224, retail-apparel and accessories.

Diamond D Fashion, 4515 Village Fair Drive Suite C-2A, Dallas 75224, retail-apparel and accessories.

Bare Necessities and Unique Designs, Deborah Searcy, 7325 Boisenberry Lane, Dallas 75249, retail-apparel and accessories.

Auto-Connects, Thomas Ibukun, 809 Bard Drive, Garland 75040, retail-auto/gasoline stations.

Fares Palm Auto Group, Porfirio Zamora, 1213 Phoebe Lane, Garland 75042, retail-auto/gasoline stations.

Walita Auto, Debebe Tekleselassie, 3910 Bobbie Lane, Garland 75042, retail-auto/gasoline stations.

First Stop Autos, Eberachi Solomon, 6515 Briar Lake Trail, Sachse 75048, retail-auto/gasoline stations.

Neto Auto Sales, Ernesto Ramirez, 2237 E. Main St., Grand Prairie 75050, retail-auto/gasoline stations.

GMR Auto Investments Inc., 537 Camden Road Suite A, Grand Prairie 75051, retail-auto/gasoline stations.

Value Car Mart LLC, 611 E. IH 20, Duncanville 75116, retail-auto/gasoline stations.

Export Auto Exchange Sale, Nasser Zohdimohammadpour, 4522 Ross Ave., Dallas 75204, retail-auto/gasoline stations.

Wisteria Auto Sales, 4991 Wisteria St., Dallas 75211, retail-auto/gasoline stations.

WBE Auto Sales, Lavar Wright, 4921 S. Lancaster Road, Dallas 75216, retail-auto/gasoline stations.

ZBM Auto Sales, Muller Belayneh, 11420 E. Northwest Highway Suite 96, Dallas 75218, retail-auto/gasoline stations.

M&M Finance Co., Michael McLaughlin, 10501 Harry Hines Blvd., Dallas 75220, retail-auto/gasoline stations.

A&G Auto Sales, Alfredo Benitez, 2964 Silverton Drive, Dallas 75229, retail-auto/gasoline stations.

Payless Beer, Ken Lim, 6930 Harry Hines Blvd., Dallas 75235, retail-auto/gasoline stations.

Rafael Mora Auto Sales, 14350 Dallas Parkway Apt. 1055, Dallas 75254, retail-auto/gasoline stations.

World Resources, Gary Black, 1602 Vantage Drive, Carrollton 75006, retail-construction materials/lawn and garden supplies.

Builders Blinds, 3204 Skylane Drive Suite A, Carrollton 75006, retail-construction materials/lawn and garden supplies.

Salinas Tree's, Juan Salinas, 317 N. Marsalis Ave., Dallas 75203, retail-construction materials/lawn and garden supplies.

Kerry's Groceries, 424 Oleander Drive, Desoto 75115, retail-food.

Bottle & Brew, 1914 Skillman St., Dallas 75206, retail-food.

Elotes Acambrio, Miguel Camacho, 735 N. Westmoreland Road, Dallas 75211, retail-food.

La Buger's, Xan Lewis, 924 E. Hobson Ave., Dallas 75216, retail-food.

Sugar Rush Candy Store, 117 N. Jim Miller Road, Dallas 75217, retail-food.

Greedy Man 1 Stop, Leamon Harper, 4204 Wilshire Blvd., Dallas 75241, retail-food.

Lone Star Grocery, 4629 Spring Valley Road, Farmers Branch 75244, retail-food.

QC Plus Computer Inc., 1411 E. Campbell Road Suite 1300, Richardson 75081, retail-home furnishings/computer/stereos/video equipment.

Defcon One Security, 1501 Flintwood Drive, Richardson 75081, retail-home furnishings/computer/stereos/video equipment.

Brixton Investments Inc., 750 Lowe Drive, Cedar Hill 75104, retail-home furnishings/computer/stereos/video equipment.

B.K. Wireless Inc., 1240 E. Belt Line Road, Desoto 75115, retail-home furnishings/computer/stereos/video equipment.

Andrade's Multiservicios, 735 N. Westmoreland Road, Dallas 75211, retail-home furnishings/computer/stereos/video equipment.

SN Dallas, Neha Singal, 10325 Lake June Road Suite 500, Dallas 75217, retail-home furnishings/computer/stereos/video equipment.

Starz Fashion, Rahim Panjwani, 2304 Janna Way, Carrollton 75006, retail-miscellaneous.

Elite Cigar Cafe, 4291 Belt Line Road, Addison 75001, retail-miscellaneous.

Starz Fashion, Rahim Panjwani, 2304 Janna Way, Carrollton 75006, retail-miscellaneous.

Dosha, Hyo Lee, 2625 Old Denton Road Building 345, Carrollton 75007, retail-miscellaneous.

Irving Interiors, Mark Hancock, 3919 N. Story Road, Irving 75038, retail-miscellaneous.

Style Fever, Carli White, 2662 Princeswood Drive, Garland 75040, retail-miscellaneous.

Kaycee's Kouture, 2910 Naples Drive, Garland 75040, retail-miscellaneous.

Mad Computing Solutions, Muhammad Ahsan, 3101 Big Oaks Drive, Garland 75044, retail-miscellaneous.

Very Best Christian Jewelry LLC, 2736 Raynes Park Lane, Grand Prairie 75050, retail-miscellaneous.

Avalon Auto Body Parts, 3306 E. Jefferson St. Suite C, Grand Prairie 75051, retail-miscellaneous.

DFW Decor Inc., 675 W. Pioneer Parkway Suite 104-B, Grand Prairie 75051, retail-miscellaneous.

New Creation Boutique & Designs, Sheila Giles, 221 Sandra Drive, Irving 75060, retail-miscellaneous.

ICI Book Store LLC, 2555 Esters Road, Irving 75062, retail-miscellaneous.

Eco 7 Trading Co., Misti Brown, 100 Summer Moon Court, Irving 75063, retail-miscellaneous.

Bass Arms LLC, 7509 Cedar Elm Drive, Irving 75063, retail-miscellaneous.

Nana Belle's Boutiques, Stephanie Galantay, 1226 Cherrywood Drive, Richardson 75080, retail-miscellaneous.

Cairo Hookah Lounge, 581 W. Campbell Road Suite 113, Richardson 75080, retail-miscellaneous.

B and B Furniture Consignment Inc., 980 N. Coit Road Suite 2880, Richardson 75080, retail-miscellaneous.

HCS Consulting Group LLC, 100 N. Central Expressway Suite 901, Richardson 75080, retail-miscellaneous.

General Concepts Inc., 600 N. Glenville Drive, Richardson 75081, retail-miscellaneous.

Phoenix Advertising Inc., 600 N. Glenville Drive, Richardson 75081, retail-miscellaneous.

Pyro's Paintball Shack, Andrew Jewett, 3406 Seabreeze Drive, Rowlett 75088, retail-miscellaneous.

PersonallyYoursCD.Com, Jessica Johnson, 4005 Scott Drive, Rowlett 75088, retail-miscellaneous.

Gathering Basket Shoppe, Eva Navarro, 1425 Nettleton Drive, Desoto 75115, retail-miscellaneous.

Etta's Jewelry, Spears Robinson, 1319 Vermont Ave., Lancaster 75134, retail-miscellaneous.

Deep Coin Detectors, Robert Weir, 2428 Catalina Drive, Mesquite 75150, retail-miscellaneous.

Tin Brands, Troy Kelly, 1519 Wavecrest Drive, Glenn Heights 75154, retail-miscellaneous.

Bambi CD's & Movies, Raul Sardaneta, 1701 S. Peachtree Road, Balch Springs 75180, retail-miscellaneous.

Funky Chunky Beads, John Keith, 235 Mansfield Blvd., Sunnyvale 75182, retail-miscellaneous.

Pride Pharmacy-Carlisle LLC, 2929 Carlisle St. Suite 115, Dallas 75204, retail-miscellaneous.

Sacred Cigars, 6906 Snider Plaza, University Park 75205, retail-miscellaneous.

Girliegirz Creations, William Jones, 5829 Oram St., Dallas 75206, retail-miscellaneous.

Mei Yu, 5454 Amesbury Drive Apt. 2101, Dallas 75206, retail-miscellaneous.

Healthsolution, Zeying Lakis, 5549 Martel Ave., Dallas 75206, retail-miscellaneous.

Libreria Bethel, Jose Cardenas, 120 N. Oak Cliff Blvd., Dallas 75208, retail-miscellaneous.

Royal Soccer, Juan Lopez, 930-A W. Jefferson Blvd., Dallas 75208, retail-miscellaneous.

Alternative Mobility Texas, 4800 W. Lovers Lane Apt. 406, Dallas 75209, retail-miscellaneous.

Clutter, Shannon Poppino, 5015 W. Lovers Lane, Dallas 75209, retail-miscellaneous.

Omar Barreto, 3921 Martin Luther King Jr. Blvd., Dallas 75210, retail-miscellaneous.

MI Pharmacy, 4444 W. Jefferson Blvd. Suite 614, Cockrell Hill 75211, retail-miscellaneous.

Mini Dollar Plus, Jalaludin Jiwani, 2525 Fort Worth Ave., Dallas 75211, retail-miscellaneous.

Shadai Nursery Garage Sale & Landscaping Products, Reina Gonzalez, 5201 W. Jefferson Blvd., Dallas 75211, retail-miscellaneous.

Wholesale Tapes, Ruschelle Fagan, 2707 Martin Luther King Jr. Blvd., Dallas 75215, retail-miscellaneous.

Tobacco Heaven & Novelty, 115-A N. Jim Miller Road, Dallas 75217, retail-miscellaneous.

Santiago's Appliance Repair, Orfa De Chicas, 8212 C.F. Hawm Freeway, Dallas 75217, retail-miscellaneous.

Spices, Special Outre, 1440 N. Jim Miller Road, Dallas 75217, retail-miscellaneous.

A Flower Matters, Elsie Birdwell, 9911 Lake June Road, Dallas 75217, retail-miscellaneous.

Gold Pyramid Inc., 2512 Program Drive Suite 108, Dallas 75220, retail-miscellaneous.

Trinity Ice LLC, 1603 S. Fitzhugh Ave., Dallas 75223, retail-miscellaneous.

Belmont Swag, 3116 Commerce St. Suite D, Dallas 75226, retail-miscellaneous.

GT Distributors Inc., 12610 Perimeter Road, Dallas 75228, retail-miscellaneous.

Lida Weight Loss & Beauty, Evelina Aguilar, 9334 E. R.L. Thornton Freeway Suite 11, Dallas 75228, retail-miscellaneous.

RicksTechStore.Com, Ricky Williams, 10520 Brockbank Drive, Dallas 75229, retail-miscellaneous.

Vitamin Therapy Center, Michael Leydon, 10816 Cinderella Lane, Dallas 75229, retail-miscellaneous.

Ritz Auto, Gathuka Wa-Gatumber, 6839 Walnut Hill Lane, Dallas 75230, retail-miscellaneous.

North Dallas Skin Spa, Kristin Cole, 11909 Preston Road Suite 1436, Dallas 75230, retail-miscellaneous.

Household Goods Etc., Gerardo Vazquez, 8175 Meadow Road Apt. 108, Dallas 75231, retail-miscellaneous.

Affordable Furniture and More, Antonio Mendez, 7510 S.R.L. Thornton Freeway, Dallas 75232, retail-miscellaneous.

BDS-Business Development Solutions, George Rinkle, 13552 Braemar Drive, Farmers Branch 75234, retail-miscellaneous.

Storagen, 3010 Lyndon B. Johnson Freeway, Dallas 75234, retail-miscellaneous.

Kiosk Superbowl, 7110 Aviation Place No. 972, Dallas 75235, retail-miscellaneous.

Pruden & Associates, Curtis Pruden, 1863 W. Mockingbird Lane Apt. 817, Dallas 75235, retail-miscellaneous.

A-M Originals, Ann-Marie Doughty, 5007 Bradford Drive, Dallas 75235, retail-miscellaneous.

Elotes Chonly, 5308 Maple Ave., Dallas 75235, retail-miscellaneous.

Lake Highlands Florist Inc., 10238 E. Northwest Highway, Dallas 75238, retail-miscellaneous.

Packaged Perfect, Amy Lorino, 9553 Spring Branch Drive, Dallas 75238, retail-miscellaneous.

The Barefoot Sister, Whitney Stephens, 13861 Raceway Drive Apt. 114, Northlake 76262, retail-apparel and accessories.

National Powersport Auctions, 1809 W. Frankford Road Suite 160, Carrollton 75007, retail-auto/gasoline stations.

Lovely Food Mart, 704 E. Byron Nelson Blvd., Roanoke 76262, retail-auto/gasoline stations.

FM Food Mart, 1065 Cross Timbers Road, Flower Mound 75028, retail-food.

Yogurt Story Rayzor Ranch, 2700 W. University Drive No. 1080, Denton 76201, retail-food.

Church Organ Associates Inc., 890 N. Mill St. Suite 104, Lewisville 75057, retail-home furnishings/computer/stereos/video equipment.

Crystal Computer Consultants, 6627 McNatt Road, Aubrey 76227, retail-home furnishings/computer/stereos/video equipment.

Robert C. Burke, 1701 Hartford Drive, Carrollton 75007, retail-miscellaneous.

Postnet, 1221 Flower Mound Road Suite 320, Flower Mound 75028, retail-miscellaneous.

Laughing Sarah, Elizabeth Marosy, 1600 Fuqua Drive, Flower Mound 75028, retail-miscellaneous.

Vintage Spirit, Hannah Houseal, 2112 Royal Acres Trail, Little Elm 75034, retail-miscellaneous.

Ross Design Studio, Ann Ross, 11720 Mirage Lane, Frisco 75034, retail-miscellaneous.

Haute Miss, Elizabeth Necciai, 8421 Albritton Drive, Frisco 75034, retail-miscellaneous.

Casey & Cole, 2736 Treasure Cove Drive, Lewisville 75056, retail-miscellaneous.

BeautyAndSpaShop.Com, Pamela Wynn, 3751 Main St. No. 600-198, The Colony 75056, retail-miscellaneous.

Dickson's Dynamite Distribution, Kathy Dickson, 5328 Hendrix Drive, The Colony 75056, retail-miscellaneous.

Pebble Beach RC, William Byrne, 6228 Pebble Beach Lane, The Colony 75056, retail-miscellaneous.

Old Town Hobby Shoppe, Brent Groff, 123 W. Main St., Lewisville 75057, retail-miscellaneous.

Blue Moon Uniques, Elizabeth Copeland, 1337 Summertime Trail, Lewisville 75067, retail-miscellaneous.

Melanie's Crafts and Creations, 1345 Maplewood Drive, Lewisville 75067, retail-miscellaneous.

Custom Gift Basketz by Marisue, Marilyn Billard, 176 Price Drive, Lewisville 75067, retail-miscellaneous.

Boho Reduxe, Lynn White, 1517 Canary Drive, Little Elm 75068, retail-miscellaneous.

Life Aquarian, Leigh-Ann Scroggins, 2041 Apple Drive, Little Elm 75068, retail-miscellaneous.

Kristy Searfoss, 1228 Artesia Drive, Fort Worth 76052, retail-miscellaneous.

Glass Garden-A Creative Art Studio, Robin Huttash, 227 W. Oak St. Suite 101, Denton 76201, retail-miscellaneous.

V-Embroidery, Vivian Yost, 1300 Gatewood Drive, Denton 76205, retail-miscellaneous.

Neozartzone, Susan Friedman, 1208 Stuart Road, Denton 76209, retail-miscellaneous.

Helen Thompson, 5900 Meadowglen Drive, Denton 76226, retail-miscellaneous.

Patriot SAMS LLC, 1701 Mercer Way, Savanah 76227, retail-miscellaneous.

The Corkscrew Shop, Jerry Hightower, 828 Countryside, Aubrey 76227, retail-miscellaneous.

Taylor-Made for Tots, Marsha Taylor, 1428 Castlegar Lane, Fort Worth 76247, retail-miscellaneous.

GM Investments, Michael Arosemo, 1515 Cannon Parkway Apt. 1327, Roanoke 76262, retail-miscellaneous.

Lara Foster Designs, 1905 Calloway Lane, Frisco 75034, service.

Martha B's, 2183 E. Hickory Hill Road, Argyle 76226, service.

Carrollton Complete Automotive LLC, 1401 Wainwright Way, Carrollton 75007, service-auto repairs/parking.

M&R Auto Sales, Yaneli Molina, 4514 Haven Hill Drive, The Colony 75056, service-auto repairs/parking.

Lewisville Auto Collision, Habacuc Castaneda, 1148 E. State Highway 121 Suite A, Lewisville 75057, service-auto repairs/parking.

Fast Tow, 860 Hembry St. Suite 102, Lewisville 75057, service-auto repairs/parking.

Patrice D. Bradley, 6105 Bay Valley Court, Flower Mound 75022, service-business.

Aromatherapy, Kereth Houpt, 4769 Glen Heather Drive, Frisco 75034, service-business.

McKarrish Security, 405 Hawk Drive, Little Elm 75068, service-business.

Amy Fuhrmann Interiors, 805 Timberline Drive, Highland Village 75077, service-business.

Complete Computer Solutions, Brandon Steed, 3623 Foxboro Lane, Carrollton 75007, service-computer programming/data processing.

Geek on Wheels, 512 N. Locust St., Denton 76201, service-computer programming/data processing.

Kids Group Inc., 111 E. University Drive Suite 105, Denton 76209, service-computer programming/data processing.

Images by Amayah, 3134 Barkwood Lane, Frisco 75034, service-entertainment.

Frisco Jiu-Jitsu, 5201 S. Colony Blvd. Suite 650, The Colony 75056, service-entertainment.

Caliber Accessories, Eleanor Judkins, 1375 Daffodil Lane, Lewisville 75077, service-entertainment.

Trimarco Fine Art, Philip Trimarco, 6713 Shoal Creek Circle, Plano 75075, service-entertainment.

Ingression Records, Gregory Bardasian, 190 Durango Drive, Trophy Club 76262, service-entertainment.

Southern Team Services, Carolyn Berry, 2605 Renwick Drive, Carrollton 75007, service-janitorial/pest control.

Pestban + Services, William Utzman, 5236 Pruitt Drive, The Colony 75056, service-janitorial/pest control.

Johnson's Cleaning Authority Inc., Charles Brown, 1723 Circle Creek Drive, Lewisville 75067, service-janitorial/pest control.

Gem's Cleaners, 2701 Cross Timbers Road Suite 238, Flower Mound 75028, service-laundry/dry cleaning/alterations.

Martindale Designs, Elizabeth Martindale, 1141 Powell Road, Lantana 76226, service-mailing/reproduction/secretarial.

Lee Tailor, Nga Huynh, 2061 Flower Mound Road No. 127, Flower Mound 75028, service-miscellaneous repairs.

Michael's Sailboat Rigging and Repair, 721 Lake Bluff Drive, Flower Mound 75028, service-miscellaneous repairs.

Sun Savvy LLC, 1710 Morning Mist Trail, Flower Mound 75028, service-personal.

Spa-Synergy, Prem Shukla, 1001 Cross Timbers Road Suite 1210, Flower Mound 75028, service-salon.

Smartstyle No. 43266, 2850 W. University Drive, Denton 76201, service-salon.

Karina Carson Clubwear, Kenisha Hodge, 2626 Frankford Road Apt. 4032, Dallas 75287, wholesale-apparel.

Lisa Daniels, 11961 Hill Country Circle, Ponder 76259, wholesale-apparel.

Shea Motors LLC, 1671 Riverview Drive Suite 206, Lewisville 75056, wholesale-autos and parts.

Woot Wholesale LLC, 4121 International Parkway Suite 900, Carrollton 75007, wholesale-durable goods.

Renee Ables Enterprises, 2355 Lebanon Road Apt. 14108, Frisco 75034, wholesale-durable goods.

Lighthouse Fundraising, John Finch, 10212 Nantucket Drive, Little Elm 76227, wholesale-groceries.

Shoe Farmers, 275 Canyon Oaks Drive, Argyle 76226, wholesale-non-durable goods.

TARRANT

Branding Iron Promotions LLC, 4506 Normandy Way, Grand Prairie 75052, advertising.

TEAM Communication Inc., 621 Industrial Blvd., Grapevine 76051, communications.

All Signs & Tint, Mark Vandekerkhove, 6811 Baker Blvd., Richland Hills 76118, contractors-excavation/swimming pools/signs & drapery install.

All Signs & Tint, Mark Vandekerkhove, 6600 Denton Highway Suite 138, Watauga 76148, contractors-excavation/swimming pools/signs & drapery install.

Waller Service Co. LLC, 1226 Corporate Drive W. Suite C, Arlington 76006, contractors-special trade.

JS Extreme Mechanical LLC, 10395 Alta Vista Road Suite 106, Fort Worth 76244, contractors-special trade.

Laughing Ladybug Yoga, Elizabeth Knudson, 5308 Pershing Ave., Fort Worth 76107, educational services.

Hazel Harvey Peace Elementary PTA, 7555 Trail Lake Drive, Fort Worth 76133, educational services.

Baby Signs With Sybil, 10313 Black Forest Court, Fort Worth 76140, educational services.

Shaw Electric, Nicholas Shaw, 2936 Nadar, Grand Prairie 75054, general contractors.

All-Pro Construction Contractors, Oscar Garza, 6509 Fairglen Drive, Arlington 76002, general contractors.

Cimarron Window and Door, Patrick Tyler, 3705 Pimlico Drive, Arlington 76017, general contractors.

Carver's Unlimited Contractor, Terry Carver, 6809 Treehaven Road, Fort Worth 76116, general contractors.

Red Contracting Services LLC, 6432 Nine Mile Bridge Road, Fort Worth 76135, general contractors.

Healthsouth Diagnostic Center of Arlington, 601 W. Arbrook Blvd., Arlington 76014, health services.

Modus Vivendi Chiropractic PLLC, 5001 S. Cooper St. Suite 210, Arlington 76017, health services.

Healthsouth Diagnostic Center-Hurst, 1717 Precinct Line Road Suite 103, Hurst 76054, health services.

Mansfield Laser Center, 305 Regency Parkway Suite 301, Mansfield 76063, health services.

Don C. Dunlap DO PA, 2140 E. Southlake Blvd. Suite L, Southlake 76092, health services.

Healthsouth Diagnostic Center of Fort Worth, 6001 Harris Parkway, Fort Worth 76132, health services.

HS Diagnostic Center-Fossil Creek, 5455 Basswood Blvd. Suite 100, Fort Worth 76137, health services.

IDM Tech LLC, 577 Commerce St. Suite B, Southlake 76092, manufacturing-electrical equipment.

Big Mama's Home Cooking, Cynthia Fox, 3005 Luna Lane, Fort Worth 76244, manufacturing-food products.

Arter's Art, Mary Arter, 6513 Chilton Drive, North Richland Hills 76182, manufacturing-glass and clay products.

KM Manufacturing, Maria Anderson, 520 Samuels Ave. Apt. 2102, Fort Worth 76102, manufacturing-metal products.

Gibson-Grafe Designs, Susan Gibson, 752 Moore Road, Mansfield 76063, manufacturing-miscellaneous.

Nopalito Signs, Marcela Flores, 4200 South Freeway Suite 1A-109, Fort Worth 76115, manufacturing-miscellaneous.

Stickywit, John Ickes, 1662 Carter Drive Apt. B, Arlington 76010, manufacturing-pharmaceutical/soaps/paints/fertilizers.

HD-Direct Tek LLC, 6702 Kinross Drive, Arlington 76002, membership organizations.

Wat Lao Thapnimit of Tarrant County, 7105 Marvin Brown St., Fort Worth 76179, membership organizations.

Sin Barreras Signs, Ruben Gonzalez, 536 W. 76115, printing and publishing.

Terra Firma Landscaping & Design LLC, 2006 Westkendal Lane, Arlington 76015, professional-engineering.

M&V Group Properties, Maria Martinez, 600 Angela Lane, Euless 76039, real estate-agents/appraisers/property management/title companies.

Thanh Tri Restaurant, Le Pham, 100 W. Pioneer Parkway Suite 120, Arlington 76010, restaurants.

Rosa's, 506 Carswell Terrace, Arlington 76010, restaurants.

Simply Fondue Arlington, 770 Road to Six Flags St. E. Suite 178, Arlington 76011, restaurants.

Pho Panda, Betty Truong, 3415 S. Collins St. Suite 113, Arlington 76014, restaurants.

Wings to Go, Travis Johnson, 4261 W. Green Oaks Blvd. Suite 506, Arlington 76016, restaurants.

Bizzi's Inc., 313 Harwood Road, Bedford 76021, restaurants.

Big Bear Burgers and More, Simon Pier, 800 Brown Trail No. 100, Bedford 76022, restaurants.

Southern Yankee Catering, Jeanette Wilson, 13450 Willow Springs Road, Haslet 76052, restaurants.

OC Burgers, Alan Smith, 1700 Precinct Line Road, Hurst 76054, restaurants.

Tony's Pizza Pasta Subs, 324 W. Kennedale Parkway, Kennedale 76060, restaurants.

Six Dad's Southlake Beverage Holdings, 3311 E. State Highway 114, Southlake 76092, service-salon.

Ojos Locos Sports Cantina, 515 Houston St. First Floor, Fort Worth 76102, restaurants.

Texas Roadhouse, 4720 S.W. Loop 820, Fort Worth 76109, restaurants.

Buggy Wheel, David Drake, 5704 Jacksboro Highway, Sansom Park 76114, restaurants.

Greek Island, Lulieta Raka, 2358 Green Oaks Road, Fort Worth 76116, restaurants.

Edelweiss Restaurant, 3801-A Southwest Blvd., Fort Worth 76116, restaurants.

Don Pablo's 5017, 7050 Ridgmar Meadow Road, Fort Worth 76116, restaurants.

Chick-Fil-A at Hulen Mall, Kristi Mead, 4800 S. Hulen St. Suite 2102, Fort Worth 76132, restaurants.

Taqueria El Barrio, Jose Ponce, 1300 Lee Ave., Fort Worth 76164, restaurants.

Don Pablo's 5029, 5121 Rufe Snow Drive, North Richland Hills 76180, restaurants.

Poet and Peasant, Ann Connell, 2951 Paladium Drive, Grand Prairie 75052, retail-apparel and accessories.

Jackie S, Sirisoudachanh Souryavong, 4956 Screech Owl Lane, Grand Prairie 75052, retail-apparel and accessories.

Spearman Enterprises Inc., 622 Ragwood Road, Arlington 76002, retail-apparel and accessories.

Gianni, Syed Tanveer, 3000 Grapevine Mills Parkway Suite 513, Grapevine 76051, retail-apparel and accessories.

Goosey's Gallery, Audra Simpson, 14104 Silkwood Drive, Fort Worth 76052, retail-apparel and accessories.

Snazzy Snugglies, Virginia Bucek, 4210 Old Grove Drive, Mansfield 76063, retail-apparel and accessories.

Revolution Lane, 2001 W. Southlake Blvd. Suite 127, Southlake 76092, retail-apparel and accessories.

Kay's Boutique, Yolanda Craft, 4200 South Freeway Suite 1006, Fort Worth 76115, retail-apparel and accessories.

Kay's Boutique, Yollette Craft, 7808 Summerglen Road, Fort Worth 76133, retail-apparel and accessories.

Statz LLC, Sonia Williams, 208 Allenwood Drive, Fort Worth 76134, retail-apparel and accessories.

Jersey's Unlimited, Sid Moore, 6624 Robindale Road, Forest Hill 76140, retail-apparel and accessories.

Younique 4 Her, Latoya Eubanks, 7410 Davis Blvd. Suite 104, North Richland Hills 76182, retail-apparel and accessories.

Krupa Kollektion, Nita Patel, 4604 Keith Drive, Fort Worth 76244, retail-apparel and accessories.

Suzanne Haney Designs, 2207 Cedar Elm Terrace, Westlake 76262, retail-apparel and accessories.

Rotary Innovations, Curtis James, 1140 Blue Mound Road W. Suite 102, Fort Worth 76052, retail-auto/gasoline stations.

L&M Auto Sales, James Morganfield, 5730 Craig St., Fort Worth 76112, retail-auto/gasoline stations.

Glad Mart, 4400 Southwest Blvd., Fort Worth 76116, retail-auto/gasoline stations.

Racetrac No. 572, 5151 N. Tarrant Parkway, Fort Worth 76244, retail-auto/gasoline stations.

Sunny Donuts, Sung Cho, 4200 S.W. Green Oaks Blvd. Suite 110, Arlington 76017, retail-food.

Quick Zone, 930 W. Sublett Road Suite 141, Arlington 76017, retail-food.

Ana Lei Polynesian Market, Kelelnisa Finau, 820 Wilshire Drive Suite C, Euless 76040, retail-food.

LDC Dallas, 3000 Grapevine Mills Parkway, Grapevine 76051, retail-food.

SLC Dallas, 3000 Grapevine Mills Parkway, Grapevine 76051, retail-food.

7-Eleven No. 39309, 9913 White Settlement Road, Fort Worth 76108, retail-food.

Design Center, 138 S. Bowen Road Suite 125, Arlington 76012, retail-home furnishings/computer/stereos/video equipment.

Price Enterprises, Anthony Price, 6310 High Country Trail, Arlington 76016, retail-home furnishings/computer/stereos/video equipment.

Binky's Furniture You'll Adore!, Brian Eckert, 2204 Village Circle Apt. 912, Bedford 76022, retail-home furnishings/computer/stereos/video equipment.

Diamond Wireless, 3000 Grapevine Mills Parkway Suite 123, Grapevine 76051, retail-home furnishings/computer/stereos/video equipment.

My Laser Toner Guy, Philip Freedman, 120 Wanda Way, Hurst 76053, retail-home furnishings/computer/stereos/video equipment.

Zeze Decor, Michael Ellis, 2600 E. Southlake Blvd. No. 120-141, Southlake 76092, retail-home furnishings/computer/stereos/video equipment.

RAH Industries Inc., 5821 Fair Wind St., Fort Worth 76135, retail-home furnishings/computer/stereos/video equipment.

X Wireless, Catalina Zavala, 6700 Denton Highway, Watauga 76148, retail-home furnishings/computer/stereos/video equipment.

Crawford Flooring & Design, Noble Crawford, 2508 Frontier Drive, Grand Prairie 75052, retail-miscellaneous.

Duda Crafts (Flea Markets in TX for Month of Oct. Only), Kari Duda, 2602 Mayfield Road, Grand Prairie 75052, retail-miscellaneous.

Star Awards & Trophies, Mia Deloach-Benson, 2816 N. Hampton Drive, Grand Prairie 75052, retail-miscellaneous.

Ruud Ventures, Dennis Ruud, 519 E. Lynn Creek Drive, Arlington 76002, retail-miscellaneous.

Raymond Dell, 2306 Stone Bridge Drive, Arlington 76006, retail-miscellaneous.

Dkmw.Net, Shakisha Crooks, 2809 Trinity Oaks Court Apt. 109, Arlington 76006, retail-miscellaneous.

First Presbyterian Church of Arlington, 1200 S. Collins St., Arlington 76010, retail-miscellaneous.

Quick Cash for Your Gold, Maria Venegas, 2529 Airport Circle Apt. B, Arlington 76010, retail-miscellaneous.

Rolando Quintanilla, 1814 Carriage House Circle Apt. 803, Arlington 76011, retail-miscellaneous.

Spirit Halloween, 2121 N. Collins St., Arlington 76011, retail-miscellaneous.

Ray's Town North Pharmacy, 975 N. Cooper St., Arlington 76011, retail-miscellaneous.

Clearchoice4 Wireless, Ahmed Nazir, 1124 N. Fielder Road, Arlington 76012, retail-miscellaneous.

Gurri Gear, Georgeanna Erwin, 1311 Ravenwood Drive, Arlington 76013, retail-miscellaneous.

Gifts-N-General, Freida Gothard, 3505 San Ramon Drive, Arlington 76013, retail-miscellaneous.

Yoradi Jubie, 3501 Saltillo Lane Apt. 7, Arlington 76015, retail-miscellaneous.

Super Nova, Jose Velasquez, 5500 Inglewood Lane, Arlington 76016, retail-miscellaneous.

Mrs. Alberta's Candles, Albertine Washington, 1409 Park St., Azle 76020, retail-miscellaneous.

Patsy J. Stephens, 1804 Arthurs Circle, Bedford 76021, retail-miscellaneous.

JESS Supply, Robert Parks, 2720 Cedar Springs Court, Bedford 76021, retail-miscellaneous.

Zig's Great Stuff, Mark Ziegler, 3109 Crystal Springs, Bedford 76021, retail-miscellaneous.

The Super Enterprises LLC, 3805 Brandywine Drive Apt. 213, Bedford 76021, retail-miscellaneous.

Chi Rho Inspired, Katherine Lubke, 2313 Wembley Wood Lane, Bedford 76022, retail-miscellaneous.

CJ's Creations, Cindy Little, 904 Circle Lane, Bedford 76022, retail-miscellaneous.

Matt Kleckner Authorized Matco Tools Distributor, Mathew Kleckner, 12233 Hunters Knoll Drive, Fort Worth 76028, retail-miscellaneous.

CY Lapidary, Carl Youngblood, 717 Mockingbird Court, Crowley 76036, retail-miscellaneous.

Lifeline Medical Supply, Franco Adams, 1050 W. Ash Lane Apt. 915, Euless 76039, retail-miscellaneous.

Veni Vidi Vintage, Jessica Brannan, 2400 State Highway 121 Apt. 1702, Euless 76039, retail-miscellaneous.

Abtechemasters, Alvee Bhuiyan, 501 Sycamore Lane Apt. 2221, Euless 76039, retail-miscellaneous.

Samer Dallo, 13731 Gazebo Lane Apt. 1732, Fort Worth 76040, retail-miscellaneous.

Pump Solutions Inc., 1110 S. Airport Circle Suite 135, Euless 76040, retail-miscellaneous.

Seven Shores of Heaven, Douglas Davis, 2020 Shorewood Drive, Grapevine 76051, retail-miscellaneous.

Mojo Products LLC, 2213 Ryan Ridge, Grapevine 76051, retail-miscellaneous.

Mike Brown's Business, Michael Brown, 1120 Scott Drive, Hurst 76053, retail-miscellaneous.

Creations by Tammy, 1015 Kay Lynn St., Mansfield 76063, retail-miscellaneous.

Jenna Marie Holmes, 1207 Tremont St., Mansfield 76063, retail-miscellaneous.

Blinds 4 Less, Floyd Garrett, 1513 Monte Carlo Drive, Mansfield 76063, retail-miscellaneous.

Kingdom Coutoure Designs, Carla Vaxter, 1751 Towne Crossing Blvd. Apt. 1005, Mansfield 76063, retail-miscellaneous.

BB's Boutique LLC, 3402 Hunter Glen Drive, Mansfield 76063, retail-miscellaneous.

Living a Better Life, Karen Smith, 631 Misty Mesa Trail, Mansfield 76063, retail-miscellaneous.

Don Taco, Gustavo Guevara, 3300 E. Lancaster Ave., Fort Worth 76103, retail-miscellaneous.

Forrest Antiques and More, 3530 E. Lancaster Ave., Fort Worth 76103, retail-miscellaneous.

Crystal, Silvia Rodriguez, 2901 N. Main St., Fort Worth 76106, retail-miscellaneous.

Baubles to Bling Boutique, Stephanie Gann, 591 Joy Drive, White Settlement 76108, retail-miscellaneous.

R.J. Devine Antiques and Fine Art, Robert Devine, 3124 Sweetbriar Lane, Fort Worth 76109, retail-miscellaneous.

Stuff N' Such LLC, 2206 Lotus Ave., Fort Worth 76111, retail-miscellaneous.

Don Taco, Gustavo Guevara, 221 Riverside Drive, Fort Worth 76111, retail-miscellaneous.

Foot in the Door Resale, 2752 E. First St., Fort Worth 76111, retail-miscellaneous.

Taqueria La Vallerita, Karina Villalba, 3320 Gay St., Fort Worth 76111, retail-miscellaneous.

Taguiera Hernandez, Martin Hernandez, 921 Barclay Ave., Fort Worth 76111, retail-miscellaneous.

Sunshine Donuts, Mi Park, 5650 Meadowbrook Drive, Fort Worth 76112, retail-miscellaneous.

Doll House Decor, Dorthea Hill, 321 Burton Hill Road, Westworth Village 76114, retail-miscellaneous.

Dream Body Weight Loss, Evelina Aguilar, 4200 Seminary Suite 938, Fort Worth 76115, retail-miscellaneous.

Virt-Diana's Flowers & Gift, Maria Moreno, 4200 South Freeway Suite 1900, Fort Worth 76115, retail-miscellaneous.

Lida Weight Loss & Beauty, Evelina Aguilar, 4200 South Freeway Suite 2C189, Fort Worth 76115, retail-miscellaneous.

Julie A. Lomas, 801 E. Gambrell St., Fort Worth 76115, retail-miscellaneous.

Pinky's Jewels, Ruth Edwards, 8116 Arbor Ave., Fort Worth 76116, retail-miscellaneous.

Dolores Dove, 3813 Carman Drive, Benbrook 76116, retail-miscellaneous.

Arnold Morse, 9608 Santa Paula Drive, Fort Worth 76116, retail-miscellaneous.

Voluminous Vintage, Theresa Langsper, 3008 Haltom Road, Haltom City 76117, retail-miscellaneous.

Shadai Nursery Garage Sale & Landscaping Products, Reina Gonzalez, 3408 Mansfield Highway, Forest Hill 76119, retail-miscellaneous.

Mohr Candy Bouquets, Tammy Mohr, 8516 Bonnet Court, Fort Worth 76131, retail-miscellaneous.

Hosses Wholesale, Jeffrey Tindel, 5204 Bryant Irvin Road Apt. 3121, Fort Worth 76132, retail-miscellaneous.

Badge Boutique, Jennifer Lipscomb-Rios, 32 Mont Del Drive, Benbrook 76132, retail-miscellaneous.

Stephanie's Creations, 1601 Willow Vale Drive, Fort Worth 76134, retail-miscellaneous.

Kapsil Greek Specialties, Jacinda Johnson, 4360 Western Center Blvd. No. 301, Fort Worth 76137, retail-miscellaneous.

Classy and Sassy Creations Designed by Marie, 4404 Windwillow Court, Fort Worth 76137, retail-miscellaneous.

Puffers' Fashion Jewelry Design, Thomas Puffer, 5701 Sandshell Drive Apt. 415, Fort Worth 76137, retail-miscellaneous.

Double M Sheep & Wool, Christy Mason, 6046 Carey Road, Fort Worth 76140, retail-miscellaneous.

He Reigns Inc., 3216 Old Hickory Trail, Forest Hill 76140, retail-miscellaneous.

Natural Nutrition Center, Karen Utter, 6242 Rufe Snow Drive, North Richland Hills 76148, retail-miscellaneous.

Texas Tobacco, Man Tran, 12509 N. Saginaw Blvd. Suite 102, Fort Worth 76179, retail-miscellaneous.

Victoria's Other Secret, 7508 Maple Drive, North Richland Hills 76180, retail-miscellaneous.

Blue Atmosphere, Angela Lawhead, 8301 Johns Way, North Richland Hills 76182, retail-miscellaneous.

Nuverus LLC, 601 Deerwood Lane, Keller 76248, retail-miscellaneous.

Windhorst Blomgold, 3600 Bell Drive Suite A, Fort Worth 76053, service.

SS Aquariums, Stephanie Torian, 228 Brown Trail, Hurst 76053, service.

Push Personal Fitness Elite, Mayme Peters, 4917 Ambrosia Drive, Fort Worth 76244, service.

Pro 1 Certified Collision Repair, Tony McCullough, 1100 W. Harris Road, Arlington 76001, service-auto repairs/parking.

Finishmaster Inc., 2900 E. Pioneer Parkway Suite 190, Arlington 76010, service-auto repairs/parking.

Hwy. 10 Tire Shop, James Sosa, 116 W. Euless Blvd., Euless 76040, service-auto repairs/parking.

D&K Automotive LLC, 235 E. Nash St., Grapevine 76051, service-auto repairs/parking.

Transmission Doctor, David Miller, 3101 N. Main St. Suite A, Mansfield 76063, service-auto repairs/parking.

Coverings, Charon Coffman, 515 Beverly Road, Azle 76020, service-business.

Creative Concepts, 2106 Hodges Place, Mansfield 76063, service-business.

IDM Group LLC, 577 Commerce St. Suite B, Southlake 76092, service-business.

August Rose Vintage Designs, Tammy Redmon, 1813 Ashland Ave., Fort Worth 76107, service-business.

Sassies N' Things, Tanisha Cunningham, 1225 Dublin Drive, Fort Worth 76134, service-business.

Dehoyos Title Service, Jesus Dehoyos, 508 W. Central Ave., Fort Worth 76164, service-business.

Valentine Designs, Priscilla Valentine, 5113 Nash Lane, Fort Worth 76244, service-business.

Ed Sharp, Edward Sharp, 1502 Bedford Road Apt. 223, Bedford 76021, service-computer programming/data processing.

Uno Interactive, 5318 Bransford Road, Colleyville 76034, service-computer programming/data processing.

Salt-Fork Ventures LLC, 990 Highway 287 N. Suite 106-155, Mansfield 76063, service-computer programming/data processing.

Geeki LLC, 6642 N. Riverside Drive Suite 600, Fort Worth 76137, service-computer programming/data processing.

Access Resources LLC, 500 West Center Building, Fort Worth 76137, service-employment agencies.

Winning Edge, 2221 109th St., Grand Prairie 75050, service-entertainment.

JML Photoworks, Jeffrey Loy, 8337 Riversprings Drive, Fort Worth 76053, service-entertainment.

Jamjotz, Jamie Hall, 907 Mockingbird Court, Mansfield 76063, service-entertainment.

icit Images, Teriginal Wilbourn, 1101 E. Ramsey Ave., Fort Worth 76104, service-entertainment.

Leopard Candy, Marcia Henckel, 1200 Dorothy Lane, Fort Worth 76107, service-entertainment.

Generation Tattoo, Eddie Allen, 7924 Branch Hollow Trail, Fort Worth 76123, service-entertainment.

Jeff Brett Enterprise, Bertha Zaidle, 1313 Pinehurst Drive, Fort Worth 76134, service-entertainment.

Las Vegas Dance Finale, 12508 Indian Creek Drive, Fort Worth 76179, service-entertainment.

Tom Mathews Taekwondo Plus Inc., James Mathews, 750 S. Main St. Suite 112, Keller 76248, service-entertainment.

Penske Truck Leasing Co. LP, 4413 Carey St., Fort Worth 76119, service-equipment rental.

Damika Enterprises Inc., David Eikelbarr, 2100 W. Northwest Highway Suite 1071, Grapevine 76051, service-janitorial/pest control.

Down to the Detail, Kathryn Worley, 1801 Edgelynn Road, Edgelynn Village 76134, service-janitorial/pest control.

Joy Joy Janitorial Service, Jeng Won, 7001 McCoy Drive, Watauga 76148, service-janitorial/pest control.

Lory's, Lorena Lopez, 8637 Twisted Oaks Way, North Richland Hills 76180, service-janitorial/pest control.

K&B Family Cleaners, Kevin Hale, 6106 Maple Leaf Drive, Arlington 76017, service-laundry/dry cleaning/alterations.

Core Action LLC, 1054 Texan Trail Suite 100, Grapevine 76051, service-miscellaneous repairs.

Edna Guthrie, 308 Mountain View Court, Bedford 76021, service-photography.

Everlasting Moments Photography, Crissy Smith, 628 Whitetail Deer Lane, Crowley 76036, service-photography.

McNeill Images, Robert McNeill, 10105 Chapel Hill Court, Fort Worth 76116, service-photography.

Artisan Photography, Robin Weerts, 215 S. Main St., Keller 76248, service-photography.

Healing Hands Day Spa, 117 Melbourne Road, Hurst 76053, service-salon.

Quick Cuts Family Hair Care, Norma Campos, 3807 E. Broad St. Suite 121, Mansfield 76063, service-salon.

Renew Your Temple Massage, Tonya Turner, 2024 Wenneca Ave., Fort Worth 76102, service-salon.

New Image, 3401 Denton Highway, Haltom City 76117, service-salon.

Aquarius Beauty Salon, Yadira Lopez, 5034 E. Belknap St., Haltom City 76117, service-salon.

Smartstyle No. 43264, 8840 Benbrook Blvd., Benbrook 76126, service-salon.

JR's Construction, Rafael Mercado, 2326 E. Timberview Lane, Arlington 76014, service-video production and rentals/theaters.

Horizon Bay Retirement Living at Arlington, 2500 Woodside Drive, Arlington 76016, social services-day cares/family counselors.

Spirit Horse Therapeutic Center of Fort Worth, 7348 Brady Oaks Drive, Fort Worth 76135, social services-day cares/family counselors.

Texasand Energy Resources LLC, 1220 N. Main St. Suite 200, Fort Worth 76164, transportation services-packing/vehicle inspection.

Ceva Trade Services Inc., 1901 W. Airfield Drive, Grapevine 75261, transportation services-trucking/courier.

Destiny Trucking LLC, 7262 Crossbow Court, Fort Worth 76133, transportation-trucking/courier.

Ridgela West Animal Hospital, 4404 Southwest Blvd., Fort Worth 76116, veterinarians.

Daniels Veterinary Medical Services PLLC, 6290 Bear Creek Drive E., Benbrook 76126, veterinarians.

More 2 Reality Check, Rhonda Daniels, 220 Kenosha Lane, Arlington 76002, warehouse/storage.

Subzero Auto Sales, Jesus Fuentes, 725 N. Main St., Fort Worth 76164, wholesale-autos and parts.

Laptop Part Pro, Farhad Ibrahim, 500 E. Harwood Road Apt. 3016, Euless 76039, wholesale-commercial equipment.

Action Imports LP, 1201 W. North Carrier Parkway Suite 106, Grand Prairie 75050, wholesale-durable goods.

Henry Alexander Recycling, Jack Keeker, 307 W. Pecan St., Hurst 76053, wholesale-durable goods.

Team Strings, Marco Matteucci, 1060 Cotton Depot Lane Apt. 633, Fort Worth 76102, wholesale-durable goods.

Toner Geek, Scott Clayton, 900 Burton Hill Road Apt. 201, Fort Worth 76114, wholesale-durable goods.

Dave's Lumber, 1106 Penoack Court, Euless 76040, wholesale-lumber/construction materials.

Papa Jack's Toys, 921 Amanda Drive, Mansfield 76063, wholesale-lumber/construction materials.

In Their Face Custom Apparel & Promos, Kristen Rizzo, 7003 Echo Lake Court, Arlington 76001, wholesale-non-durable goods.

Rainston Solutions LLC, 57

NOTABLE COMMERCIAL REAL ESTATE TRANSACTIONS

\$5.39 million

Jack H. and Donna L. Ward to Villas of Volterra LLC, 600 N. Carroll Ave., Ste. 100, Southlake 76092, Lot 10 Block B Villas of Volterra, \$5.39 million, Book/Page D210231466.

\$3.5 million

Joe Miller Family Partners Ltd. to RNL Commercial Properties LLC, 216 E. Abram St., Arlington 76013, Lot 21 R1 Block I Dalworth Park/Lots 1-7 Houston Main, \$3.5 million, Book/Page D210228565.

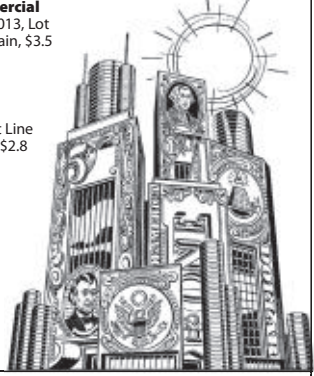
\$2.8 million

Chetna Hira to OVP Hospitality Inc., 4103 Belt Line Road, Addison 75001, Part David Myers Survey, \$2.8 million, Book/Page 2010/0218288.

\$1.76 million

Brady Lee Ltd. to Custer Parker LLC, 5005 LBJ Fwy., Ste. 840, Dallas 75244, All Custer Road Veterinary Addition, \$1.76 million/1,059,220, Book/Page 2010/01015510.

For complete listings see page 33.



CONTINUED FROM PREVIOUS PAGE

Alvin Dale Koenig and Lynda L. Koenig to The Keller Salons of Volterra LLC, 600 N. Carroll Ave. No. 100, Southlake 76092, 0.39 Acres John Hibbins Survey, \$1.55 million, Book/Page D210231936.

Villas of Volterra LLC to The Keller Salons of Volterra LLC, 600 N. Carroll Ave. No. 100, Southlake 76092, Lot 1 Block B Villas of Volterra, \$1.55 million, Book/Page D210231931.

RESIDENTIAL COLLIN

John M. and Stacy M. Urtso to Charles A. Wolken and Michele Matlock-Wolken, 5504 Linmore Lane, Plano 75093, Lot 5-R Block B White Rock Creek Estates, \$849,950, Book/Page 2010/01000550.

Lance E. and Suzanne C. Hockridge to Yao T. Lee and Mei-Hsiang Cheng Lee, 11 Milford Place, Dallas 75230, Lot 11 Block J Willow Pond, \$800,000, Book/Page 2010/01000680.

Michael J. and Kerry A. Monahan to Justin N. and Catherine L. Farrelly, 5505 Roland Drive, Plano 75093, Lot 5-R Block B White Rock Creek Estates, \$654,000, Book/Page 2010/01014690.

Frisco Showcase LP to Gregory A. Klement and Mary Burns-Klement, 12077 Venice Court, Frisco 75035, Lot 2 Block A Latera, \$607,200, Book/Page 2010/01006230.

Patriot Bank to David D. Carolina Jr. (no address shown), Lot 9 Block E Wyndross Pointe, \$591,401, Book/Page 2010/0996990.

DALLAS

Arthur T. and Deidra A. Fisher to Jarred D. and Heather L. Worley, 3404 Centenary Ave., University Park 75225, Lot 6 Block 65 University Heights, \$1.09 million, Book/Page 2010/0218590.

Cary and Diane McDougall to Rebecca E. Morgan, 3318 Southwestern Blvd., Dallas 75225, Lot 4 Block 13 University Heights, \$673,000, Book/Page 2010/0220215.

Weekley Homes LP to Frank C. and Mary W. Webster, 139 W. Braewood Drive, Coppell 75019, Lot 3 Block E Arbor Manors, \$652,326, Book/Page 2010/0220299.

Patricia Ebaugh-Blackburn to Hudson D. Weichsel Jr., 5439 Neola Drive, Dallas 75209, Part Lots 14/15 Block Greenway Parks, \$550,000, Book/Page 2010/0219098.

TARRANT

F&M Bank to Gary G. Smalley and Lorena Mendoza-Smalley, 4727 Byron Circle, Irving 75038, Lot 4 Block H Vaquero, \$1.29 million, Book/Page D210228545.

James M. and Ellen E. Russell to Michael E. Pfleger, 6940 Ridgewood Drive, Fort Worth 76132, Lot 19 Block 22 Mira Vista, \$1.08 million, Book/Page D210228514.

Scott and Margaret Weiss to Charles M. and Melissa C. Larsen, 1413 Danbury Parks Drive, Keller 76248, Lot 10 Block A Danbury Parks, \$528,000, Book/Page D210229863.

Thomas F. and Peggy R. Force to Melissa K. Pennington, 1407 Hampton Court, Southlake 76092, Lot 25 Block 8 Stone Lakes, \$525,000, Book/Page D210229162.

BUILDING PERMITS

Newly issued building permits are collected from city building and zoning departments. They are listed in alphabetical order by contractor's name and include commercial permits valued at \$500,000 or more and residential permits valued at \$250,000 or more. The information includes: contractor/owner, type of construction, job site address, description (if available) and estimated value. More information is available by calling 877-593-4157. This information and additional permits are available on disk or via e-mail. For cost and more information, call 877-593-4157.

COMMERCIAL CITY OF COPPELL

Duke Construction, commercial alteration at 240 Dividend Drive Suite 110, (office/warehouse), \$500,000.

CITY OF FORT WORTH

Linbeck Group, commercial building at 1401 W. Terrell Ave., (parking garage), \$7 million.

KWA Construction, commercial building at 6755 Ridgmar Blvd., (apartment building), \$5.71 million.

Tarrant Construction, commercial alteration at 1250 Eighth Ave., (hospital interior), \$2.22 million.

Brandt Engineering Co., commercial alteration at 6201 South Freeway, (industrial building interior), \$898,124.

CITY OF GRAPEVINE

Medco Construction, commercial alteration at 1631 Lancaster Drive Suite 130, (medical center interior), \$804,238.

Medco Construction, commercial alteration at 1631 Lancaster Drive, (spine center interior), \$567,148.

CITY OF IRVING

Verde Engineering Inc., commercial building at 3301 W. Royal Lane, (office building), \$800,000.

CITY OF KELLER

(contractor not shown), commercial building at 601 Rapp Road, (assisted living center), \$2.5 million.

Criterion Contractors, commercial building at 1685 Keller Parkway, (Montessori School), \$1.1 million.

CITY OF MANSFIELD

Nationwide Reconstruction, commercial building at 301 Highway 287 S., (animal emergency hospital), \$780,300.

CITY OF RICHARDSON

Mapp Construction, commercial alteration at 1011 Galatyn Parkway, (office building interior), \$527,975.

RESIDENTIAL CITY OF ALLEN

Darling Homes, single-family residence at 862 Bear Crossing Drive, \$350,000.

CITY OF ARLINGTON

Craig Morrison Homes, single-family residence at 7900 Kathy Ann Court, Russell Curry Estates, \$325,000.

CITY OF BENBROOK

Cross Timber Development, single-family residence at 10921 Hawkins Home Blvd., \$325,687.

Steve Hawkins Custom Homes, single-family residence at 10800 Hawkins Home Blvd., \$303,107.

CITY OF COPPELL

Toll Brothers, single-family residence at 108 Bordeaux Court, \$282,748.

CITY OF DALLAS

Studio Mud, single-family residence at 4717 Miron Drive, \$1.2 million.

Kovar Homes, single-family residence at 6554 Kenwood Ave., \$384,000.

Mel W. Pollock Co., single-family residence addition at 5558 Nakoma Drive, \$300,000.

Gehan Homes, single-family residence at 8334 Summerset Drive, \$267,210.

CITY OF DESOTO

Sumeer Homes, single-family residence at 1705 Sagewood Drive, Ten Mile Creek Estates, \$259,990.

CITY OF FORT WORTH

Crescent Signature Homes, single-family residence at 6813 Saint Andrews Court, \$1.45 million.

Harwood Homes, single-family residence at 2624 Stable Door Lane, \$256,536.

Drees Custom Homes, single-family residence at 15301 Ringnet St., \$254,835.

CITY OF GARLAND

Grand Homes, single-family residence at 3202 Bishops Bridge Drive, \$307,387.

Grand Homes, single-family residence at 4025 Claridge Terrace, \$302,233.

Grand Homes, single-family residence at 5525 Dearborn Lane, \$263,014.

K. Hovnanian Homes, single-family residence at 1106 Kent Brown Road, \$251,850.

CITY OF GRAPEVINE

Grenadier Homes, single-family residence at 4683 Trevor Trail, \$263,087.

Grenadier Homes, single-family residence at 4721 Trevor Trail, \$262,721.

CITY OF HIGHLAND VILLAGE

Sundance Homes, single-family residence at 3127 Kimberlee Lane, Highlandshore, \$363,080.

CITY OF IRVING

Kramer Construction, single-family residence at 1606 Nelson Drive, Cottonwood Valley, \$746,850.

Grand Homes, single-family residence at 1112 Anchor Terrace, Grand Estates, \$499,900.

D.R. Horton, single-family residence at 1651 Secretariat Lane, Graff Farms, \$291,088.

CITY OF KELLER

McBroom Homes, single-family residence at 8601 Buckner Lane, Johnston Addition, \$420,225.

K. Hovnanian Homes, single-family residence at 1423 Latigo Lane, Newton Ranch, \$361,140.

CITY OF MANSFIELD

Milestone Custom Homes, single-family residence at 2020 Royal Crest Drive, Kingsmill, \$300,000.

CITY OF MCKINNEY

Megatal Homes, single-family residence at 3313 Timber Glen Lane, \$571,584.

Megatal Homes, single-family residence at 3508 Timber Glen Lane, \$508,512.

Landon Homes, single-family residence at 8009 Saint Clair Drive, \$424,992.

Centex Homes, single-family residence at 5809 Waterford Lane, \$404,448.

Drees Custom Homes, single-family residence at 6308 Canyon Crest Drive, McKinney Ridgecrest, \$383,520.

Centex Homes, single-family residence at 5905 Sterling Trail, \$379,584.

Centex Homes, single-family residence at 5901 Waterford Lane, \$377,760.

Beazer Homes, single-family residence at 8104 Texian Trail, \$372,000.

Drees Custom Homes, single-family residence at 6308 Wind Song Drive, McKinney Ridgecrest, \$368,064.

Darling Homes, single-family residence at 1600 Landon Lane, \$349,056.

American Legend Homes, single-family residence at 10625 Bolivar Drive, \$348,576.

MHI Home Builders, single-family residence at 5205 Basswood Drive, \$337,440.

Darling Homes, single-family residence at 2413 Wiregrass Drive, \$336,864.

Centex Homes, single-family residence at 501 Excalibur Drive, \$331,872.

Darling Homes, single-family residence at 7812 Rockledge Drive, \$329,952.

Centex Homes, single-family residence at 2209 Timothy Drive, Heritage Bend, \$287,040.

Grand Homes, single-family residence at 8200 Cheatham Court, \$285,984.

CITY OF MELLISSA

Classic Custom Homes, single-family residence at 2508 Dewberry Court, Berry Farms, \$385,000.

CITY OF PLANO

Grand Homes, single-family residence at 4617 Hershey Lane, \$394,900.

Grand Homes, single-family residence at 6841 Flicker Lane, \$309,900.

Hawkins-Welwood Homes, single-family residence at 2112 Fawnwood Drive, \$301,800.

C.B. Jeni Homes, single-family residence at 7501 New Heart Drive, \$257,000.

CITY OF TROPHY CLUB

K. Hovnanian Homes, single-family residence at 2213 Stirling Ave., Highlands Trophy Club, \$586,035.

Drees Custom Homes, single-family residence at 2425 Rosebury Lane, Highlands Trophy Club, \$542,153.

K. Hovnanian Homes, single-family residence at 2209 Glasgow Drive, Highlands Trophy Club, \$536,864.

Gallery Custom Homes, single-family residence at 2423 Strathfield Lane, Highlands Trophy Club, \$520,114.

Gallery Custom Homes, single-family residence at 2419 Strathfield Lane, Highlands Trophy Club, \$484,657.

Centex Homes, single-family residence at 2527 Strathfield Lane, Highlands Trophy Club, \$461,638.

Centex Homes, single-family residence at 2507 Strathfield Lane, Highlands Trophy Club, \$456,153.

Centex Homes, single-family residence at 2525 Strathfield Lane, Highlands Trophy Club, \$455,468.

Lennar Homes, single-family residence at 2510 Strathfield Lane, Highlands Trophy Club, \$445,379.

Centex Homes, single-family residence at 2623 Argyle Lane, Highlands Trophy Club, \$437,934.

Centex Homes, single-family residence at 2542 Broadway Drive, Highlands Trophy Club, \$417,659.

Gallery Custom Homes, single-family residence at 2503 Strathfield Lane, Highlands Trophy Club, \$407,276.

Centex Homes, single-family residence at 2538 Broadway Drive, Highlands Trophy Club, \$400,616.

Lennar Homes, single-family residence at 2614 Broadway Drive, Highlands Trophy Club, \$396,698.

Mercedes Homes, single-family residence at 2762 Waverly Drive, Highlands Trophy Club, \$346,351.

SBA LOANS

A list of recent Small Business Administration loan guarantees for Dallas and Fort Worth-area businesses. The following information is included: lender, address, loan amount, SBA guarantee and lender.

Street Sense DFW Shops LP, 5706 E. Mockingbird Lane, Dallas, 75206, \$75,000, \$37,500, Wells Fargo Bank NA

Brookfeagin Real Estate Inc., 5351 Peterson Lane, Dallas, 75240, \$25,000, \$12,500, Compass Bank

Hirji CPA LLC, 3020 Corporate Court, Ste. 300, Flower Mound, 75028, \$287,900, \$215,925, Wells Fargo Bank NA

Mr. Jim's Pizza, 16746 County Road 221, Forney, 75126, \$220,000, \$115,000, City Bank

Phillips Electric & Associates, 1020 W. Main St., Arlington, 76013, \$150,000, \$127,500, Grand Bank of Texas

Prescott and Dewitt LLC, 13938 Hughes Lane, Dallas, 75240, \$12,500, \$10,625, Superior Financial Group LLC

Music Agency Inc., 6708 Forest Park Drive, Arlington, 76001, \$10,000, \$8,500, Superior Financial Group LLC

Brandon H. Horton DDS PC, 120 S. Denton Tap Road, Coppell, 75019, \$800,000, \$600,000, Independent Bank

Mahadev Enterprises LLC, 1107 S. Josey Lane, Carrollton, 75006, \$238,000, \$178,500, United Central Bank

Kal-B Inc., 2719 McKinney Ave., Dallas, 75204, \$49,000, \$24,500, JPMorgan Chase Bank NA

Andric Enterprises LLC, 1509 Treeline Drive, DeSoto, 75115, \$992,000, \$744,000, Wells Fargo Bank NA

Goldfish Locums LLC, 5741 Legacy Drive, Ste. 200, Plano, 75234, \$100,000, \$85,000, American Bank of Commerce

Jon Bangash, 3100 Las Vegas Trail, Fort Worth, 76116, \$1,934,000, \$1,450,500, Westbound Bank

Heath Hair Company Inc., 201 Hubbard Drive, Heath, 75032, \$75,000, \$63,750, American National Bank of Texas

M&M Officials, 1934 Lilac Lane, Grapevine, 76051, \$25,000, \$12,500, JPMorgan Chase Bank NA

First Class Caregivers Inc., 3010 LBJ Fwy., Dallas, 75234, \$50,000, \$25,000, Wells Fargo Bank NA

Hilburn Investments LLC, FM 2181 Swisher Road, Corinth, 76210, \$1,350,000, \$1,012,500, First State Bank

Northwest Texas Framing Contra, 1414 Daffodil Lane, Lewisville, 75077, \$20,000, \$10,000, Wells Fargo Bank NA

VJ Corp., 5709 Denton Hwy., Haltom City, 76148, \$1,120,000, \$840,000, United Western Bank

Spa Castle Texas Inc., 1020 Raiford Road, Carrollton, 75007, \$2,000,000, \$2,000,000, North Texas Cert. Development Corp.

North Texas Super Save LP, 102 College Park Drive, Weatherford, 76086, \$525,000, \$393,750, Plainscapital Bank

PATENTS

A list of patents granted to Dallas-area inventors and companies. The list was supplied by Haynes and Boone LLP, a law firm specializing in patent law. Haynes and Boone's offices are located in Dallas, Richardson, Austin, Fort Worth, Houston, Moscow, New York, San Antonio, Washington, DC, Mexico City, San Jose, CA, and Orange County, CA. Direct inquiries to David L. McCombs, Intellectual Property and Technology Group, at 214-651-5533.

UTILITY PATENTS

7805708 AUTOMATIC TOOL TO ELIMINATE CONFLICT CACHE MISSES

Inventor: Tor E. Jeremiassen, Sugarland

Assignee: Texas Instruments Incorporated, Dallas

7805647 SYSTEM AND METHOD FOR TESTING A PLURALITY OF CIRCUITS

Inventor: Anne-Clotilde McGarry, Dallas

Assignee: Texas Instruments Incorporated, Dallas

7805644 MULTIPLE PBIST CONTROLLERS

Inventor: Raguram Damodaran, Plano; Umang Bharatkumar Thakkar, San Diego, CA; John David Sayre, Murphy

Assignee: Texas Instruments Incorporated, Dallas

7805587 MEMORY ADDRESSING CONTROLLED BY PTE FIELDS

Inventor: James M. Van Dyke, Austin; John H. Edmondson, Arlington, MA

Assignee: NVIDIA Corporation, Santa Clara, CA

7805487 SYSTEM, METHOD AND APPARATUS FOR COMMUNICATING VIA INSTANT MESSAGING

Inventor: Ellen Isaacs, Belmont, CA; Dipti Ranganathan, Dallas; Alan Walendowski, Belmont, CA

Assignee: AT&T Intellectual Property II, L.P., Reno, NV

7805457 SYSTEM AND METHOD FOR IDENTIFYING MEMBERS OF A GANG OR SECURITY THREAT GROUP

Inventor: John J. Viola, Frisco; James S. Sidler, Lubbock; Luke Keiser, Frisco

Assignee: Securus Technologies, Inc., Dallas

7805367 SYSTEM AND METHOD FOR PRICING OF MERCHANT ACCOUNTS

Inventor: Jeremy A. Smith, Dallas; Kathleen Adams, Haslet; Mike Jarosz, Dallas; Etta J

BANK: Defaults, not lower deposits, keep caution on lending high

FROM PAGE 3

deposits, that was not a reflection of the overall retail business of the firm's North Texas operation, which deals largely with consumers, according to spokeswoman Diane Wagner.

The drop was the result of a reclassification of large amounts of commercial deposit accounts into other types of accounts, such as annuities or money market mutual funds, Wagner said.

BofA's combined balances for

consumer and global wealth-management deposits grew by about 2 percent in the Dallas-Fort Worth area in the second quarter, and about 4 percent statewide, Wagner said. That is roughly in line with inflation, she noted.

Meanwhile, Alabama-based BBVA Compass saw a 47.5 percent gain in its D-FW deposits, largely because it acquired banking operations of Guaranty Bank in August 2009, according to Ed Bilek, BBVA's senior vice president and director

of external communications.

BBVA also saw growth in its consumer and business deposit products, Bilek wrote in an e-mail.

jbounds@bizjournals.com | 214-706-7122

UNITED: Company's new space once housed president's former firm

FROM PAGE 3

nue. The new lease will give United 1 the space it needs to grow sales to about \$50 million, Mitchell said.

United 1 works with companies and individuals to develop formulas, manufacture and package drinks, lotions, creams, dietary supplements, aerosols and other products. The company's full-service research-and-development lab creates the formula for more than 90 percent of the products it manufactures and fills, Mitchell said.

Products that United 1 makes and packages are sold in a variety of places, including Sam's Club and Costco warehouses, Walgreens, 7-Eleven, pet stores, hair and nail salons and other outlets.



MADSEN

Some of the company's fastest growth is in energy and mood-enhancement drinks, including the iChill relaxation shot and the Miracle Fruits of the World joint-care drink, Mitchell said.

The addition of new products and business lines has been the key to the company's success, he said.

"We turn concepts into products, and we're very diversified," he said. "If people want to do a beverage, they can come to us; if they want to do a pet care product, they can come to us; if they want to do a shampoo, they can come to us."

Relaxation drinks such as iChill have become big business, according to research company IBIS-World. With more than 350 types of relaxation beverages on the market, the industry is expected to generate \$500 million in revenue this year, for a year-over-year increase of

more than 300 percent, according to IBISWorld beverage industry analyst Agata Kaczanowska. The company's projections call for continued strong growth for at least five years, Kaczanowska said.

"The growth we're seeing now is similar to the growth for energy drinks five years ago," she said.

An ideal homecoming

The new building is ideal for United 1 because it has climate-controlled production rooms, R&D lab space, floor drains and other plumbing features the company needs, as well as space for the company's growing business lines, said Conrad Madsen, a principal with commercial real estate firm Lee & Associates. Madsen and Greg Nelson, also a principal with Lee & Associates, helped United 1 find and lease its new space.

"They're just bursting at the seams where they are," Madsen said. "When this building came available, we had a ton of interest from other lab-related companies throughout D-FW. United 1 ultimately was the ideal fit."

The ideal match wasn't entirely coincidental. Mitchell occupied the building in the early 2000s when he was president of a similar company called Nature's Formula Inc. Mitchell sold Nature's Formula in 2006. It then went out of business in 2009. The building has been vacant for about a year.

"This will be a homecoming of sorts," Mitchell said.

Because it was used for a similar business, the amount of build-out work will be minimal, at about \$270,000, and will be contracted through Lee & Associates, Mitchell said. United 1 will install about

MAKING AND SEALING THE DEAL

NAME: United 1 International Laboratories

BUSINESS: Private-label developer, manufacturer and packager of health, relaxation and energy drinks; tanning products; shampoos and other products.

OWNERSHIP: Private

ANNUAL REVENUE: \$15 million

EMPLOYEES: 77

PHONE: 972-490-3300

WEBSITE: united1labs.com



\$1 million worth of new equipment in the building, including new boilers, chillers and a reverse-osmosis system, he said.

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LOCATION: Google, others have lead in location-based services

FROM PAGE 3

to \$1.58 billion by 2015, Frost & Sullivan says.

Worldwide, revenue from location-based services will grow from \$2.33 billion last year to \$5.4 billion in 2013, according to Connecticut-based research firm Gartner.

Phone carriers, however, might not get as much of that as they would want, Lancaster said.

"They may have already missed the boat because Google has been offering high-value location-based services for a long time," she said.

Indeed, Frost & Sullivan reports

that while U.S. wireless carriers reported consumer subscribers to location-based services of 16 million last year — set to grow to 50 million by 2015 — software applications that don't require installation on a cell phone from the likes of Google, Family Finder, FourSquare and others are nearly

ubiquitous today and are growing faster. While phone carriers had 16 million subscribers for their location-based services, AT&T alone had roughly 90.1 million wireless customers as of June 30.

The growing use of the services by businesses looking to reach customers has increased security

and privacy concerns. Glubochansky said AT&T has taken steps to ensure privacy. Lancaster added that there are companies working on cloaking technologies. "I think we'll see that more and more and more," she said.

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SECURITY: Firm likely to add high-tech jobs related to new venture

FROM PAGE 1

With the projected pullout of overseas military operations, the government won't likely spend as much money on defense research and development as it had post-Sept. 11, he said. "The expression, 'The handwriting is on the wall' is apt," Isaacs said. "While the spending has gone up, it will not go up in future years and they are wise to diversify, if they can."

As government spending dips, there's been an increase in corporate security.

In the past five years, there's been an uptick in the number of security breaches reported in the private sector, and problems maintaining privacy in an electronic-record society, said Bhavani

Thuraisingham, director of the Cyber Security Research Center in the Erik Jonsson School of Engineering and Computer Science at the University of Texas at Dallas. The research center has worked with Raytheon in the past and has begun working on a research project to secure Web-based data. "It makes sense for (Raytheon) to get that edge in the private sector; it's not just for government," she said. "It's for all systems and networks. The health care industry, the transportation industry — they can all be corrupted."

Raytheon launched the Clear View system at a recent security professionals' conference and exhibition in Dallas. Company officials said they got favorable response from universities, transportation companies and various public-private partnerships, adding that they could not disclose informa-

tion about clients or potential clients. The system consolidates data from multiple sources, providing threat awareness and information for companies to make quicker decisions, said Andy Zogg, Raytheon's vice president of command and control systems. The command center can be scaled to secure a single building or up to thousands of miles of borders throughout the world, he said.

The system reduces false alarms by using sensors to track and identify data, Zogg said. That keeps operators more focused on potential security threats.

The security command center can integrate with third-party software and hardware, said Drew McBryde, the product area director of security solutions for Raytheon Network Centric Systems. "With the Department of Defense, they like to concentrate on the technology, but in the

commercial market, it's all about the low cost," McBryde said.

The cost for the security command center ranges from \$100,000 to several million dollars, depending on customer needs, he said. Raytheon plans to install the command center's software and hardware and subcontract the work for any related infrastructure needs, McBryde said.

Company officials say they hope to recoup the millions of research and development dollars in the next 12 to 18 months.

"We are continuing to look at how we can broaden our growth into this market set," McBryde said. "We are working on a radar tracker in North Texas and we hope to utilize those capabilities, but we're several years away. Hopefully this is just the beginning."



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DIABETES: Report cards are out

FROM PAGE 1

Eventually, employers and insurance carriers will be able to use the reports to determine which physicians are in-network providers, or to develop incentives to steer employees to top-performing doctors, he said. For now, and for at least one more year, individual reports are not available for public review.

The diabetes care reports graded physicians on how frequently they ordered key tests related to the disease. The reports measured the percentage of patients with diabetes receiving the tests at least once in the measurement year. The tests were determined to be warranted if they are recommended by the Healthcare Effectiveness Data and Information Set, a tool more than 90 percent of America's health plans use to measure performance on important elements of care and service.

The Business Group on Health, which contracted with third-party vendor Austin Provider Solutions Inc. to aggregate data from North Texas health plans, compared North Texas physicians' testing rates to the national mean reported by the National Committee on Quality Assurance. The research found that the region's doctors generally performed better than physicians nationwide. North Texas doctors also showed a year-over-year improvement.

The researchers used claims data from five of the Dallas-Fort Worth area's major health insurance providers: Aetna, Blue Cross and Blue Shield of Texas, Cigna HealthCare, Humana Inc. and United-Healthcare. The reports were sent to doctors who treated at least 20 diabetes patients in 2008.

The D-FW Business Group on Health is made up of 130 major employers, including American Airlines Inc., Brinker International Inc., Southwest Airlines Co. and Texas Instruments Inc. One of the group's goals is to encourage health care providers to improve their performance, and the diabetes care reports accomplish that by letting doctors compare their results to Dallas-Fort Worth averages, said Marianne Fazen, executive director of the business group.

"For those physicians who are not performing well, I'm hopeful they will say 'I wonder what the problem is? I wonder what my peers are doing to make them better,'" Fazen said.

The reports also allow insurance companies that took part in the study to evaluate how health-plan designs affect issues such as access to care, Fazen said.

The reports provide benchmarks against which future performance will be measured, Toomey said. They'll provide valuable information for the recently formed North Texas Accountable Healthcare Partnership, a collaboration of health insurers, hospitals, physicians and employers established last year to address high health-care costs and the high rate of obesity-related illness in North Texas, he said. Being overweight or obese can cause Type 2 diabetes because the extra pounds make the pancreas work



ON TRACK: Dr. Guy Culpepper and medical assistant Mandy Searcy review files at his Dallas office. Culpepper said communication with employers will help create positive changes.

harder to produce enough insulin to turn food into energy.

Toomey said he's encouraged by the diabetes reports — especially the finding that North Texas physicians improved in conducting hemoglobin A1c blood tests that are used to determine how well diabetes is being controlled.

"This is a very pressing business issue," Toomey said. "It's going to influence our livelihood over the next five to 10 years unless we deal with these health and cost challenges."

The reports resulted from a three-year collaboration of doctors, employers, consumers and health plan carriers who worked together to develop performance metrics acceptable to all.

That provides a framework for partnerships between physicians and employers, said Dr. Guy Culpepper, a family physician for 24 years and president and CEO of Jefferson Physician Group in Dallas.

"Historically, we have faced the barrier of only being able to interact with the insurance plans," Culpepper said. "It's important to remember that employers are really paying the health care bills, and with improved communication we can focus resources on identifying those changes that can produce the most dramatic results."

A study released last month by the Business Group on Health found that Dallas trails the national average in rates of patients receiving recommended diabetes care. The earlier study also found the number of diabetes patients with health problems such as hypertension resulting from Type 2 diabetes grew to almost 18 percent in 2009 from 13 percent in 2008.

Taken together, the studies show the importance of patients taking charge of their health, Fazen said. It doesn't matter if doctors order the right tests if the patients don't go to the doctor in the first place or don't take their medicines and follow their doctors' advice, she said. Both studies show substantial room for improvement in the care of people with diabetes, Fazen said.

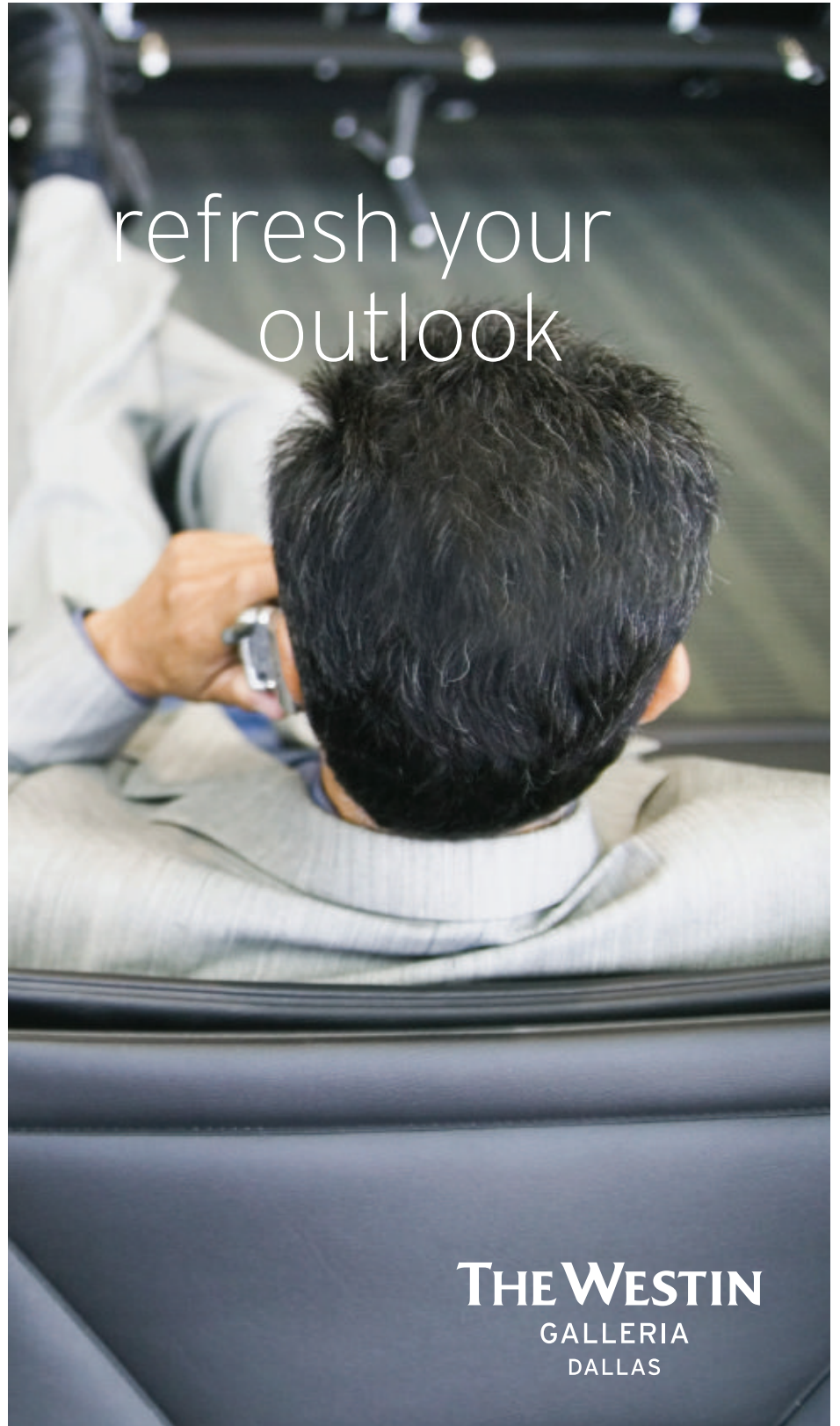
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DALLAS-FORT WORTH DIABETES CARE REPORT

North Texas physicians showed slight improvement in the percentage of cases in which they ordered recommended tests related to diabetes in 2008, the last year for which complete insurance claims statistics were available.

	D-FW 2008	D-FW 2007	2008 NATIONAL MEAN
HEMOGLOBIN A1C	87 percent	84 percent	75 percent
LDL OR "BAD" CHOLESTEROL	84 percent	82 percent	72 percent
KIDNEY DISEASE	67 percent	63 percent	64 percent
EYE EXAM	35 percent	36 percent	34 percent

SOURCE: Dallas-Fort Worth Business Group on Health



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Q&A: *Intellectual property law*

FROM PAGE 24

simply grew complacent in their patent marking programs. Few companies are deliberately marking their products with the numbers of expired patents, since patent expiration can generally be determined relatively quickly and easily and thus no significant competitive advantage is obtained.

Now there's much more at stake for businesses with expired patents. Companies that are marking products need to implement tracking systems keyed off payment of maintenance fees (or the decision not to pay such fees) as well as patent expiration. Normal commercial updates to molds or packaging should prompt a review of any patent markings for continued applicability. Important court opinions have shown that getting advice from legal counsel is crucial in these situations.

What should a company do if it suspects a patent violation?

Munck: Armed with a patent and suspicion of infringement, a patentee must form a reasonable basis for bringing an infringement action. Rule 11 of the Federal Rules of Civil Procedure imposes a threshold pre-filing investigation. Failure to meet this threshold can lead to a violation of Rule 11, and trial courts may grant sanctions, including expenses and attorney fees. The patentee can obtain some legal protection against a Rule 11 violation with a pre-litigation opinion or analysis of the strengths and weaknesses of a patent before filing suit. Even if the patentee ultimately loses the infringement case, reliance on a competent pre-litigation opinion can be evidence that the patentee pursued or defended the suit in good faith based on reasonable factual and legal analyses. An opinion that concludes that there is good reason to believe a competitor is infringing a valid patent held by the client can provide the client with a good-faith basis to file an infringement suit.

How is international intellectual property patent law different from domestic patent law?

Munck: There are two primary differences between domestic and foreign patent laws. First, in the United States, a patent is awarded to the first to invent the subject matter, while in almost all other countries, the patent is awarded to the first inventor to file a patent application.

Second, under U.S. patent law, an inventor is allowed to publish or exploit the invention without sacrificing U.S. patent protection as long as a U.S. patent application is filed within one year of the first public disclosure of the invention. Many foreign countries hold that once an invention has been publicly disclosed anywhere in the world, the invention cannot be patented in those countries. There is one small loophole defined by treaty that if a U.S. patent application is filed prior to publication, then foreign rights can be retained given that the application is then filed in the foreign country within one year.

How can companies undergoing mergers navigate protection of their intellectual property?

Munck: Intangible or intellectual property-related due diligence is usually performed by the party interested in the use of the assets, though it is not

atypical for due diligence to be conducted at the intellectual property owner's request.

Prior to providing any oral or documentary assistance, the intellectual property owner commonly requires execution of a confidentiality agreement to guarantee that the information disclosed during the due diligence process will be kept secret and not made available to any third parties, except the eventual intellectual property attorneys or technical consultants.

Do employees ever have rights to their intellectual property?

Munck: The most common instance when an employee retains rights in intellectual property involves patentable subject matter. Consider the example of a business having a creative employee in its engineering group. The employee finds the time and is inclined to fiddle with the business' products or manufacturing process. Finally, the employee has a breakthrough and comes up with a process or an improvement to a machine that dramatically reduces the employer's cost of manufacturing, for example. So then, with respect to the new device or process, does the invention become the property of the employer or of the employee? Who owns any subsequent patent to the new device or process?

The general rule is that, in the absence of an agreement to the contrary, an employer is entitled only to a nonexclusive license to use an invention devised by an employee while he or she was working for the employer. In this situation, the invention actually is owned by the employee, who has the right to exploit it commercially, such as by selling or licensing it to other users.

A wholly different situation is presented, however, when the employee is engaged by the employer to develop and work on the invention that later becomes the subject of a patent. In one particular case, the employer sought to obtain an assignment and transfer of the patent, arguing that the employee had invented the device in question while employed precisely to work on the device that became the subject of the patent. The court agreed with the employer. Basically, in such a situation the employee is merely doing what he or she was hired to do.

How can entrepreneurs protect their intellectual property?

Munck: Intellectual property should never be an afterthought. With many industries — and particularly technology — the barriers of entry for competitors are often defined by the company's intellectual property protection. What you need to address early on is engaging competent counsel to tell you what protectable IP you have and, most importantly, what needs to be protected. A good attorney — one that is more ally than necessary evil — will counsel you on many self-help measures.

For instance, a startup can be taught to use a series of contracts to define and protect trade secrets and other confidential information, and likewise can have procedures for identifying trademarks and copyrighted works, properly marking the same and securing federal protection when appropriate. With respect to patents, your attorney should work with you on defining a patent program within your budget — you should certainly feel you are getting a “bang for your buck” when you are engaging in patent procurement.

— Shashana Pearson-Hormillosa

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Time to pay attention to emerging Hispanic market

While many politicians and the media continue to focus on immigration reform or the lack of it, the fastest-growing and youngest segment of the U.S. population continues to gain momentum.

This segment presents great opportunities for business and political leaders prudent enough to ride the growth wave.

According to data from the 2000 (outdated) census, the Hispanic community is the fastest-growing segment of the U.S. population, and within that group, the fastest-growing category is the Hispanic middle class. English is either the only language spoken or the dominant language in a very large and increasing number of Hispanic households. What's more, the census showed the average Hispanic household income is \$52,000.

By 2025, the majority of the population in the Southwest will be Hispanic. By 2050, more than 30 percent of the U.S. population will be Hispanic. This growth is being generated by the Hispanic middle class — not by undocumented aliens as the political and media sensationalists would have us believe.

The future cannot be stopped. By 2050, one in five Americans will be foreign-born. Between 2005 and 2050, new immigrants (legal and illegal) will make up 47 percent of the population growth — U.S.-born children of immigrants will make up 33 percent.

Business leaders who prepare their businesses for this inevitable growth will benefit greatly from the immense opportunities that this underserved segment of the U.S. population will generate.

This year, U.S. Hispanic purchasing power is projected to exceed \$1 trillion, and more than \$189 billion in Texas alone.

Today, prudence and forward thinking must prevail, as too many in our society are being manipulated by shallow-minded political leaders who promote caustic anti-immigrant attitudes that are on many occasions based on sensationalism, not fact. Allowed to continue unabated, this negative sensationalism will cause lasting harm to those children and individuals who will play a decisive role in the not-too-distant future of America.

Fear of the unfamiliar and unknown future by the majority of Americans is al-



FRONTLINES

Robert X. Chavez

lowing the voices of hate to feed the public's anger, pain and desperation,

which continues to cause a dangerous drift toward a politics of hate.

Business people must take the initiative, putting forth compelling moral leadership to prevent the current immigration debate to turn into hate and dissension. There is no other reasonable option; we cannot allow the voices of hate to continue to breed and consequently drag our nation and economy in the wrong direction.

Business leaders and wise politicians must become advocates of change, pushing for a progressive and bright perspective that recognizes and accommodates an ever-changing

regional and world economy.

As a nation, we must come to terms with the realization that regardless of what happens with immigration reform over the next few years, Hispanics now make up the fastest-growing sector of the U.S. population and electorate. As such, this group increasingly will be able to determine local, state, congressional and presidential elections for the foreseeable future. And young Hispanics represent the fastest-growing segment of the Hispanic vote, and spending power.

We must not allow negative dialogue to continue to alter the national tone and narrative on comprehensive immigration reform.

Voices of hate and dissension serve only to prey upon people who fail to realize that both legal and undocumented immigrants just seek what their immigrant families previously wanted and worked for — the American dream.

CHAVEZ is president of The Alta Vista Group, an Irving-based commercial real estate and business advisory company specializing in emerging Hispanic markets. He can be reached at RXC@TheAltaVistaGroup.com.



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Newsmakers 10.22.10

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BlueCross BlueShield of Texas   **Experience. Wellness. Everywhere.®**

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